

CITY OF NEWARK CITY COUNCIL

37101 Newark Boulevard, Newark, CA 94560-3796 • 510-578-4266 • E-mail: city.clerk@newark.org

City Administration Building
7:30 p.m.
City Council Chambers

AGENDA

Thursday, January 10, 2019

- A. ROLL CALL
 - B. MINUTES
 - B.1 Approval of Minutes of the City Council meeting of December 13, 2018.
(MOTION)
 - C. PRESENTATIONS AND PROCLAMATIONS
 - C.1 Introduction of employees.
 - C.2 Presentation from the Alameda County Mosquito Abatement District.
(PRESENTATION)
 - D. WRITTEN COMMUNICATIONS
 - E. PUBLIC HEARINGS
 - F. CITY MANAGER REPORTS

(It is recommended that Items F.1 through F.5 be acted on simultaneously unless separate discussion and/or action is requested by a Council Member or a member of the audience.)
- CONSENT
- F.1 Approval to add one classification of Recreation Supervisor to the Compensation and Benefit Plan for City Officials, Management, Supervisory and Professional Employees – from Human Resources Director Abe and Recreation and Community Services Director Zehnder.
(RESOLUTION)
 - F.2 Acceptance of work with G. Bortolotto & Company, Inc. for Park Pathways Resurfacing for ADA Access, Projects 1109 and 1175 – from Senior Civil Engineer Cangco.
(RESOLUTION)

- F.3 Approval of partial release and replacement of security bonds for Tract 8085, Bayshores Phase I (CDCG Group Holdings Bayshores LP and William Lyon Homes, Inc.), a 213-unit residential subdivision at 37555 Willow Street – from Senior Civil Engineer Cangco. (RESOLUTION)**
- F.4 Approval of partial release and replacement of security bonds for Tract 8310, Bayshores Phase II (CDCG Group Holdings Bayshores LP and William Lyon Homes, Inc.), an 86-unit residential subdivision at 37555 Willow Street – from Senior Civil Engineer Cangco. (RESOLUTION)**
- F.5 Authorization for the Mayor to sign an agreement with GHA/Nutanix Technology Solutions to provide new server hardware and virtualize the City and Police Department computer networks – from Information Systems Manager Kezar. (RESOLUTION)**

NONCONSENT

- F.6 Adoption of an Urgency Ordinance of the City of Newark amending Chapter 12.08 of Title 12 of the Newark Municipal Code amending encroachment requirements relating to Small Cell Wireless Telecommunications Facilities to become effective immediately; and approval of a Master License Agreement for Small Cell Pole Attachment Installation and Use of City Associated Facilities standard template and authorization for the City Manager to execute future agreements – from Interim City Attorney Kokotaylo and Public Works Director Fajeau. (URGENCY ORDINANCE) (RESOLUTION)**

G. CITY ATTORNEY REPORTS

H. ECONOMIC DEVELOPMENT CORPORATION

I. CITY COUNCIL MATTERS

J. CITY COUNCIL ACTING AS THE SUCCESSOR AGENCY TO THE REDEVELOPMENT AGENCY

K. ORAL COMMUNICATIONS

L. APPROPRIATIONS

Approval of Audited Demands.

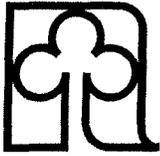
(MOTION)

M. CLOSED SESSION

N. ADJOURNMENT

Pursuant to Government Code 54957.5: Supplemental materials distributed less than 72 hours before this meeting, to a majority of the City Council, will be made available for public inspection at this meeting and at the City Clerk's Office located at 37101 Newark Boulevard, 5th Floor, during normal business hours. Materials prepared by City staff and distributed during the meeting are available for public inspection at the meeting or after the meeting if prepared by some other person. Documents related to closed session items or are exempt from disclosure will not be made available for public inspection.

For those persons requiring hearing assistance, please make your request to the City Clerk two days prior to the meeting.



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City Administration Building
7:30 p.m.
City Council Chambers

AGENDA

Thursday, January 10, 2019

CITY COUNCIL:

Alan L. Nagy, Mayor
Sucy Collazo, Vice Mayor
Luis L. Freitas
Michael K. Hannon
Mike Bucci

CITY STAFF:

David J. Benoun
City Manager
Terrence Grindall
Assistant City Manager
Sandy Abe
Human Resources Director
Soren Fajeau
Public Works Director
Michael Carroll
Police Chief
David Zehnder
Recreation and Community
Services Director
Kristopher J. Kokotaylo
Interim City Attorney
Sheila Harrington
City Clerk

Welcome to the Newark City Council meeting. The following information will help you understand the City Council Agenda and what occurs during a City Council meeting. Your participation in your City government is encouraged, and we hope this information will enable you to become more involved. The Order of Business for Council meetings is as follows:

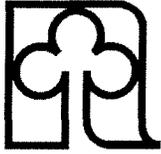
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|-------------------------------------|------------------------|
| A. ROLL CALL | I. COUNCIL MATTERS |
| B. MINUTES | J. SUCCESSOR AGENCY |
| C. PRESENTATIONS AND PROCLAMATIONS | K. ORAL COMMUNICATIONS |
| D. WRITTEN COMMUNICATIONS | L. APPROPRIATIONS |
| E. PUBLIC HEARINGS | M. CLOSED SESSION |
| F. CITY MANAGER REPORTS | N. ADJOURNMENT |
| G. CITY ATTORNEY REPORTS | |
| H. ECONOMIC DEVELOPMENT CORPORATION | |

Items listed on the agenda may be approved, disapproved, or continued to a future meeting. Many items require an action by motion or the adoption of a resolution or an ordinance. When this is required, the words **MOTION**, **RESOLUTION**, or **ORDINANCE** appear in parenthesis at the end of the item. If one of these words does not appear, the item is an informational item.

The attached *Agenda* gives the *Background/Discussion* of agenda items. Following this section is the word *Attachment*. Unless "none" follows *Attachment*, there is more documentation which is available for public review at the Newark Library, the City Clerk's office or at www.newark.org. Those items on the Agenda which are coming from the Planning Commission will also include a section entitled *Update*, which will state what the Planning Commission's action was on that particular item. *Action* indicates what staff's recommendation is and what action(s) the Council may take.

Addressing the City Council: You may speak once and submit written materials on any listed item at the appropriate time. You may speak once and submit written materials on any item **not** on the agenda during **Oral Communications**. To address the Council, please seek the recognition of the Mayor by raising your hand. Once recognized, come forward to the lectern and you may, but you are not required to, state your name and address for the record. Public comments are limited to five (5) minutes per speaker, subject to adjustment by the Mayor. Matters brought before the Council which require an action may be either referred to staff or placed on a future Council agenda.

No question shall be asked of a council member, city staff, or an audience member except through the presiding officer. No person shall use vulgar, profane, loud or boisterous language that interrupts a meeting. Any person who refuses to carry out instructions given by the presiding officer for the purpose of maintaining order may be guilty of an infraction and may result in removal from the meeting.



CITY OF NEWARK CITY COUNCIL

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City Administration Building
7:30 p.m.
City Council Chambers

Minutes

Thursday, December 13, 2018

A. ROLL CALL

Mayor Nagy called the meeting to order at 7:30 p.m. Present were Council Members Collazo, Freitas, Bucci, and Hannon.

B. MINUTES

B.1 Approval of Minutes of the special and regular City Council meetings of November 8, 2018. **MOTION APPROVED**

Council Member Bucci moved, Council Member Collazo seconded, to approve the Minutes of the regular City Council meeting. The motion passed, 5 AYES.

C. PRESENTATIONS AND PROCLAMATIONS

C.1 Presentation of election certificates and administration of Oath of Office.

City Clerk Harrington administered the Oath of Office to Mayor Nagy and Council Member Hannon. Supervisor Valle administered the Oath of Office to Council Member Bucci.

C.2 Commending City Manager John Becker on his retirement.

The City Council presented a commendation to City Manager Becker in honor of his retirement.

The Mayor called for a recess at 7:56 p.m. The meeting resumed at 8:07 p.m.

D. WRITTEN COMMUNICATIONS

E. PUBLIC HEARINGS

E.1 Hearing to consider adopting the California Environmental Quality Act (CEQA) Initial Study and Mitigated Negative Declaration (IS/MND) and Mitigation Monitoring and Reporting Program (MMRP) for the 'Cargill Plummer Slough Bridge Project', for a clear span bridge over Plummer

Slough within Cargill, Incorporated’s solar salt production facility at 7220 Central Avenue. RESOLUTION NO. 10862

Assistant City Manager Grindall stated that Cargill, Incorporated (Cargill) requested permission to build a bridge over Plummer Slough adjacent to Cargill’s salt ponds. This alternative access route would allow Cargill to bring within its property traffic that would otherwise run through public streets and adjacent to residential development.

Mayor Nagy opened the public hearing at 8:12 p.m.

Ric Notini, Cargill Land Resource Manager stated that they hoped to begin construction of the bridge next spring or summer. He estimated that it would take up to 6 months to build.

Mayor Nagy closed the public hearing at 8:15 p.m.

Council Member Bucci moved, Council Member Collazo seconded to, by resolution, adopt the California Environmental Quality Act (CEQA) Initial Study and Mitigated Negative Declaration (IS/MND) and Mitigation Monitoring and Reporting Program (MMRP) for the Cargill Plummer Slough Bridge Project. The motion passed, 5 AYES.

F. CITY MANAGER REPORTS

Council Member Bucci requested the removal of item F.6. for separate consideration.

Council Member Collazo moved, Council Member Hannon seconded, to approve Consent Calendar Items F.1 through F.5, that the resolutions be numbered consecutively, and that reading of the titles suffice for adoption of the resolutions and ordinance. The motion passed, 5 AYES.

CONSENT

- F.1 Second reading and adoption of an ordinance amending Newark Municipal Code Section 17.03.020 “Official Zoning Map and District Boundaries” to rezone the real property on Vesting Tentative Map 8459 for the Compass Bay residential project located at 8610 Enterprise Drive. ORDINANCE NO. 509**
- F.2 Approval of the 2019 Local Appointments List. MOTIONS(3) APPROVED**
- F.3 Approval of Measure D (Recycling Funds) Expenditure Plan and Amendment of the 2018-2020 Biennial Budget and Capital Improvement Plan for Fiscal Years 2018-2019 and 2019-2020. RESOLUTION NO. 10863**

- F.4 Approval of reclassification of the Associate Planner to a Senior Planner and the Assistant Planner to an Associate Planner by amending the 2018-2020 Biennial Budget. RESOLUTION NO. 10864**
- F.5 Approval to add one Community Engagement Manager position by amending the Employee Classification Plan, and the Compensation and Benefit Plan for City Officials, Management, Supervisory and Professional Employees. RESOLUTION NO. 10865-10866**

NONCONSENT

- F.6 Consideration of a resolution declaring a shelter crisis in the City of Newark – pursuant to California Government Code Section 8698 et seq and authorizing participation in the Homeless Emergency Aid Program (HEAP) as authorized by Senate Bill 850. RESOLUTION NO. 10867**

City Manager Becker stated that the Homeless Emergency Aid Program (HEAP) will provide a one-time \$500 million block grant program to help address the homelessness crisis. To be eligible for HEAP funds, a local jurisdiction must declare a shelter crisis.

He stated that the City of Fremont has requested a partnership on programs to assist the homeless population in the two cities. Newark would allocate its eligible share of up to \$229,000 in HEAP funds to implement new or enhance existing homeless assistance programs to be administered by Fremont. Fremont is eligible to receive up to \$1,850,000.

The City Council requested that Fremont provide a report that shows how Newark's homeless population were assisted and provide a list of resources.

Wynn Greich suggested providing a parking lot for people to park and sleep in their cars overnight. She also suggested providing facilities to bathe and wash clothes.

Council Member Bucci moved, Council Member Hannon seconded, by resolution, declare a shelter crisis in the City of Newark pursuant to California Government Code Section 8698 et seq., and authorize participation in the Homeless Emergency Aid Program (HEAP) as authorized by Senate Bill 850. The motion passed, 5 AYES.

- F.7 Approval to reclassify, add and delete a variety of position classifications in the Building Inspection Division and Maintenance Division of the Public Works Department by amending the Employee Classification Plan, amending various compensation and benefit plans and memorandums of understanding, and amending the 2018-2020 Biennial Budget. RESOLUTION NO. 10868 - 10872**

Public Works Director Fajeau gave a presentation (on file with City Clerk) recommending the reclassifications.

Council Member Freitas moved, Council Member Bucci seconded to by resolutions: 1) amend Resolution No. 2505, Employee Classification Plan to add seven new classifications entitled Assistant Maintenance Superintendent, Senior Landscape Inspector, Plan Check Engineer, Building Inspector I, Building Inspector II, Project/Administrative Assistant, and Permit Technician; 2) amend Resolution No. 10675, the Memorandum of Understanding between the City of Newark and the Newark Association of Miscellaneous Employees to add four new classifications entitled Senior Landscape Inspector, Building Inspector I, Building Inspector II, and Permit Technician; 3) amend Resolution No. 10677, the Compensation and Benefit Plan for the City of Newark Confidential Employee Group to add one new classification entitled Project/Administrative Assistant; 4) amend Resolution No. 10678, the Compensation and Benefit Plan for City Officials and the Management, Supervisory, and Professional Group to add two new classifications entitled Assistant Maintenance Superintendent and Plan Check Engineer; and 5) amend the 2018-2020 Biennial Budget to reclassify a Maintenance Supervisor to an Assistant Maintenance Superintendent, reclassify a Landscape Inspector to a Senior Landscape Inspector, reclassify a Building Inspector/Zoning Enforcement Officer to a Building Inspector I/II, reclassify two Building Inspector (PST-X) positions to two regular full-time Building Inspector I positions, reclassify an Administrative Assistant to a Project/Administrative Assistant, reclassify a Senior Administrative Support Specialist to a Permit Technician, add one Landscape and Park Maintenance Worker I position, add one Plan Check Engineer position, delete two Maintenance Supervisor positions, delete one Landscape Inspector position, delete one Assistant Building Official position, delete one Building Inspector/Zoning Enforcement Officer position, delete two Building Inspector (PST-X) positions, delete one Administrative Assistant position, delete one Senior Administrative Support Specialist position, and increase one regular part-time Senior Administrative Support Specialist position from 0.5-time to 0.75-time. The motion passed, 5 AYES.

G. CITY ATTORNEY REPORTS

H. ECONOMIC DEVELOPMENT CORPORATION

I. CITY COUNCIL MATTERS

- I.1 Appointment of David J. Benoun as City Manager effective December 29, 2018, and authorization for Mayor Nagy to execute an employment agreement. RESOLUTION NO. 10873**

City Attorney Benoun stated he had a conflict of interest and stepped down from the dais. Outside legal counsel Kristopher Kokotaylo joined the dais.

Mr. Kokotaylo stated that the employment agreement has been drafted that contains the terms of Mr. Benoun's employment as City Manager. Mr. Benoun's compensation would be \$20,341 monthly. Benefits include a contribution of 6% of earnings towards a 401(A) plan, health and welfare benefits (currently at \$ 785 per month), City paid life insurance coverage of \$20,000, a \$100 contribution towards a Retirement Health Savings Plan, an automobile allowance of \$400 per month, and holidays, general leave, bereavement leave, birthday leave, and recreation benefits.

His annual allotment of 56 hours per year of Management would be increased by an additional 45 hours on a one-time basis for Fiscal Year 2018-19. The City would also pay for reasonable expenses associated with Mr. Benoun's attendance at professional conferences.

Council Member Bucci moved, Council Member Hannon seconded to by resolution, appoint David J. Benoun as City Manager effective December 29, 2018, and authorize Mayor Nagy to execute a city manager employment agreement. The motion passed, 5 AYES.

Mr. Kokotaylo stepped down from the dais, and City Attorney Benoun returned to the dais.

I.2 Appointment of Kristopher J. Kokotaylo as Interim City Attorney effective December 29, 2018, and authorization for Mayor Nagy to execute an agreement for legal services with the law firm of Meyers, Nave, Riback, Silver & Wilson. RESOLUTION NO. 10874

City Attorney Benoun recommended appointing Kristopher J. Kokotaylo of Meyers, Nave, Riback, Silver & Wilson Interim City Attorney. Richard D. Pio Roda would serve as the Assistant City Attorney in the absence of Mr. Kokotaylo.

Council Member Hannon moved, Council Member Collazo seconded to by resolution, appoint Kristopher J. Kokotaylo as Interim City Attorney effective December 29, 2018, and authorize Mayor Nagy to execute an agreement for legal services with the law firm of Meyers, Nave, Riback, Silver & Wilson. The motion passed, 5 AYES.

I.3 Appointment of Vice Mayor and authorization for the Vice Mayor to sign and endorse checks, warrants, and other instruments. MOTION APPROVED RESOLUTION NO. 10875

Mayor Nagy thanked Council Member Hannon for his service as Vice Mayor this past year.

Council Member Hannon nominated Council Member Collazo as Vice Mayor.

Council Member Hannon moved, Council Member Bucci seconded, by motion, to appoint Council Member Collazo as Vice Mayor. The motion passed, 5 AYES.

Council Member Hannon moved, Council Member Bucci seconded, by resolution, to authorize the new Vice Mayor to sign and endorse checks, warrants, and other instruments. The motion passed, 5 AYES.

I.4 Appointments of City Council Members to agencies, boards, commissions, and committees – from Mayor Nagy. RESOLUTION NO. 10875

Mayor Nagy stated that the City Council Member appointments would remain the same for the upcoming year. The assignments for 2019 are as follows:

Alameda County Fire Advisory Commission	Council Members Bucci and Collazo – delegate and alternate
Alameda County Library Advisory Commission	Council Member Collazo and Mayor Nagy – delegate and alternate
Alameda-Contra Costa Transit District Policy Advisory Committee	Council Members Bucci and Hannon – delegates
Alameda County Transportation Commission	Council Members Freitas and Collazo – delegate and alternate
Alameda County Waste Management Authority Board/Stopwaste.org	Council Members Hannon and Freitas – delegate and alternate
Association of Bay Area Governments (ABAG)	Council Member Bucci and Mayor Nagy – delegate and alternate
Community Development Advisory Committee	Mayor Nagy and Council Member Freitas – delegates
Dumbarton Rail Policy Advisory Committee	Mayor Nagy and Council Member Bucci – delegate and alternate
Newark City Council –Board of Education Committee	Council Members Hannon and Collazo – delegates
Tri-City Elder Coalition	Mayor Nagy - delegate
Senior Citizen Standing Advisory Committee	Mayor Nagy delegate and chairperson
Southern Alameda County Geographic	Mayor Nagy - delegate

Information System Authority	Council Member Bucci - alternate
Tri-City Waste Facility Financing	Mayor Nagy and Council Member Hannon –Authority delegates

Council Member Bucci moved, Council Member Collazo seconded to by resolution, approve the appointments to the various agencies, boards, commissions, and committees. The motion passed, 5 AYES.

I.5 Declaring a vacancy on the Community Development Advisory Committee and authorizing the City Clerk to post a notice of vacancy.
MOTION APPROVED

Mayor Nagy stated that a vacancy has occurred on the Community Development Advisory Committee as a result of Kathleen Vennemeyer's death. He stated that a vacancy should be declared and the City Clerk authorized to post a notice of vacancy.

Council Member Freitas moved, Council Member Collazo seconded to, by motion, declare a vacancy on the Newark Community Development Advisory Committee and authorize the City Clerk to post a notice of vacancy. The motion passed, 5 AYES.

Mayor Nagy extended his condolences to the families of Lupe Torres and Kathleen Vennemeyer. He wished the community a Merry Christmas.

The City Council congratulated City Manager Becker on his retirement.

Council Member Collazo stated to shop Newark.

Council Member Bucci thanked City Manager Becker for his guidance and making him a better Council Member.

J. CITY COUNCIL ACTING AS THE SUCCESSOR AGENCY TO THE REDEVELOPMENT AGENCY

K. ORAL COMMUNICATIONS

Chris Moylen invited the public to Representative Ro Khanna's Town Hall meeting in San Jose on Sunday. He anticipated scheduling a meeting in Newark around April.

Wynn Grcich shared her concerns regarding the Paradise fire, water safety, and cremation. (Her hand outs are on file with City Clerk.)

L. APPROPRIATIONS

Approval of Audited Demands.

MOTION APPROVED

City Clerk Harrington read the Register of Audited Demands: Check numbers 116114 to 116415.

Council Member Bucci moved, Council Member Collazo seconded, to approve the Register of Audited Demands. The motion passed, 5 AYES.

M. CLOSED SESSION

N. ADJOURNMENT

Mayor Nagy adjourned the meeting at 9:22 p.m.

C.1 Introduction of employees.

Background/Discussion – The following Public Works employees will be introduced at the City Council meeting: Maintenance Superintendent Tonya Connolly, General Laborer Thomas Curtis, General Laborer Gabriel Bedolla, and Administrative Support Specialist II Mirna Padilla.

C.2 Presentation from the Alameda County Mosquito Abatement District.
(PRESENTATION)

Background/Discussion – It is the overall goal of the Alameda County Mosquito Abatement District (District) to provide for the public's health and comfort by carrying on a program of mosquito control and source reduction. District Manager Ryan Clausnitzer and Board Trustee Eric Hentschke will provide an update on the District's activities.

F.1 Approval to add one classification of Recreation Supervisor to the Compensation and Benefit Plan for City Officials, Management, Supervisory and Professional Employees – from Human Resources Director Abe and Recreation and Community Services Director Zehnder. (RESOLUTION)

Background/Discussion – After nearly 30 years of distinguished City service, a Senior Recreation Supervisor has announced her plans to retire in the spring of 2019. The Department of Recreation and Community Services is recommending a staffing transition plan to afford a career development opportunity at a significant cost savings.

The staffing transition plan allocates one of two existing Senior Recreation Supervisor positions to Recreation Supervisor. The selected incumbent would begin at the Recreation Supervisor level and would have the opportunity to be considered for a Senior Recreation Supervisor level if their skills and experience grow.

Reporting to the Recreation and Community Services Director, the Recreation Supervisor will have administrative oversight of the Newark Senior Center with supervisory responsibility for a Recreation Coordinator and a part-time Administrative Support Specialist II. In addition, one Child Care Lead Instructor and four Child Care Instructors would report directly to this position. Major responsibilities will include:

- Senior Center budget development, monitoring and tracking of expenditures and revenues.
- Staff support for the Standing Senior Citizens Advisory Committee.
- Supervision of direct reports as listed above to include annual evaluations, goal setting, mentoring, professional development and scheduling.
- Approval of requisitions, refunds, payroll, Visa statements and petty cash statements.
- Chair the Family Day at the Park committee.
- Supervise the Community Center rental program to include PST staff schedules, facility maintenance requests and liaison with Newark Chamber of Commerce.
- Manage Licensed Child Care weekly rosters and payments, communicate with parents, liaison with California State Licensing, and conduct program marketing and community outreach.
- Plan, program and implement Summer Ash Street and Summer Day Care programs.

The proposed salary is Range 10 (\$7,054 - \$10,230), and is set 10% below the salary for Senior Recreation Supervisor. Budget savings associated with restructuring this position would be approximately \$10,000.

Attachment

Action - It is recommended that the City Council approve by resolution an amendment to Resolution No. 10678, the Compensation and Benefit Plan for City Officials, Management, Supervisory and Professional Employees to add the classification, entitled Recreation Supervisor.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF NEWARK AMENDING RESOLUTION NO. 10678, THE COMPENSATION AND BENEFIT PLAN FOR CITY OFFICIALS AND THE MANAGEMENT, SUPERVISORY, AND PROFESSIONAL EMPLOYEE GROUP TO ADD ONE CLASSIFICATION ENTITLED RECREATION SUPERVISOR

BE IT RESOLVED by the City Council of the City of Newark that Resolution No. 10678, The Compensation and Benefit Plan for City Officials and the Management, Supervisory, and Professional Employee Group, be amended as to add the classification as follows, effective January 10, 2019:

Add Classification Title	Salary Range
Recreation Supervisor	10

F.2 Acceptance of work with G. Bortolotto & Company, Inc. for Park Pathways Resurfacing for ADA Access, Projects 1109 and 1175 – from Senior Civil Engineer Cangco. (RESOLUTION)

Background/Discussion – On April 13, 2017, the City Council awarded a contract to G. Bortolotto & Company, Inc. for Park Pathways Resurfacing for ADA Access, Projects 1109 and 1175. The project removed tripping hazards and made pathways ADA accessible at Newark Community Park and Birch Grove Park.

The project was completed on time and within budget using Capital funds and Community Development Block Grant Program (CDBG) funds.

Attachment

Action - It is recommended that the City Council, by resolution, accept the work with G. Bortolotto & Company, Inc. for Park Pathways Resurfacing for ADA Access, Projects 1109 and 1175.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF
NEWARK ACCEPTING THE WORK WITH G. BORTOLOTTO
& COMPANY, INC. FOR PARK PATHWAYS RESURFACING
FOR ADA ACCESS, PROJECTS 1109 AND 1175

WHEREAS, the City of Newark entered into contract with G. Bortolotto & Company, Inc., pursuant to Resolution No. 10,607, for Park Pathways Resurfacing for ADA Access, Project 1109 and 1175, in the City of Newark, in accordance with plans and specifications for the contract; and

WHEREAS, said work has been completed in conformance with the plans and specifications of the contract hereinabove referred to and the conditions thereof;

NOW, THEREFORE, BE IT RESOLVED that said work is hereby accepted and the City Council does hereby authorize the release of the bonds, the filing of a Notice of Completion, and payment to the contractor pursuant to the contract at the discretion of the City Engineer.

F.3 Approval of partial release and replacement of security bonds for Tract 8085, Bayshores Phase I (CDCG Group Holdings Bayshores LP and William Lyon Homes, Inc.), a 213-unit residential subdivision at 37555 Willow Street – from Senior Civil Engineer Cangco. (RESOLUTION)

Background/Discussion – On April 28, 2016, CDCG Group Holdings Bayshores LP, entered into a Subdivision Agreement with the City of Newark to construct improvements associated with Tract 8085, Bayshores Phase I. As allowed by the Subdivision Agreement, William Lyon Homes, Inc., the project contractor, provided a Performance Bond in the amount of \$6,510,300 and a Materials Bond in the amount of \$3,255,150, both issued by Philadelphia Indemnity Insurance Company, to guarantee the tract improvements. The improvements are more than 80% complete and, in accordance with authority contained in §66499.7 of the Government Code, these bonds may be reduced. William Lyon Homes, Inc. has provided bond riders issued by Philadelphia Indemnity Insurance Company for both the Performance and Materials bonds in the amounts of \$1,302,060 and \$651,030, respectively, to guarantee the construction of remaining improvements. The amount of the bond riders is equal to twenty percent (20%) of the original bond amounts.

The replacement bonds will be adequate to guarantee the construction of remaining improvements of Tract 8085 Bayshores Phase I, which are limited to minor punchlist items including the replacement of damaged curb, gutter, sidewalk, and paving, installation of trash capture inlet filters, reapplication of striping and signing, and replacement of dead landscaping.

Ownership of all tract improvements will remain with CDCG Group Holdings Bayshores LP until acceptance of the improvements by the City.

Attachment

Action – It is recommended that the City Council, by resolution approve the partial release and replacement of security bonds for Tract 8085, Bayshores Phase I.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY
OF NEWARK APPROVING THE PARTIAL RELEASE
AND REPLACEMENT OF SECURITY BONDS FOR
TRACT 8085, BAYSHORES PHASE I

WHEREAS, CDCG Group Holding Bayshores LP, the developer of Tract 8085, Bayshores Phase I, previously entered into a Subdivision Agreement with the City of Newark dated April 28, 2016 (Resolution No. 10485) to improve said Tract in accordance with plans on file with the City Engineer; and

WHEREAS, the improvements for Tract 8085 are more than 80% complete in accordance with said plans, and any approved modifications thereto, to the satisfaction of the City Engineer; and

WHEREAS, as allowed by the Subdivision Agreement, William Lyon Homes, Inc., the project contractor, provided the Performance Bond and the Materials Bond for Tract 8085, Bayshores Phase I; and

WHEREAS, the Performance Bond and the Materials Bond can be partially released, in accordance with the authority contained in §66499.7 of the Government Code of the State of California;

NOW THEREFORE, BE IT RESOLVED BY THE City Council of the City of Newark that the City Council does hereby approve the release and replacement of the original Performance Bond issued by Philadelphia Indemnity Insurance Company, in the amount of \$6,510,300 for tract improvements (Bond No. PB03010402916) with a bond rider issued by Philadelphia Indemnity Insurance Company in the amount of \$1,302,060.

BE IT FURTHER RESOLVED that the City Council does hereby approve the release and replacement of the original Materials Bond issued by Philadelphia Indemnity Insurance Company, in the amount of \$3,255,150 for tract improvements (Bond No. PB03010402916) with a bond rider issued by Philadelphia Indemnity Insurance Company in the amount of \$651,030.

F.4 Approval of partial release and replacement of security bonds for Tract 8310, Bayshores Phase II (CDCG Group Holdings Bayshores LP and William Lyon Homes, Inc.), an 86-unit residential subdivision at 37555 Willow Street – from Senior Civil Engineer Cangco. (RESOLUTION)

Background/Discussion – On May 25, 2017, CDCG Group Holdings Bayshores LP, entered into a Subdivision Agreement with the City of Newark to construct improvements associated with Tract 8310, Bayshores Phase II. As allowed by the Subdivision Agreement, William Lyon Homes, Inc., the project contractor, provided a Performance Bond in the amount of \$1,484,000 and a Materials Bond in the amount of \$742,000, issued by Philadelphia Indemnity Insurance Company, to guarantee the tract improvements. The improvements are more than 80% complete and, in accordance with authority contained in §66499.7 of the Government Code, these bonds may be reduced. William Lyon Homes, Inc. has provided bond riders issued by Philadelphia Indemnity Insurance Company for both the Performance and Materials bonds in the amounts of \$296,800 and \$148,400, respectively, to guarantee the construction of remaining improvements. The amount of the bond riders is equal to twenty percent (20%) of the original bond amounts.

The replacement bonds will be adequate to guarantee the construction of remaining improvements of Tract 8310 Bayshores Phase II, which are limited to minor punchlist items including the replacement of damaged curb, gutter, sidewalk, and paving, installation of trash capture inlet filters, reapplication of striping and signing, and replacement of dead landscaping.

Ownership of all tract improvements will remain with CDCG Group Holdings Bayshores LP until acceptance of the improvements by the City.

Attachment

Action – It is recommended that the City Council, by resolution approve the partial release and replacement of security bonds for Tract 8310, Bayshores Phase II.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY
OF NEWARK APPROVING THE PARTIAL RELEASE
AND REPLACEMENT OF SECURITY BONDS FOR
TRACT 8310, BAYSHORES PHASE II

WHEREAS, CDCG Group Holdings Bayshores LP, the developer of Tract 8310, Bayshores Phase II, previously entered into a Subdivision Agreement with the City of Newark dated May 25, 2017 (Resolution No. 10637) to improve said Tract in accordance with plans on file with the City Engineer; and

WHEREAS, the improvements for Tract 8310 are more than 80% complete in accordance with said plans, and any approved modifications thereto, to the satisfaction of the City Engineer; and

WHEREAS, as allowed by the Subdivision Agreement, William Lyon Homes, Inc., the project contractor, provided the Performance Bond and the Materials Bond for Tract 8310, Bayshores Phase II; and

WHEREAS, the Performance Bond and the Materials Bond can be partially released, in accordance with the authority contained in §66499.7 of the Government Code of the State of California;

NOW THEREFORE, BE IT RESOLVED BY THE City Council of the City of Newark that the City Council does hereby approve the release and replacement of the original Performance Bond issued by Philadelphia Indemnity Insurance Company, in the amount of \$1,484,000 for tract improvements (Bond No. PB03010403996 and PB03010403997) with a bond rider issued by Philadelphia Indemnity Insurance Company in the amount of \$296,800.

BE IT FURTHER RESOLVED that the City Council does hereby approve the release and replacement of the original Materials Bond issued by Philadelphia Indemnity Insurance Company, in the amount of \$742,000 for tract improvements (Bond No. PB03010403996 and PB03010403997) with a bond rider issued by Philadelphia Indemnity Insurance Company in the amount of \$148,400.

F.5 Authorization for the Mayor to sign an agreement with GHA/Nutanix Technology Solutions to provide new server hardware and virtualize the City and Police Department computer networks – from Information Systems Manager Kezar.

(RESOLUTION)

Background/Discussion – The City’s network server hardware is outdated and requires the City to pay for extended warranties, which are becoming more expensive. The implementation of a new virtual server solution will enable the City to take advantage of high availability failover solutions in the event that a server goes down. A 10 GIG solution will be implemented which will increase the server LAN bandwidth from 1 GIG to 10 GIG.

The City distributed a Request for Proposals (RFP) inviting prospective vendors to provide a complete virtualization/disaster recovery solution, including full Microsoft Server 2019 licensing for all deployed servers. The goal of this project is to remove all older physical servers with new server hardware which will house the servers in a virtual environment. The new hardware will include a 5 year warranty thus eliminating the on-going yearly extended warranty costs on the physical servers.

The City received qualifying proposals from six vendors, all including the five year warranty, as follows:

Vendor	Total Cost
Dell EMC	\$275,059.63
GHA/Nutanix Technology Solutions	\$199,996.99
Ritsnet	\$296,581.03
SHI	\$277,108.36
Element 4	\$223,900.00
Headlands	\$165,123.00

Following a review of the proposals by the City’s evaluation team, GHA/Nutanix Technology Solutions was selected as the vendor to best meet the needs of the project. The evaluation team determined that the GHA/Nutanix Technology Solutions solution was within the budget as well as had the complete solution with licensing, backup/disaster recovery solution, virtualization and the required 5 year hardware warranty.

While the cost is greater than the Headlands Associates proposal, the evaluation team found that GHA/Nutanix Technology Solutions provided a stronger solution should a server go down. GHA/Nutanix Technology Solutions provides a redundant cluster (failover plan) which staff will run off-site in case of building failure due to natural disaster or fire while Headlands Associates did not provide a disaster recovery solution. Funding for the project is included in the Fiscal Year 2018-2019 budget.

For the reasons listed above, staff recommends entering into an agreement with GHA/Nutanix Technology Solutions.

Attachment

Action - It is recommended that the City Council, by resolution, authorize the Mayor to sign an agreement with GHA/Nutanix Technology Solutions for the implementation of a new virtual network solution including all hardware and programming of new hardware.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF
NEWARK AUTHORIZING THE MAYOR TO SIGN AN
AGREEMENT WITH GHA/NUTANIX TECHNOLOGY
SOLUTIONS FOR THE IMPLEMENTATION OF A NEW
VIRTUAL NETWORK SOLUTION INCLUDING ALL
HARDWARE AND PROGRAMMING OF NEW HARDWARE

WHEREAS, the City's network server hardware is outdated and requires expensive, extended warranties to maintain; and

WHEREAS, the City desires a new virtual server solution including disaster recovery and Microsoft licensing; and

WHEREAS, Information Systems staff received six responses to a Request for Proposals for new server hardware and the virtualization of the City and Police Department computer networks; and

WHEREAS, GHA/Nutanix Technology Solutions was selected as the vendor to best meet the needs of the project.

NOW THEREFORE, BE IT RESOLVED that the City Council of the City of Newark hereby authorizes the Mayor to sign an agreement between GHA/Nutanix Technology Solutions and the City of Newark for the implementation of the new virtual network with 5 years of software/hardware support.

CONTRACTUAL EQUIPMENT AND SERVICES AGREEMENT

This Service Agreement (hereinafter "Agreement") is made and entered into this 10TH day of JANUARY, 2019 by and between the **CITY OF NEWARK**, a municipal corporation ("City"), and GHA Technologies, Inc., an Authorized Nutanix Reseller Authorized Nutanix Reseller ("Consultant"), collectively the "Parties".

WITNESSETH:

WHEREAS, City requested proposals to provide certain equipment, including both hardware and software ("Equipment") and services ("Services") to City as described in Exhibit "A", attached hereto and incorporated herein.

WHEREAS, in response to City's request, Consultant submitted a proposal and, after negotiations, Consultant agreed to provide Equipment and perform the Services more particularly described in Exhibit "A", in return for the compensation described in this Agreement and Exhibit "B".

WHEREAS, in reliance upon Consultant's documentation of its qualifications, as set forth in Exhibit "C", City finds that Consultant has demonstrated the requisite qualifications, experience, training, and expertise to perform the requested Services.

NOW, THEREFORE, the Parties hereto agree as follows:

1. CONSULTANT'S SERVICES. Consultant shall provide Equipment and perform the Services described, and in the time, place, and manner specified in Exhibit "A" in accordance with the terms and conditions of this Agreement. In the event of a conflict in or inconsistency between the terms of this Agreement and Exhibit "A", the Agreement shall control.

2. TIME FOR PERFORMANCE. Time is of the essence in the provision of Software and performance of Services under this Agreement and Consultant shall generally adhere to the schedule set forth in Exhibit "A"; provided, that City shall grant reasonable extensions of time for the performance of such services occasioned by governmental reviews of Consultant's work product or other unavoidable delays occasioned by circumstances outside the Consultant's control, provided, further, that such unavoidable delays shall not include strikes, lockouts, work stoppages, or other labor disturbances conducted by, or on behalf of, Consultant's officers or employees. Any Services for which times for performance are not specified in this Agreement shall be commenced and completed by Consultant in a reasonably prompt and timely manner based upon the circumstances and direction communicated to the Consultant.

Consultant acknowledges the importance to City of City's performance schedule and agrees to put forth its best professional efforts to perform its Services under this Agreement in a manner consistent with that schedule. City understands, however, that Consultant's performance must be governed by sound professional practices.

3. COMPENSATION.

A. **“Not to Exceed” Compensation.** City shall compensate Consultant for all Equipment and Services provided and performed by Consultant hereunder in an amount based upon Consultant’s hourly or other rates set forth in Exhibit “B”. The payments specified in Exhibit “B” shall be the only payments to be made to Consultant for the Equipment and Services rendered pursuant to this Agreement.

Notwithstanding the foregoing, the combined total of compensation and costs payable hereunder shall not exceed the sum of Two Hundred Thousands and No/100 Dollars (\$200,000.00) unless the provision of Equipment, performance of Services and/or reimbursement of costs and expenses in excess of said amounts have been approved in advance by City, evidenced in writing authorizing such additional amount.

B. **Payment Schedule.** In consideration for the Equipment and Services to be provided by Consultant under this Agreement, the City agrees to pay Consultant the Total Contract Amount (“Contract Amount”) given in Exhibit “B” according to the following schedule (“Payment Schedule”):

1. Upon execution of this Agreement, Consultant will ship Nuntanix 3 Clusters for City, Nuntanix DR for City, Server operating Systems for Nuntanix Hardware, and Synology Server, as further detailed in Exhibit B (collectively, “City Hall Servers”). The total cost of the City Hall Servers shall not exceed one hundred eleven thousand dollars (\$111,000). City shall pay Consultant for the City Hall Servers in accordance with Section 3(C) below, provided that Consultant may provide the City with an invoice for the City Hall Servers upon shipment of the City Hall Servers. Consultant may divide the City Hall Servers into multiple invoices based on different shipping dates.

2. Upon final acceptance of the City Hall Servers pursuant to Section 4 of this Agreement, Consultant will ship Nutanix 3 Clusters for PD and HYCU for Nuntaniz, as further detailed in Exhibit B (collectively, “PD Servers”). The total cost of the PD Servers shall not exceed eighty nine thousand dollars (\$89,000). City shall pay Consultant for the PD Servers in accordance with Section 3(C) below, provided that Consultant may provide the City with an invoice for the PD Servers upon shipment of the PD Servers. Consultant may divide the PD Servers into multiple invoices based on different shipping dates.

C. **Method of Billing.** Consultant shall submit all billings for said services to City in the manner specified in Exhibit “B”; or, if no manner is specified in Exhibit “B”, then according to the usual and customary procedures and practices which Consultant uses for billing clients similar to City.

Invoices shall be sent to:

City of Newark
Attn: Finance Department
37101 Newark Boulevard
Newark, CA 94560

D. Payment. Upon receipt of an invoice, City shall verify that the invoice has been properly prepared and that the conditions of payment have been fulfilled. If the payment conditions have been fulfilled, the invoice shall be processed and paid by City within thirty (30) days after City's receipt thereof.

E. Consultant's Failure to Perform. In the event that Consultant performs Services or provides Equipment that does not comply with the requirements of this Agreement, Consultant shall, upon receipt of written notice from City, re-perform the Services or provide new Equipment (without additional compensation to Consultant). If Consultant's failure to perform in accordance with this Agreement causes damages to City, Consultant shall reimburse City for the damages incurred (which may be charged as an offset to Consultant's payment).

4. FINAL ACCEPTANCE TESTING. For thirty (30) days from the beginning of the City's operational use of the City Hall Servers or forty (40) days after the completion of installation and training by Consultant, whichever comes first (the "Test Period"), the City shall test the City Hall Servers for defects and anomalies. During the Test Period, Consultant shall address and attempt to resolve issues with the City Hall Servers identified by the City under the Software Support Services Agreement (Appendix "A"). At the end of the Test Period the City shall accept or reject the City Hall Servers as follows:

A. If the City determines that the City Hall Servers are performing to the City's satisfaction, in its sole discretion, the City shall immediately provide written final acceptance of the City Hall Servers. Upon receipt of a valid invoice for the City Hall Servers, the City shall process and pay such invoice in accordance with Section 3 of this Agreement. Any remaining issues with the City Hall Servers shall be covered as part of the warrant described in this Agreement or Exhibit A.

B. If the City decides to not accept the City Hall Servers, then the City must so notify Consultant within five (5) calendar days of the end of the Test Period. Thereafter, the shipment of the PD Servers shall be canceled, unless otherwise authorized by the City in writing, and the City will have no obligation to pay for the PD Servers.

C. If City fails to provide written final acceptance or its decision to not accept the City Hall Servers within five (5) calendar days at the end of the Test Period, then final acceptance of the City Hall Servers shall be considered to have occurred and City shall proceed as described in paragraph A above.

5. ADDITIONAL SERVICES. In the event City desires the performance of additional services or provision of addition equipment not otherwise included within the Services or Equipment described in Exhibit "A", such services shall be authorized by written task order approved in advance of the performance thereof. Such task order shall include a description of the services to be performed or equipment provided thereunder, the maximum compensation and reimbursement of costs and expenses payable therefore, the time of performance thereof, and such other matters as the parties deem appropriate for the accomplishment of such services or provisions of such equipment. Except to the extent modified by a task order, all other terms and conditions of this Agreement shall be deemed incorporated in each such task order.

6. **INDEPENDENT CONSULTANT.** At all times during the term of this Agreement, Consultant shall be, and is an independent consultant and shall not be an employee or agent of City. Consultant shall not be entitled to any benefit, right, or compensation other than that provided in this Agreement. City shall have the right to control Consultant only insofar as the results of Consultant's Services; however, City shall not have the right to control the means by which Consultant accomplished services rendered pursuant to this Agreement.

Except as City may specify in writing, Consultant shall have no authority, express or implied, to act on behalf of City in any capacity whatsoever as an agent. Consultant shall have no authority, express or implied, pursuant to this Agreement to bind City to any obligation whatsoever.

7. **PERSONNEL.** Consultant understands that, in entering into this Agreement, City has relied upon Consultant's ability to perform in accordance with its representations regarding the qualifications of Consultant, and Consultant shall assign only competent and qualified personnel to perform the Services provided for hereunder.

Consultant agrees to include with all Subconsultants in their subcontract the same requirements and provisions of this Agreement including the Indemnity and Insurance requirements to the extent they apply to the scope of the Subconsultant's work. Subconsultants hired by Consultant agree to be bound to Consultant and City in the same manner and to the same extent as Consultant is bound to City under this Agreement. Subconsultant further agrees to include these same provisions with any Sub-subconsultant. A copy of this Agreement's Indemnity and Insurance provisions will be furnished to the Subconsultant upon request. The Consultant shall require all Sub-subconsultants to provide a valid certificate of insurance and the required endorsements included in this Agreement prior to commencement of any Services and will provide proof of compliance to the City.

In the event that City, in its sole discretion, at any time during the term of this Agreement, desires the removal of any of Consultant's designated personnel or subconsultants, Consultant shall, immediately upon receiving notice from City of such desire of City, cause the removal of such person or persons.

8. **EQUIPMENT.** Consultant shall, at its sole cost and expense, furnish all equipment which may be required for furnishing Services and Equipment.

9. **INFORMATION AND DOCUMENTATION.**

A. **Information from City.** City has made an effort to provide Consultant with all information necessary for Consultant's performance of Services and provision of Equipment. If Consultant believes additional information is required, Consultant shall promptly notify City and City will provide to Consultant all relevant non-privileged information in City's possession.

B. **Consultant's Accounting Records.** Consultant shall maintain all accounting records related to this Agreement in accordance with generally accepted accounting principles and state law requirements, and in no event for less than four (4) years. Consultant's accounting records shall include, at a minimum, all documents which support Consultant's costs

and expenses related to this Agreement, including personnel, subconsultants' invoices and payments, and reimbursable expenses. Consultant's accounting records shall be made available to City within a reasonable time after City's request, during normal business hours.

C. Ownership of Work Product. All original documents prepared by Consultant (including its employees and subconsultants) for this Agreement ("Work Product"), whether complete or in progress, are the property of City and shall be given to City at the completion of Consultant's Services, or upon demand of City. Consultant shall have a right to make and keep copies of the Work Product, except for any confidential information. Consultant shall not reveal the Work Product or the confidential information contained in the Work Product, or make it available, to any third party without the prior written consent of City.

10. CONFIDENTIAL INFORMATION. "Confidential Information" means any and all confidential information of a party to this Agreement that is not generally known to or by members of the public, including but not limited to businesses that compete with such a party, including but not limited to the Software and the Documentation pertaining thereto. Confidential Information shall not include information that is now or becomes part of the public domain, is required by applicable law to be disclosed, was already known by the receiving party at the time of disclosure, is independently developed by the receiving party without any use of the Confidential Information, or is lawfully obtained from a third party.

To the extent authorized by law, each party agrees to protect the other party's Confidential Information. Confidential Information will not be used or disclosed except as authorized by the providing party.

If a party or any party acting on its behalf is required to disclose by order of a court of competent jurisdiction, administrative agency or governmental body, or by subpoena, summons, or other legal process, or by law, rule, or regulation, or by applicable regulatory or professional standards to produce Confidential Information, that party shall promptly (and prior to such disclosure) notify the other party in writing of such demand. Either party may, but is not required to, exhaust the legal avenues available to maintain the confidentiality of such Confidential Information. In all events, only that portion of the Confidential Information specifically requested by the tribunal or person compelling such disclosure shall be provided and not interpretation or analysis of such data prepared for the purpose of such disclosure shall be disclosed unless approved by the party whose Confidential Information is at issue or required by law.

11. CONFLICTS OF INTEREST PROHIBITED. Consultant (including its employees, agents, and sub consultants) shall not maintain or acquire any direct or indirect interest that conflicts with the performance of this Agreement. Consultant shall comply with all requirements of the Political Reform Act (California Government Code Section 81000, *et seq.*) and other laws relating to conflicts of interest, including: (a) Consultant shall not make or participate in a decision made by City if it is reasonably foreseeable that the decision may have a material effect on Consultant's economic interest, and (b) if required by law, Consultant shall file financial disclosure forms with the City Clerk. If Consultant maintains or acquires a conflicting interest, any contract with City (including this Agreement) involving Consultant's conflicting interest may be terminated by City.

12. NONDISCRIMINATION. Consultant shall comply with all applicable federal, state, and local laws regarding nondiscriminatory employment practices, whether or not said laws are expressly stated in this Agreement. Consultant shall not discriminate against any employee or applicant because of race, color, religious creed, national origin, physical disability, mental disability, medical condition, marital status, sexual orientation, sex, age, or any other basis, as defined in California Civil Code Section 51.

13. COMPLIANCE WITH LAW AND STANDARD OF CARE. Consultant shall comply with all applicable legal requirements including all federal, state, and local laws (including ordinances and resolutions), whether or not said laws are expressly stated in this Agreement. Consultant shall perform Services using a standard of care equal to, or greater than, the degree of skill and diligence ordinarily used by reputable professionals, with a level of experience and training similar to Consultant, performing under circumstances similar to those required by this Agreement.

14. INSURANCE. Consultant shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Consultant, his agents, representatives, subcontractors, or employees.

A. Verification of Coverage.

Consultant shall furnish City with original certificates of insurance and amendatory endorsements or copies of the applicable policy language effecting coverage required by this clause. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates and endorsements are to be received and approved by City before work commences.

Proof of Insurance shall be mailed to the following address or any subsequent address as may be directed writing by the City Risk Manager:

CITY OF NEWARK
Attn: Risk Manager
37101 Newark Boulevard
Newark, CA 94560

City reserves the right to require and obtain complete, certified copies of all required insurance policies and endorsements at any time. Failure to exercise this right at any time shall not constitute a waiver of right to exercise later. Consultant shall immediately furnish City with certificates of renewal for each policy that is renewed during the term of this Agreement.

B. Minimum Scope of Insurance.

Coverage shall be at least as broad as:

1. Insurance Services Office Form Number CG 00 01 covering Commercial General Liability on an occurrence basis, including

products and completed operations, property damage, bodily injury, and personal and advertising injury; and

2. Insurance Services Office Form Number CA 00 01 covering any auto, (Code 1) or Code 8 (hired) and 9 (non-owned) if consultant has no owned autos; and
3. Workers' Compensation insurance as required by the State of California with Statutory Limits, and Employer's Liability Insurance; and
4. Errors and Omissions Liability insurance appropriate to the Consultant's profession.

C. Minimum Limits of Insurance.

It shall be a requirement under this Agreement that any available insurance proceeds broader than or in excess of the specified minimum Insurance coverage requirements and/or limits shall be available to the Additional Insured. Furthermore, the requirements for coverage and limits shall be (1) the minimum coverage and limits specified in this Agreement; or (2) the broader coverage and maximum limits of coverage of any Insurance policy or proceeds available to the named Insured; whichever is greater.

Consultant shall maintain limits no less than:

1. General Liability: **\$2,000,000** per occurrence for bodily injury, personal injury, and property damage. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location or the general aggregate limit shall be twice the required occurrence limit.
(including products and completed operations, property damage, bodily injury and personal and advertising injury.)
2. Automobile Liability: **\$1,000,000** per accident for bodily injury and property damage.
3. Employer's Liability: **\$1,000,000** per accident for bodily injury or disease.
4. Errors and Omissions Liability: **\$1,000,000** per occurrence or claim, **\$2,000,000** aggregate.

D. Deductibles and Self-Insured Retentions.

Any deductibles or self-insured retentions must be declared to and approved by the City Risk Manager. At the option of City, either: (1) the insurer shall reduce or eliminate such deductibles or self-insured retentions as respects to City, its officers, officials, directors, employees, contractors, agents, and volunteers; or (2) Consultant shall provide a financial guarantee satisfactory to City guaranteeing payment of losses and related investigations, claim administration, and defense expenses in an amount specified by the City Risk Manager or designee.

E. Claims Made Policies.

For all “claims made” coverage, in the event that Consultant changes insurance carriers Consultant shall purchase “tail” coverage or otherwise provide for continuous coverage covering the Term of this Agreement and not less than five (5) years thereafter. Proof of such “tail” or other continuous coverage shall be required at any time that the Consultant changes to a new carrier.

F. Wasting Policies.

No policy required by this paragraph 16 shall include a “wasting” policy limit (ie. limit that is eroded by the cost of defense).

G. Remedies.

In addition to other remedies City may have if Consultant fails to provide or maintain any insurance policies or policy endorsements to the extent and within the time herein required, City may, at its sole option exercise any of the following remedies, which are alternatives to other remedies City may have and are not the exclusive remedy for Consultant’s breach:

1. Obtain such insurance and deduct and retain the amount of the premiums for such insurance from any sums due under the Agreement;
2. Order Consultant to stop work under this Agreement or withhold any payment that becomes due to Consultant hereunder, or both stop work and withhold any payment, until Consultant demonstrates compliance with the requirements hereof; and/or
3. Terminate this Agreement.

H. Acceptability of Insurers.

Insurance is to be placed with insurers with a current A.M. Best’s rating of no less than A:VII, unless otherwise acceptable to the City Risk Manager. All insurance companies providing coverage to Consultant shall be insurance organizations authorized by the Insurance Commissioner of the State of California to transact the business of insurance in the State of California.

I. Other Insurance Provisions.

The commercial general liability and automobile liability policies are to contain, or be endorsed to contain, the following provisions:

1. Additional Insureds. City, its officers, officials, directors, employees, and volunteers (“Additional Insureds”) are to be covered as insureds with respect to: liability arising out of work or operations performed by or on behalf of Consultant; including materials, parts, or equipment furnished in connection with such work or operations.

2. Primary Coverage. For any claims related to Services, Consultant’s insurance coverage shall be primary insurance as respects to City, its officers, officials, directors, employees, and volunteers. Any insurance or self-insurance maintained by City, its officers, officials, directors, employees, or volunteers shall be excess of Consultant’s insurance and shall not be contribute with it. Consultant’s policy will not seek contribution from the City’s insurance or self insurance.

3. Notice of Cancellation. Each insurance policy required above shall provide that coverage shall not be canceled during the term of this Agreement without notice to City.

4. Civil Code § 2782. Coverage shall not extend to any indemnity coverage for the active negligence of the additional insured in any case where an agreement to indemnify the additional insured would be invalid under Subdivision (b) of Section 2782 of the California Civil Code.

5. Deductibles and Self-Insured Retention (SIR). All deductibles and self-insured retentions must be disclosed to the City Risk Manager for approval and shall not reduce the limits of liability. Policies containing any SIR provision shall provide or be endorsed to provide that the SIR may be satisfied by either the named Insured or the City.

6. Subconsultants. Consultant shall include all subconsultants as insured under its policies or shall require and verify separate certificates and endorsements have been obtained for each subconsultant. All coverages for subconsultants shall be subject to all of the requirements stated herein.

7. Waiver of Subrogation. With respect to Workers’ Compensation and Employer’s Liability Coverage, the insurer shall agree to waive all rights of subrogation against City, its officers, officials, directors, employees, agents, and volunteers for losses arising from work performed by Consultant for City.

8. Coverage is Material Element. Maintenance of proper insurance coverage in conformity with the provision of this paragraph 16 is a material element of this Agreement and failure to maintain or renew coverage or to provide evidence of coverage or renewal may be treated by City as a material breach of this Agreement.

9. Variation. The City Risk Manager may approve a variation in these insurance requirements upon a determination that the coverage, scope, limits, and form of such

insurance are either not commercially available or that City's interest are otherwise fully protected. Any variation granted shall be done in writing and shall be made a part of this Agreement as Appendix "A".

15. REPORTING DAMAGES. If any damage (including but not limited to death, personal injury or property damage) occurs in connection with the performance of this Agreement, Consultant shall immediately notify the City Risk Manager's office by telephone at 510-578-4428, and Consultant shall promptly submit to the City's Risk Manager and the City's Administrator (see paragraph 18 herein below) a written report (in a form acceptable to City) with the following information: (a) name(s) and address(es) of the injured or deceased person(s), (b) name(s) and address(es) of witnesses, (c) name(s) and address(es) of Consultant's insurance company(ies), and (d) a detailed description of the damage and whether any City property was involved.

16. INDEMNIFICATION/SAVE HARMLESS. To the fullest extent permitted by law, Consultant shall: (1) immediately defend, and (2) indemnify City, and its officers, officials, directors, employees, and volunteers from and against all liabilities regardless of nature or type arising out of or resulting from Consultant's provision of the Equipment, performance of Services, or any negligent or wrongful act or omission of Consultant or Consultant's officers, employees, agents, or subconsultants. Consultant shall also defend and indemnify the City against any claims that the Equipment, as provided to the City, violates any patent or copyright. Liabilities subject to the duties to defend and indemnify include, without limitation all claims, losses, damages, penalties, fines, and judgments; associated investigation and administrative expenses; defense costs, including but not limited to reasonable attorneys' fees; court costs; and costs of alternative dispute resolution. Consultant's obligation to indemnify applies unless it is adjudicated that its liability was caused by the sole active negligence or sole willful misconduct of an indemnified party.

The duty to defend is a separate and distinct obligation from Consultant's duty to indemnify. Consultant shall be obligated to defend, in all legal, equitable, administrative, or special proceedings, with counsel approved by City, immediately upon tender to Consultant of the claim in any form or at any stage of an action or proceeding, whether or not liability is established. An allegation or determination of comparative active negligence or willful misconduct by an indemnified party does not relieve Consultant from its separate and distinct obligation to defend City. The obligation to defend extends through final judgment, including exhaustion of any appeals. The defense obligation includes an obligation to provide independent defense counsel if Consultant asserts that liability is caused in whole or in part by the negligence or willful misconduct of the indemnified party. If it is finally adjudicated that liability was caused by the sole active negligence or sole willful misconduct of an indemnified party, Consultant may submit a claim to City for reimbursement of reasonable attorneys' fees and defense costs.

The review, acceptance or approval of Consultant's work or work product by any indemnified party shall not affect, relieve or reduce Consultant's indemnification or defense obligations. This paragraph survives completion of the Services or the termination of this contract. The provisions of this paragraph are not limited by and do not affect the provisions of this contract relating to insurance.

Consultant/Subconsultant's responsibility for such defense and indemnity obligations shall survive the termination or completion of this Agreement for the full period of time allowed by law. The defense and indemnification obligations of this Agreement are undertaken in addition to, and shall not in any way be limited by, the insurance obligations contained in this Agreement.

17. WARRANTY/DISCLAIMER OF LIABILITY. Consultant warrants that after delivery the Equipment will substantially conform to its documentation which is defined as those visually readable materials developed by or for Consultant for use in connection with the Equipment, in either written or electronic form, and will be free from defects in materials and workmanship that will materially impair its use. City's sole remedy for breach of this warranty will be repair or replacement of the Equipment. Consultant will make reasonable efforts to correct errors in the Equipment, but does not warrant that the Equipment is error-free or will perform without interruption. City has relied solely upon its own investigation and judgment in selecting the Equipment, and not upon any representations or promises of Consultant except as may be expressly stated herein. This warranty shall last for a period of five (5) years. This warranty is in lieu of all other warranties, express or implied, and Consultant specifically disclaims any implied warranties of merchant ability or fitness of a particular purpose.

18. LICENSES, PERMITS, ETC. Consultant represents and warrants to City that it has all licenses, permits, qualifications, and approvals of whatsoever nature that are legally required for Consultant to practice its profession. Consultant represents and warrants to City that Consultant shall, at its sole cost and expense, keep in effect at all times during the term of this Agreement any licenses, permits, and approvals which are legally required for Consultant to practice its profession. In addition to the foregoing, Consultant shall obtain and maintain during the term hereof a valid City of Newark Business License.

19. TERM/TERMINATION.

A. The term of this Agreement shall commence upon the date first hereinabove written and shall expire upon completion all Services and installation of all Equipment as provided for hereunder by Consultant. Consultant's obligations under Section 16 and 17 shall survive the termination of this Agreement.

B. Notwithstanding the provisions of paragraph 21 Section A above, either party may terminate this Agreement without cause by giving written notice thereof not less than ten (10) days prior to the effective date of termination, which date shall be included in said notice. In the event of such termination, City shall compensate Consultant for Services rendered and Equipment provided, and reimburse Consultant for costs and expenses incurred, to the date of termination, calculated in accordance with the provisions of paragraph 3. In ascertaining the Services actually rendered and Equipment provided to the date of termination, consideration shall be given both to completed work and work in process of completion. Nothing herein contained shall be deemed a limitation upon the right of City to terminate this Agreement for cause, or otherwise to exercise such rights or pursue such remedies as may accrue to City hereunder.

20. **CONTRACT ADMINISTRATION.** This Agreement shall be administered by _____ of the City of Newark (“Administrator”). All correspondence shall be directed to or through the Administrator or his/her designee.

21. **NOTICES.** Written notices required or convenient hereunder shall be delivered personally or by depositing the same with the United States Postal Service, first class (or equivalent) postage prepaid and addressed, in the case of Consultant, to:

Consultant	City
Address: GHA Technologies, Inc 8998 E. Raintree Drive Scottsdale, AZ 85260 ATTN:IRFAN MOHAMMAD, VP OF SALES	City of Newark 37101 Newark Boulevard Newark, CA 94560 Attn: City Manager

22. **PARAGRAPH HEADINGS.** Paragraph headings used herein are for convenience only and shall not be deemed to be a part of such paragraphs and shall not be construed to change the meaning thereof.

23. **EXHIBITS.** All exhibits referred to herein are attached hereto and are by this reference incorporated herein.

24. **SEVERABILITY.** If any term of this Agreement (including any phrase, provision, covenant, or condition) is held by a court of competent jurisdiction to be invalid or unenforceable, the Agreement shall be construed as not containing that term, and the remainder of this Agreement shall remain in full force and effect; provided, however, this paragraph shall not be applied to the extent that it would result in a frustration of the Parties’ intent under this Agreement.

25. **GOVERNING LAW, JURISDICTION, AND VENUE.** The interpretation, validity, and enforcement of this Agreement shall be governed by and interpreted in accordance with the laws of the State of California. Any suit, claim, or legal proceeding of any kind related to this Agreement shall be filed and heard in a court of competent jurisdiction in the County of Alameda.

26. **ATTORNEY’S FEES.** In the event any legal action is commenced to enforce this Agreement, the prevailing party is entitled to reasonable attorney’s fees, costs, and expenses incurred.

27. **ASSIGNABILITY.** Neither Consultant nor City shall subconsult, assign, sell, mortgage, hypothecate, or otherwise transfer their respective interests or obligations in this Agreement without the express prior written consent of the non-transferring Party.

28. **MODIFICATIONS.** This Agreement may not be modified orally or in any manner other than by an agreement in writing signed by both Parties.

29. **WAIVERS.** Waiver of breach or default under this Agreement shall not constitute a continuing waiver of a subsequent breach of the same or any other provision of this Agreement.

30. **ENTIRE AGREEMENT.** This Agreement, including all documents incorporated herein by reference, comprises the entire integrated understanding between the Parties concerning the Services. This Agreement supersedes all prior negotiations, agreements, and understandings regarding this matter, whether written or oral. The documents incorporated by reference into this Agreement are complementary; what is called for in one is binding as if called for in all.

31. **SIGNATURES.** The individuals executing this Agreement represent and warrant that they have the right, power, legal capacity, and authority to enter into and to execute this Agreement on behalf of the respective legal entities of Consultant and City. This Agreement shall inure to the benefit of and be binding upon the Parties hereto and their respective successors and assigns.

32. **COVENANT AGAINST CONTINGENT FEES.** Consultant hereby warrants that Consultant has not employed or retained any company or person, other than a *bona fide* employee working for Consultant, to solicit or secure this Agreement, and Consultant has not paid or agreed to pay any company or person, other than a *bona fide* employee, any fee, commission, percentage, brokerage fee, gift, or any other consideration contingent upon or resulting from the award or formation of this Agreement. For breach or violation of this warranty, City shall have the right to annul this Agreement without liability or, at City's discretion, to deduct from the Agreement price or consideration, or otherwise recover, the full amount of such fee, commission, percentage, brokerage fee, gift or contingent fee.

Signatures on Following Page

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement the day and year first hereinabove written.

CITY OF NEWARK,
a municipal corporation

GHA Technologies, Inc.

By _____
City of Newark

By _____
Irfan Mohammad

Date _____

Date _____

Attest:

City Clerk

Date _____

Approved as to form:

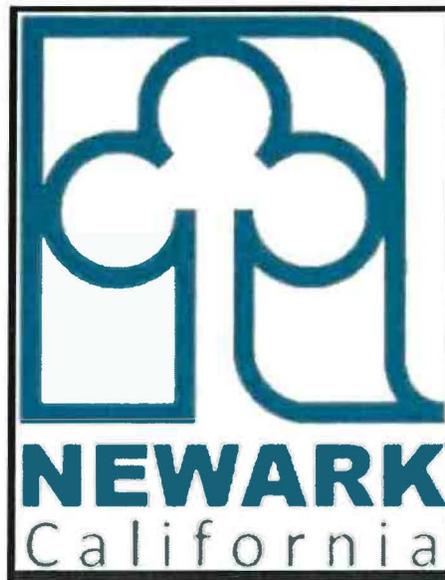
City Attorney

Date _____

EXHIBIT A
SCOPE OF SERVICES

EXHIBIT A
MINIMUM SCOPE OF SERVICES

Proposal
Server and SAN Virtualization, DR Solution and related Professional Services
For



August 23, 2018

Dear City of Newark Team,

Thank you for considering our comprehensive, enterprise-class SAN solution in response to your Request for Proposal (RFP). As you'll see in our response, our proposed Hyper-Converged Infrastructure solution meets your requirements by providing highly dense storage, but goes above and beyond, to provide server compute (CPU and RAM) all into a single platform building block.

Some of the key selection criteria mentioned in the RFP were the ease-of-use, comprehensive management interface, scalability, capacity, and non-disruptive expansion which we have highlighted throughout our response. Nutanix radically simplifies enterprise datacenters by integrating server and storage resources into a turnkey appliance that is deployed in just 30 to 60 minutes and runs any application at any scale.

Unlike traditional architectures, Nutanix doesn't require that you guess or speculate the size of the solution. Because of Nutanix' modular scaling characteristics and automatic node clustering, Nutanix customers are able to scale simply and without risk...scaling to massive enterprise deployments in increments of as little as one node at a time. This enables our customers to invest in additional infrastructure only when needed. Purchasing decisions can be made based upon facts and experience rather than guesswork.

Why Nutanix

- **Lower Costs:** our customers experience 40-60% reduction in overall CapEx and OpEx
- **Limitless Scalability:** Scale compute and storage quickly and incrementally, going from three servers to thousands with 100% predictable performance
- **Time to Value:** 8X Faster time to value in buying, deploying and managing
- **Footprint:** 4U solution which can bring the City of Newark up to 90% reduction in power, cooling and space
- **Simplicity:** 100% software-driven solution which brings uncompromising simplicity to every aspect of the infrastructure lifecycle, from buying and deploying to managing and scaling
- **Versatility:** Run any workload at any scale on a versatile infrastructure platform, eliminating silos and management complexity
- **Resiliency:** Run business-critical and mission-critical applications on self-healing infrastructure that is built for always-on operation

We are confident you'll find Nutanix, along with our partner, GHA Technologies, Inc., can help the City of Newark modernize its infrastructure with a converged solution to replace all data center based compute and storage systems.

Thank you again,

Michael Beyer

Account Manager | Government and Education | Nutanix
California & Hawaii

E: Michael.Beyer@Nutanix.com

T: (408)564-1628

Irfan Mohammad

Vice President of Sales

GHA Technologies, Inc.

An ESOP Owned Company

Fremont, CA 94539

direct: 510-270-5313 | fax: 480-951-6956 | irfan.mohammad@gha-associates.com

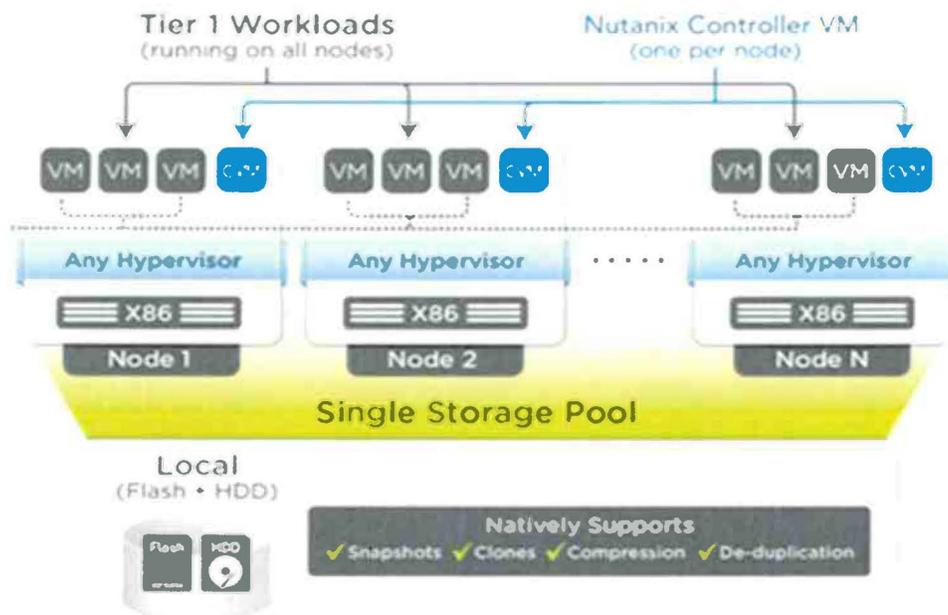
Nutanix Overview

Nutanix hyper-converged solutions are uniquely built using web-scale technologies and architectures that originated in large Internet and cloud companies, such as Google, Facebook and Amazon. Nutanix offers a wide range of platforms to run any workload. Multiple appliance types can be mixed in a single cluster, enabling flexible and linear scaling of capacity and performance. Attributes of all our platforms include:

- Storage and compute resources hyper-converged on x86 servers
- All system intelligence provided in software
- Data, metadata, and operations fully distributed across entire cluster of x86 servers
- Self-healing to tolerate and adjust to component failures
- API-based automation and rich analytics

The Nutanix solution combines highly dense storage and server compute (CPU and RAM) into a single platform building block. Each building block is based on industry-standard Intel processor/server technology, and delivers a unified, scale-out, shared-nothing architecture with no single points of failure. The Nutanix platform does not rely on traditional SAN/NAS storage or expensive storage network interconnects. Nutanix sets itself apart from competing solutions with its uncompromising simplicity. This simplicity is demonstrated in the speed of deployment, manageability, operations, and ease of designing successful solutions for business critical applications.

Figure 4: Overview of the Nutanix Architecture



Vendor Narratives for Proposal Response

Section III Current Technology Configuration Requirements:

The City of Newark Computer Room (i.e. datacenter) is located at City Hall, 37101 Newark Boulevard. The City currently operates a conventional one server-one application environment using direct attached storage as well as a 10 terabyte SAN spanned across three servers. The total storage requirement should be 20-30 terabytes spread across a hybrid SAN or a hyper converged SAN solution. These applications include Microsoft Windows 2008/2012 file and print sharing; Microsoft Exchange Server 2010 as well as Police applications.

Nutanix Response:

The Nutanix proposed solution has been architected using the provided specifications to provide for all key resources (CPU/Memory/Disk Capacity).

Primary Site

Hardware Summary

Cluster	Model	Quantity	Cores	RAM	HDD	SSD
Cluster-1	 NX-1055-G5	1	16 Cores	64 GB	40 TB	1920 GB

Sizing Summary



Section IV Scope of Work Requirements:

Technical specifications for Request for Proposal are as follows:

- a. Install and make operable virtual servers
- b. Migrate existing servers and data to the related virtual server
- c. Document all systems and provide documentation to the city
- d. Work with IT staff to resolve unplanned issues
- e. All pricing should reflect government/educational discounts
- f. Build, test and make operable management solution to monitor systems
- g. reporting issues via email or other alert mechanism
- h. Price should include any new OS licensing
- i. Build additional capacity for data protection and disaster recovery. This could
- j. include off-premise storage or rented 'Cloud' space
- k. 5 year warranty on all hardware – 4 hour response time
- l. Training for all IT staff as well as training for users (if needed)

Nutanix Response:

- a. *Install and make operable virtual servers.*
- b. *Migrate existing servers and data to the related virtual server.*
- c. *Document all systems and provide documentation to the city*

Nutanix Cluster Deployment service is the premium deployment service in the industry, delivered by our team of Nutanix Certified Engineers who has completed thousands of successful deployments. The below bullet points are included in the On-Site deployment of the Nutanix system.

- End to End Project Management
- Physical Rack/Stack and In-Rack Cabling
- Cluster Deployed, Integrated, Documented
- Prism Central Deployment/Integration
- vSwitch configurations (2 vSwitches, 10 PGs)
- Apply Licenses, Enter Support Contacts
- Detailed Configurations
 - Email Alerting
 - DNS, NTP, SMTP
 - LDAP User Authentication
 - LACP
 - Active/Active Network Validation
- Perform Failure Testing, Validating Redundancy
- Certify Cluster for production workloads
- As-built Documentation

- d. *Work with IT staff to resolve unplanned issues*

Nutanix has a Global Worldwide Support Team. Nutanix support is a 24/7/365 follow-the-sun model. Our global team consists of Level 3 Support Engineers that provide a one call resolution.

e. All pricing should reflect government/educational discounts.

In this RFP, GHA has provided discounts that exceed GSA Schedule 70 for Government and Education entities.

f. Build, test and make operable management solution to monitor systems reporting issues via email or other alert mechanism.

Nutanix provides a call home feature called Pulse. Pulse is actively monitoring your system 24/7/365. A support case is automatically generated should the system detect any problems. Our Support Engineers will make sure you are aware of the alert and take next steps to trouble shoot and diagnose the cause of the alert.

g. Price should include any new OS licensing.

Nutanix OS licensing is included in the proposal for Life of the Device. This includes software upgrades that are released two times annually.

h. Build additional capacity for data protection and disaster recovery. This could include off-premise storage or rented 'Cloud' space.

Nutanix is providing an off-premise storage solution that will provide a full solution for disaster recovery. Below is a diagram of the solution being provided.

Secondary Site (Disaster Recovery Site)

Error!

Hardware Summary

Cluster	Model	Quantity	Cores	RAM	HDD	SSD
Cluster-1	NX-1055-G5	1	16 Cores	64 GB	40 TB	1920 GB

Sizing Summary



i. 5 year warranty on all hardware- 4 hour response time.

Nutanix will provide hardware support and maintenance for a 5-year term which includes a 4-hour response time.

j. Training for all IT staff as well as training for users (if needed).

Nutanix will provide three forms of training.

- 1) As part of the onsite deployment services there will be a knowledge transfer which will include: Support Portal Familiarization, Real-World What Your Team Needs to Succeed, Administration, Trouble shooting, QA
- 2) Online Plus Education Class: A two-week guided experience, with small bites of content pushed to your email daily, plus a 7-8 hours lab session and access to an instructor for technical questions.
- 3) Self-Paced Education: A wide range of our technical education is available at no cost to you in the Nutanix Education Portal.

Section V Outcome and Performance Standards Requirements:

- a. The vendor is expected to produce a complete project checklist, with milestone markers and delivery dates upon starting the project. The vendor should schedule weekly progress meetings for the duration of the project(s).*
- b. Vendor must include on their company letterhead an exact list of products) or service(s) for this RFP that are to be delivered to the city.*
- c. Vendor must include on their company letterhead their hourly rate for change orders to this RFP and repairs not covered under warranty. i.e. – dispatch time, materials and or extra service.*

Nutanix Response:

- a. The vendor is expected to produce a complete project checklist, with milestone markers and delivery dates upon starting the project. The vendor should schedule weekly progress meetings for the duration of the project(s).*

As part of the installation Nutanix will reach out to the end users to set up a call to discuss the scope of the project. The bullet points below will be discussed.

- Configuration prep
- Site prep
- Kickoff call/Configuration validation
- Install
- Install validation
- Knowledge transfer
- Documentation
- Project signoff

Timeframe: We estimate the installation to take approximately two weekdays. Any two days that work for the end user will work for the installation team.

b. Vendor must include on their company letterhead an exact list of products) or service(s) for this RFP that are to be delivered to the city.

Please refer to propose quote attached on page 10.

c. Vendor must include on their company letterhead their hourly rate for change orders to this RFP and repairs not covered under warranty. i.e. – dispatch time, materials and or extra service.

Nutanix will not charge for orders which have changed prior to shipping the product. If there is a pricing difference based on a new configuration, we will provide the end user the cost differences. All hardware is under support contract for a 5-year term.

EXHIBIT B

PAYMENT



Pricing for City of Newark

Description	QTY	Price	Ext Price
Nutanix 3 Clusters for City:			
NX-1365-G5, 3 Nodes	1		
Intel Xeon Processor 2.1GHz 8-core Broadwell E5-2620 v4 20M Cache Nutanix - C-CPU-26	6		
16GB DDR4 Memory Module Nutanix - C-MEM-16GB-DDR4-2400	24		
8TB 3.5" HDD Nutanix - C-HDD-6TB-3.5	6		
1.92 TB 3.5" SSD Nutanix - C-SSD-960GB-3.5-C	3		
10GbE Dual SFP+ Network Adapter Nutanix - C-NIC-10G-2-SI	3		
Support Package: 5YR Production 24/7 System support for Nutanix 1065-G5.	1		
License, Pro entitlement for NX-1065-G5; Valid for life of device	3		
No Cables and No Transceiver Nutanix - C-CBL-NONE	1		
Nutanix Cluster Deployment Service per cluster, up to 30 nodes	2		
OPEN EDUCATION: NX Platform Admin 5.0 (Online Plus); CUSTOMER COURSE: Nutanix Platform Administration 5.0 (Online Plus Curriculum)	1		
Total			\$71,940.97
Nutanix DR for City:			
Nutanix Hardware Platform * NX-1155-G5, 1 Node	1		
Intel Xeon Processor 2.1GHz 8-core Broadwell E5-2620 v4 20M Cache Nutanix -	2		
16GB DDR4 Memory Module Nutanix - C-MEM-16GB-DDR4-2400	4		
6TB 3.5" HDD Nutanix - C-HDD-6TB-3.5	10		
960GB 3.5" SSD Nutanix - C-SSD-960GB-3.5-C	2		
10GbE Dual SFP+ Network Adapter Nutanix - C-NIC-10G-2-SI	1		
Support Package: 5YR Production 24/7 System support for Nutanix 1065-G5.	1		
License, Pro entitlement for NX-1155-G5	1		
No Cables and No Transceivers Nutanix - C-CBL-NONE	1		
Spare, SSD, SATA, 1920 GB,	1		
Spare, HDD, SATA, 6TB, 3.5",	2		
Spare, SSD, SATA, 960GB,	1		
Total			\$25,094.99
Server Operating Systems for Nutanix Hardware			
MS Windows Server 2 cores	48		
MS Windows Server 2 cores	8		
MS Windows Server CAL	5		
Total			\$7,325.00
Synology Server			
Synology Disk Station DS1817 NAS server - 8 bays - SATA 6Gb/s - RAID 0, 1, 5, 6, 10, JBOD - RAM 4 GB - Gigabit Ethernet / 10 Gigabit Ethernet - iSCSI	1		
Seagate Enterprise Capacity 3.5 HDD (Helium) ST10000NM0016 Hard drive - 10 TB - internal - 3.5" - SATA 6Gb/s - NL - 7200 rpm - buffer: 256 MB	2		
Total			\$1,472.49
Subtotal			\$105,833.45
Sales tax			\$5,166.53
Total			\$110,999.98

Nutanix 3 Clusters for PD:			
	NX-1365-G5, 3 Nodes	1	
	Intel Xeon Processor 2.1GHz 8-core Broadwe	6	
	16GB DDR4 Memory Module Nutanix - C-MEM	24	
	4TB 3.5" HDD Nutanix - C-HDD-6TB-3.5	6	
	1.92 TB 3.5" SSD Nutanix - C-SSD-960GB-3.	3	
	10GbE Dual SFP+ Network Adapter Nutanix -	3	
	Support Package: 5YR Production 24/7 System support for Nutanix 1065-G5.	1	
	License, Pro entitlement for NX-1065-G5; Vali	3	
	No Cables and No Transceiver Nutanix - C-CE	1	
	Nutanix Cluster Deploymnet Servive per cluste	1	
	Spare, 4TB 3.5" HDD	2	
	Spare SSD 1920 GB	1	
	Spare , 8TB 3.5" HD	1	
Total			\$69,534.22

HYCU for Nutanix			
	HYCU for Nutanix, NX Series (Permanent, OM)	6	
	Extended, 7x24 support for 3 years	6	
	Extended, 7x24 support for 1 years	12	
Total			\$15,429.96
Subtotal			\$85,004.18
sales tax			\$3,995.69
Total PD			\$88,999.87

Total			
City			\$110,999.98
PD			\$88,999.87
City +PD			\$199,999.85

EXHIBIT C
QUALIFICATIONS



QUALIFICATIONS STATEMENT

GHA Technologies

GHA Technologies, Inc. is a nationally expanding network, computer value added reseller and systems integrator with offices nationwide. GHA is a small business and authorized by SAM for government contract management. GHA is listed as the 25th largest private corporation in Arizona. We sell HP, Dell, IBM, Lenovo, Nimble, EMC, NetApp, Sony, Apple, VMware, Samsung, Fujitsu, APC, Symantec, Panasonic, Microsoft, Intel, Cisco, and all the latest storage, datacenter, virtualization, cloud, security, VoIP, wireless, video and identification technologies. We also specialize in mission-critical product procurement and integration services for some of the largest corporate, government, and educational clients in the US. We are serving City of Newark since 2014 as a value added reseller for computer and storage. Our sales person has very strong relationship with City IT staff since 2000.

Mission Statement

Our goal is simple – competitive pricing, extraordinary customer service and best possible technical support to meet all your mission critical server needs.

Why choose us?

- Wide selections. Thousands of computer parts to choose from.
- Aggressive prices. Save up to 30% comparing to other brands.
- Fast lead time. System ready in as soon as 1 day.
- Reliable and dependable brand name computer, build with the highest quality components.
- Excellent onsite service and warranty.
- Helping commercial and public customer since 1990.

Major Accomplishments/Past Contracts

GHA has been selling to the many federal government, Universities and private

sectors since 1990. GHA currently sells to Department of Defense, Department of Justice, Yavapai County, Judicial Council of California, City of Phoenix, Washington County, Transylvania County, State of Hawaii, State of Colorado, City of Waukegan, County of Maui, Michigan State University, University of California, Berkeley, Maricopa Community College, Google, Inc., Cisco Systems, Center Point Energy, Merkle Inc. etc.

Key Distribution partners

GHA has many distribution and manufacturing partners like Dell, HP, IBM, Microsoft, Apple, Intel, AMD, Super micro, ASUS, Micron, APC, Tripplite, Lenovo, Nutanix and HPE etc. We offer over 800,000 products and services and secure on line ordering. GHA use partner delivery infrastructure to provide next day or second day delivery for most of the items. At the same time we provide local services and assist federal agencies in meeting their diversity goals.

DUNS, FEIN and Cage Code:

DUNS 92-7747907

FEIN 86-0971967

CAGE Code 1RGR1

Primary UNSPSC Codes and detail

432115 Computers, 432116 Computer Accessories, 432117 Computer data input devices

432118 Computer data input device accessories, 432119 Computer Display

432120 Computer display accessories, 432121 Computer printer

432122 Computer data storage management systems

Primary NIGP Codes and detail

204-53 Microcomputers. Desktop or Tower based, 204-62 Motherboards

204-35 Drives, Hard/fixed disk

204-10 Cabinet and Cases: desktop, tower cases, drive cabinet etc.

204-16 Chip: Accelerator, Graphics, math co-processor, memory, network, SIMMs, DIMM etc.

204-91 Servers, Microcomputers (application, database, File, Mail, Network, Web, etc.)

204-64 Network Components: Adapter and Bridges, Connectors, Expansion Modules/ports,

etc

204-54 Microcomputers, handheld, laptop, and Notebook

204-32 Networking services (including installation, security and maintenance)

206-44 Drives: compact disk, Rom etc., 206-46 Drives: Hard/fixed,

206-25 Computer systems digital

918-28 Computer Hardware consulting





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/06/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Josh Ames	CONTACT NAME: Sentry Customer Service
	PHONE (A/C, No, Ext): 800-295-6919 FAX (A/C, No): 800-514-7191
	EMAIL ADDRESS: businessproducts_direct@sentry.com
	INSURER(S) AFFORDING COVERAGE
INSURER A : Sentry Insurance a Mutual Company	NAIC # 24988
INSURED GHA Technologies Inc 8998 E Raintree Dr Scottsdale, AZ 85260-7024	INSURER B :
	INSURER C :
	INSURER D :
	INSURER E :
	INSURER F :

COVERAGES **CERTIFICATE NUMBER: 679837** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			2420758003	05/13/2018	05/13/2019	EACH OCCURRENCE \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000
							MED EXP (Any one person) \$ 15,000
							PERSONAL & ADV INJURY \$ 1,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			2420758004	05/13/2018	05/13/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
							BODILY INJURY (Per person) \$
							BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE			2420758005	05/13/2018	05/13/2019	EACH OCCURRENCE \$ 2,000,000
	DED RETENTION \$						AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A	2420758007	01/01/2018	01/01/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
							E.L. EACH ACCIDENT \$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER GHA Technologies Inc 8998 E Raintree Dr Scottsdale, AZ 85260-7024	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--



AGENCY CUSTOMER ID: XXXXXX1967

LOC #: _____

ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY Josh Ames		NAMED INSURED GHA Technologies Inc	
POLICY NUMBER 2420758003		EFFECTIVE DATE: 05/13/2018	
CARRIER Sentry Insurance a Mutual Company	NAIC CODE 24988		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 **FORM TITLE:** Certificate of Liability Insurance

**F.6 Adoption of an Urgency Ordinance of the City of Newark amending Chapter 12.08 of Title 12 of the Newark Municipal Code amending encroachment requirements relating to Small Cell Wireless Telecommunications Facilities to become effective immediately; and approval of a Master License Agreement for Small Cell Pole Attachment Installation and Use of City Associated Facilities standard template and authorization for the City Manager to execute future agreements – from Interim City Attorney Kokotaylo and Public Works Director Fajeau.
(URGENCY ORDINANCE) (RESOLUTION)**

Background/Discussion – On September 26, 2018, the Federal Communications Commission (“FCC”) issued a new Declaratory Ruling and Third Report and Order (“FCC Ruling”) that will significantly impact local jurisdiction regulation of wireless telecommunications infrastructure placement, particularly with future small cell wireless facilities. The FCC Ruling interprets provisions of the Telecommunication Act of 1996 (“the Act”) in a manner that limits local government discretion over small cell deployments and includes a requirement that cities allow access to City-owned poles for such installations. The FCC ruling also establishes certain deadlines, commonly referred to as “shot clocks,” for local governments to act on applications for small cell permits and other approvals.

The FCC Order was incorporated into the Federal Register on October 15, 2018 which established a date of January 14, 2019 for the order to take effect. Staff is recommending adoption of an urgency ordinance to immediately revise Chapter 12.08 of the Newark Municipal Code to specifically require carriers to obtain an encroachment permit prior to deploying small cell wireless facilities and ancillary equipment in the public right-of-way and to require that all work or use pertaining to the deployment, installation or location of small cell wireless facilities conform with applicable general guidelines and specific design criteria set forth in the Newark Municipal Code, and administrative guidelines established by the City. In addition, staff is recommending approval of a standard template for a Master License Agreement for Small Cell Pole Attachment Installation and Use of City Associated Facilities to establish a regulatory framework that imposes licensing fees, deployment, construction, and removal requirements consistent with the FCC Order.

The FCC’s stated intent with this ruling is to facilitate the spread, growth and accumulation of small cell facilities over a short period of time in order to enable new deployment technology with claims that it will help increase competition in healthcare, facilitate the use of smart device and cell phone applications, and foster job creation. The FCC Ruling further claims that there is a possibility of increasing the United States economy by as much as \$100 billion by speeding up deployment by one full year. In order to effectuate this policy, the FCC Ruling will:

- Significantly shorten the time period local jurisdictions have to process applications for small cell installations to either 60 or 90 days, depending on whether they are being mounted on existing or new structures;
- Limit fees for small cell installations on City property within the public rights-of-way to a reasonable approximation of the City’s costs that are objectively reasonable; and

- Limit aesthetic review and requirements, including undergrounding and historic/environmental requirements, to those that are reasonable, comparable requirements for other public rights-of-way users, and published in advance.

The League of California Cities has opposed the FCC Ruling along with many national organizations. Governor Brown vetoed similar legislation, SB649, in 2017 after a large California coalition voiced serious concerns that the bill would harm local communities with concerns about shifting authority away from local residents, businesses and communities over to a for-profit industry whose shareholder returns potentially outweigh their considerations for the health, safety, aesthetic and public benefits of communities. The determinations in this FCC Ruling are a broad and aggressive interpretation of the Act and a number of cities have filed a lawsuit in the Federal 10th Circuit Court of Appeals to prohibit its enforcement. It is possible that a stay will be issued to prevent enforcement of the FCC Ruling while the merits of the lawsuit are determined (no stay has been issued as of publication date of this agenda). However, staff is proceeding forward with recommendations for adoption of an urgency ordinance and a Master License Agreement standard template to ensure that the processes and procedures are in place to provide the City with control over the installations of small cell facilities to the extent permitted by the FCC Ruling.

Urgency Ordinance

In recent years, technological developments and expanded usage in mobile telecommunication services have prompted wireless service providers to deploy small cell facilities in place of traditional macro towers and antennas. “Small wireless facilities”, as most recently defined by the FCC, are facilities that include an antenna of no more than 3 cubic feet and equipment totaling no more than 28 cubic feet, placed on a structure that is either no more than 50 feet in height, no more than 10 percent taller than adjacent structures, or no more than 10 percent taller than the structure’s preexisting height after the new antenna is placed. Small cell facilities are deployed by carriers to adopt the upcoming “5G” technology that surpasses the current “4G” systems by providing higher system and data capacity and expands device connectivity. These facilities are often affixed to light poles and other smaller, lower utility poles within the public right-of-way.

Public Utilities Code section 7901 authorizes wireless telecommunication service providers to construct telephone or telegraph lines in the public right-of-way in a manner that will not inconvenience the public use of the right-of-way. Section 7901.1 of the Public Utilities Code, on the other hand, provides that municipalities retain control over the time, place, and manner in which the public right-of-way is accessed. This authority permits local governments to exercise reasonable authority to regulate wireless telecommunication facilities in the public right-of-way, including the authority to impose discretionary permit requirements and require reasonable compensation. This exercise of municipal authority, however, is subject to the federal preemption under the Act that local governments cannot enact regulations that would prohibit or effectively prohibit telecommunication services.

The City currently regulates wireless telecommunication facilities pursuant to Section 17.26.250, “Telecommunication”, of Chapter 17.26 of the Newark Municipal Code. Section 17.26.250 imposes a number of requirements for such facilities, including use permit and site development review, location, height, design, and operational and maintenance requirements. Section 17.26.250, however, does not specifically focus on small cell wireless facilities. Similarly, the City requires all construction, excavation, installation and other encroachments into the public right-of-way to obtain an encroachment permit pursuant to Chapter 12.08 of the Municipal Code. Likewise, Chapter 12.08 does not specifically define installation or deployment of small cell wireless facilities as an act that requires an encroachment permit, nor does it impose any standards of work that is tailored to the nature of such deployment.

The proposed urgency ordinance is intended to revise Chapter 12.08 of the Municipal Code to specifically require carriers to obtain an encroachment permit prior to deploying small cell wireless facilities and their ancillary equipment in the public right-of-way. The proposed ordinance will further require all small cell wireless facility applications to provide proof of the legal right to use the new or existing structure upon which they will be located in the right-of-way. If small cells will be located on the City’s property in the right-of-way, including light poles and traffic poles, the carriers will be required to show that they have been properly licensed to locate on such poles or property. This requirement can be satisfied by entering into a master license or lease agreement with the City. Additionally, the proposed ordinance would require that all work pertaining to the deployment of small cells in the right-of-way must conform with the applicable design, operational standards and general guidelines that govern telecommunication facilities set forth in Chapter 17.26.250.

The proposed amendments to Chapter 12.08 are being adopted as an urgency ordinance pursuant to Government Code Section 36937(b). Under this statute, ordinances adopted to protect the health, safety, and welfare of the public with a four-fifths vote of the City Council become effective immediately. As the City is unlikely to be able to adopt an interim moratorium prohibiting the deployment of small cell wireless facilities given the federal preemption under the Act, it is essential that the City update its encroachment regulations to specifically include small cell wireless facilities and impose permit and standard of work requirements when they are deployed on new or existing structures in the right-of-way. City staff will continue to establish permanent regulations after the proposed ordinance becomes effective. The permanent regulations will be reviewed by the Planning Commission and adopted by the City Council pursuant to noticed public hearings prior to becoming effective.

Master License Agreement

As previously noted, the proposed Master License Agreement for Small Cell Pole Attachment Installations and Use of City Associated Facilities (“MLA”) standard template would establish a regulatory framework that imposes licensing fees, deployment, construction, and removal requirements consistent with the FCC Order. For City-owned poles, the MLA would satisfy this requirement by allowing carriers to obtain individual pole licenses and licenses for City-owned conduits, panels, and other associated structures before they can utilize these facilities to deploy small cells.

Staff has drafted a MLA standard template in order to establish the legal relationship and framework under which a carrier or licensee may apply to the City for and obtain a revocable, non-possessory privilege to use the License Area identified in Pole and Associated Facilities Licenses. The MLA is Exhibit A to the associated resolution.

The MLA outlines design and noise requirements to protect community aesthetics, health, safety and welfare in the public right-of-way, consistent with the City's goals, while conforming to the limitations set by state and federal law. It further specifies approved locations and any site constraints and installation, operation, and maintenance requirements specific to those pole locations. Moreover, the MLA would permit the City to retain oversight with regard to aesthetics and potential noise issues. The MLA requires carriers to obtain a Pole License to attach small cells on City-owned poles in the public right-of-way, and to obtain an Associated Facilities License to obtain access to City-owned conduits, pull-boxes, power circuits, panels, and other related facilities located in the right-of-way that may be necessary for deploying and operating the small cell facilities located upon associated poles. Carriers that do not obtain an Associated Facilities License will not be able to access such City-owned facilities and must install their own pull boxes and conduits.

Specifically, the key terms and conditions of the MLA are as follows:

- The term of the MLA is five (5) years, and automatically renews for subsequent one (1)-year intervals, subject to each party's option to not renew upon notice to the other party.
- Pursuant to the MLA, licensees are required to obtain individual licenses for every pole and associated facilities where small cell facilities are proposed.
- Individual Pole and Associated Facilities licenses require the licensees to obtain all applicable and necessary regulatory approvals prior to becoming effective.
- The term for each Pole License is coterminous with the initial MLA term or subsequent renewal terms of the Master License. In other words, each Pole License and Associated Facilities License will remain effective as long as the Master License remains in effect. If the Master License is terminated or not renewed, all Pole and Associated Facilities License granted pursuant to the Master License will terminate regardless of their effective dates.
- Annual License Fee per City-owned pole would be \$500 each, and the fee per City Associated Facility would be \$1,000 each, both subject to an annual 3% increase or as modified by the City Council. The MLA further reserves the City's right to adjust the License Fee for each fiscal year, subject to approval of the City Council.
- The MLA also imposes additional requirements of installation guidelines and design review compliance.

With these guidelines in place, the City is striving to minimize aesthetic impacts and visual clutter with the installation of potentially scores of small cell wireless facilities throughout the City while simultaneously exercising control over City owned structures within the public right-of-way. The City's intent is to require carriers to comply with the specific design and installation guidelines set forth in the MLA. Further, the carriers are required to obtain any applicable third party approval, including design review, in order to be permitted to install and operate small cell facilities in the licensed areas. The MLA also imposes maintenance and repair obligations for damages to City property, and includes removal requirements in the event that a carrier discontinues the operation of a particular pole location and the attached small cell facility. The MLA further reserves the City's rights to remove poles that are no longer necessary for its street light or for reasons of public health, safety, utilities, or other municipal services reasons.

Thus, the MLA would establish a regulatory framework by requiring individual licenses for the use of City property and the ability for the City to impose design, aesthetics, operation and maintenance, and other related requirements in reviewing and approving small cell wireless deployments on City-owned poles in the right-of-way.

Fiscal Impact

There is no fiscal impact associated with the proposed urgency ordinance. Small cell deployments will be required to obtain an encroachment permit and pay all applicable permit fees already established in Section 12.08.120 of Newark Municipal Code.

The adopted MLA would implement two types of deposits and an annual rental or attachment fee relating to the permitting of small cell wireless facilities. Small cell wireless facility applicants would be subject to pay a Right-of-Way Pole Usage Fee, which would be based on one or more of the following rates: (1) A Master Licensing Agreement Deposit in the amount of \$4,000; (2) an annual attachment rate of \$500 per Pole and \$1000 per Associated Facilities for the total usable space that would be occupied by small cell wireless facility on a City-owned light pole and its associated conduits, panels, or other facilities necessary for the deployment or operation of small cells; (3) an initial deposit of \$1,865 to cover the cost of processing each Pole or Associated Facilities license. The carriers will be required to make subsequent payments to cover the administrative costs that exceed these monetary amounts.

Environmental Review

Adoption of the urgency ordinance and approval of a MLA standard template will not result in any new environmental impact since the additions, refinements and clarifications set forth in the proposed ordinance and MLA standard template, as related to small cell wireless communication facilities, are minor in nature. The proposed ordinance and MLA standard template are not subject to the requirements of the California Environmental Quality Act (CEQA) pursuant to California Code of Regulations Title 14, Chapter 3, Section 15303, Class 3, "New Construction or Conversion of Small Structures". If the City sees an incremental increase in number of

applications and small cell wireless facilities, it may consider doing additional CEQA analysis on a case by case basis.

Attachments

Action - It is recommended that the City Council adopt an Urgency Ordinance amending Chapter 12.08 of Title 12 of the Newark Municipal Code amending encroachment requirements relating to small cell wireless telecommunications facilities to become effective immediately, and, by resolution, approve a Master License Agreement for Small Cell Pole Attachment Installation and Use of City Associated Facilities standard template and authorization for the City Manager to execute future agreements.

URGENCY ORDINANCE NO.

AN URGENCY ORDINANCE OF THE CITY COUNCIL
OF THE CITY OF NEWARK AMENDING CHAPTER
12.08 OF TITLE 12 OF THE NEWARK MUNICIPAL
CODE AMENDING ENCROACHMENT
REQUIREMENTS RELATING TO SMALL CELL
WIRELESS TELECOMMUNICATIONS FACILITIES TO
BECOME EFFECTIVE IMMEDIATELY

WHEREAS, this Ordinance is adopted as an urgency ordinance pursuant to Government Code Section 36937(b). The facts constituting the urgency are as follows:

- (1) The purpose of this Ordinance is to amend the City's Municipal Code to revise the encroachment permit requirements for the installation of "small cell" wireless telecommunications facilities in the City's public right-of-way, in light of the Declaratory Ruling and Third Report and Order in "In the Matter of Accelerating Wireless Broadband Deployment by Removing Barriers to Infrastructure Investment" adopted September 26, 2018 by the Federal Communications Commission ("Order") setting new limitations on local standards for, and accelerating the processing of, the siting of small cell wireless telecommunications facilities by local jurisdictions over such applications.
- (2) Providers within the wireless telecommunications industry have expressed interest in submitting applications, or have already submitted applications, for the installation of small cell wireless telecommunications facilities in the City's public rights-of-way of the City. Other California cities have also received applications for small cells to be located within the public right-of-way.
- (3) The recent FCC Order interprets provisions of the Telecommunications Act of 1996 to restate the preemption that local governments cannot enact ordinances and regulations that "prohibit" or "effectively prohibit" the provision of telecommunication services. Consistent with this interpretation, the Order further provides that all local jurisdictions must comply with various restrictions on the exercise of local aesthetic, zoning, public works, and fee restrictions when dealing with wireless installation siting applications by the effective date of the Order which is January 14, 2019. The FCC Order further provides that all agencies should be capable of fully implementing its provisions within 180 days of its adoption which was on September 26, 2018.
- (4) Applications for siting of wireless facilities have grown dramatically among jurisdictions such as Santa Rosa, Hillsborough, Palo Alto, Piedmont, Rancho Palos Verdes, Monterey, Pacifica, Burlingame, South San Francisco and various other cities and counties located within the Bay Area as well as the State since small cell facilities became the most preferred option of wireless providers for wireless telecommunications facilities. Applications for siting of small cell facilities generally are submitted in batches for multiple locations at the same or substantially the same time and thus must all be reviewed and evaluated at the same time.

(5) The Order provides that the trend toward small cell technology to deploy 5G and other next-generation wireless services requires greater densification and pace of build out to enable widespread deployment as is sought by the wireless industry. The Order states that as much as 80% of all new deployments will entail small cell technology going forward.

(6) The Order provides that wireless providers variably estimate that the preference towards small cell facilities will likely result in ten to one hundred times the number of wireless facilities existing in the nation, and estimates of the number of small cells nationwide would grow from 150,000 this year to nearly 800,000 by year 2026.

(7) The Order is intended to facilitate the spread, growth, and accumulation of small cell facilities over a short period of time in order to enable deployment of technology that the Order claims will enable increased competition in healthcare, Internet of Things applications, lifesaving car technologies and create jobs, possibly increasing the U.S. economy by as much as \$100 billion by speeding up the deployment of small cells by only one year. The Order reduces the “shot clock” period allowable to cities to review, comment upon, consider, and make a final determination on small cells applications for as many as 90 days for new facilities and as many as 30 days for collocated and modified facilities.

(8) Small cell wireless facilities are primarily installed within public rights-of-way and as such create significant and far-reaching local concerns in traffic and pedestrian safety, aesthetics, protection and preservation of public property, and the health, safety and welfare of the general public.

(9) Installation of small cell wireless telecommunications facilities within the public right-of-way can pose a threat to the public health, safety and welfare, including disturbance to the right-of-way through the installation and maintenance of wireless facilities; traffic and pedestrian safety hazards due to the unsafe location of wireless facilities; impacts to trees where proximity conflicts may require unnecessary trimming of branches or require removal of roots due to related undergrounding of equipment or connection lines; land use conflicts and incompatibilities including excessive height or poles and towers; creation of visual and aesthetic blights and potential safety concerns arising from excessive size, heights, noise or lack of camouflaging of wireless facilities including the associated pedestals, meters, equipment and power generators; and the creation of unnecessary visual and aesthetic blight by failing to utilize alternative technologies or capitalizing on collocation opportunities which may negatively impact the unique quality and character of the City.

(10) The City currently regulates wireless telecommunications facilities in the public right-of-way through its telecommunications ordinance which does not focus specifically on small cell wireless telecommunications facilities. The City also currently requires all construction, erection, and other encroachments in the right-of-way to obtain an encroachment permit, but the existing standards have not been updated to reflect the development of current small cell wireless telecommunications technologies which are now the preferred method of providing wireless telecommunications services.

(11) The lack of encroachment and deployment regulations that are specific to the siting of small cell wireless telecommunications facilities in the public right-of-way combined with the Order's regulations to hasten the spread and development of small cell facilities would, if continued, jeopardize the health and safety of the public by allowing applications for small cell facilities to be submitted and subject to limited local siting regulations resulting from the implementation of the Order. There would not be sufficient time for the City to develop regulations specific to the siting of small cell wireless telecommunications facilities in the public right-of-way before such applications would be made. Thus, projects would be applied for and approved by law without local authority being properly, appropriately, and within the confines of federal and state laws exercised by the City which would in turn result in potentially numerous wireless telecommunications facilities being constructed and existing without local controls for as long as the life of the facility.

(12) The public right-of-way in the City is a uniquely valuable public resource, closely linked with the City's historical, unique community character, as well as, its attractiveness for members of the business community and residents alike. The reasonably regulated and orderly deployment of wireless telecommunications facilities in the public right-of-way is desirable, and unregulated or disorderly deployment represents an ever-increasing and true threat to the health, welfare and safety of the community.

(13) The regulations of wireless installations in the public right-of-way are necessary to protect and preserve the aesthetics in the community, as well as the values of properties within the City, and to ensure that all wireless telecommunications facilities are installed using the least intrusive means possible; and

WHEREAS, the City Council finds that in light of more recent developments in federal and state law with respect to the regulation of small cell and other wireless telecommunications facilities, there is a need for the City to update its current encroachments regulations to include specific permitting, location authorizations, and standards of work related to the deployment for small cell wireless facilities; and

WHEREAS, the City Council also finds that the lack of specifically-designed standards and regulations in the Municipal Code for wireless facilities located in the public right-of-way, the increasing requests for information about the City's regulation of wireless telecommunications facilities, the inability to adopt a temporary moratorium, and the potential liabilities and negative consequences for noncompliance with state and federal regulations (including, without limitation, automatic approvals) present current and immediate threat to the public health, safety and welfare. The City Council further finds and declares that the immediate implementation of the Ordinance is necessary to preserve and protect public health, safety and welfare; and

WHEREAS, the City Council recognizes its responsibilities under the Federal Telecommunications Act of 1996 and state law, and believes that it is acting consistent with the current state of the law in ensuring that irreversible development activity does not occur that would harm the public health, safety, or welfare. The City does not intend that this Ordinance prohibit or have the effect of prohibiting the provision of telecommunications service; rather, but

includes appropriate regulations to ensure that the installation and encroachment of wireless telecommunications facilities in the public rights-of-way are conducted in such a manner as to lawfully balance the legal rights of applicants under the Federal Telecommunications Act and the California Public Utilities Code while, at the same time, protect to the full extent feasible against the safety and land use concerns described herein; and

WHEREAS, adoption of this Ordinance is consistent with the City's General Plan. The City's General Plan provides goals, policies and implementation measures to preserve the high-quality design, scale, unique historical small-town character, aesthetics, scenic vistas, natural setting and resources, and environmental characteristics while also maintaining a strong and vibrant healthy economy for its local business and assuring the health and safety of the predominantly residential character of the community. Adoption of this Ordinance will provide uniform and specific regulations and standards for wireless telecommunications facilities in furtherance of these goals and objectives while reducing the potentially negative impacts; and

WHEREAS, pursuant to Section 15001 of the California Environmental Quality Act (CEQA) Guidelines, this ordinance is exempt from CEQA based on the following:

- (1) This Ordinance is not a project within the meaning of Section 15378 of the State CEQA Guidelines, because it has no potential for resulting in physical change in the environment, directly or ultimately.
- (2) This Ordinance is categorically exempt from CEQA under Section 15308 of the CEQA Guidelines as a regulatory action taken by the City pursuant to its police power and in accordance with Government Code Section 65858 to assure maintenance and protection of the environment pending the evaluation and adoption of contemplated local legislation, regulation and policies.
- (3) This Ordinance is not subject to CEQA under the general rule in CEQA Guidelines Section 15061(b)(3) that CEQA applies only to projects which have the potential for causing a significant effect on the environment. For the reasons set forth in subparagraphs (1) and (2), above, it can be seen with certainty that there is no possibility that this ordinance will have a significant effect on the environment; and

WHEREAS, based on the foregoing, the City Council finds and determines that the immediate preservation of the public health, safety and welfare requires that this Ordinance be enacted as an urgency ordinance pursuant to Government Code Section 36937(b), and take effect immediately upon adoption. Therefore, this Ordinance is necessary for the immediate preservation of the public peace, health, safety and welfare and its urgency is hereby declared.

NOW, THEREFORE, the City Council of the City of Newark does ordain as follows:

Section 1. Recitals Made Findings. The above recitals are hereby declared to be true and correct and findings of the City Council of the City of Newark.

Section 2. Amendment. Sections 12.08.010, 12.08.020, 12.08.040, and 12.08.330 of Chapter

12.08, “Obstruction of Streets and Sidewalks”, of Title 5 of the Newark Municipal Code is hereby amended as follows (with text in ~~strikeout~~ indicating deletion and double underline indicating addition). Sections and subsections that are not amended by this Ordinance are not included below, and shall remain in full force and effect.

Chapter 12.08 Obstruction of Streets and Sidewalks

- 12.08.010 - Definitions.**
- 12.08.020 - Right of lawful use.**
- 12.08.030 - Exceptions.**
- 12.08.040 - Acts requiring permit.**
- 12.08.050 - Nonacceptable obstructions or encroachments.**
- 12.08.060 - Emergency work.**
- 12.08.070 - Permit—Issuance.**
- 12.08.080 - Permit—Application.**
- 12.08.090 - Permit—Application exhibits.**
- 12.08.100 - Permit—Consent of public bodies.**
- 12.08.110 - Permit—Liability for damages.**
- 12.08.120 - Permit—Fees.**
- 12.08.130 - Permit—Moving certain vehicles or objects.**
- 12.08.140 - Permit—Expiration when.**
- 12.08.150 - Permit—Term.**
- 12.08.160 - Permit—Display requirement.**
- 12.08.170 - Permit—Changes in conditions.**
- 12.08.180 - Surety bond—Requirement.**
- 12.08.190 - Surety bond—Cash deposit.**
- 12.08.200 - Surety bond—Annual bond.**
- 12.08.210 - Surety bond—Continuance.**
- 12.08.220 - Surety bond—Additional bond or cash deposit.**
- 12.08.230 - Surety bond—Additional requirements.**
- 12.08.240 - Surety bond—Payable to city.**
- 12.08.250 - Surety bond—Exclusions.**
- 12.08.260 - Erection of safety precautions.**
- 12.08.270 - Notification—Beginning work.**
- 12.08.280 - Notification—Completion of work.**
- 12.08.290 - Care of drainage.**
- 12.08.300 - Interference with use of public street and services.**
- 12.08.310 - Restoration and maintenance of street.**
- 12.08.320 - Relocation or removal of encroachments.**
- 12.08.330 - Standards and specifications.**
- 12.08.340 - Storage of material.**
- 12.08.350 - Small pipes.**
- 12.08.360 - Minimum cover for pipes and conduits.**
- 12.08.370 - Backfilling of excavations.**
- 12.08.380 - Poles—Specifications.**
- 12.08.390 - Poles—Aids to visibility.**

- 12.08.400 - Movement of vehicles.**
- 12.08.410 - Mailboxes.**
- 12.08.420 - Planting trees.**
- 12.08.430 - Hedges or fences—Permit requirements.**
- 12.08.440 - Hedges or fences—Maintenance.**
- 12.08.450 - Trimming or removing trees.**
- 12.08.460 - Lawns.**
- 12.08.470 - Marking of streets, curbs and sidewalks.**
- 12.08.480 - Monuments.**
- 12.08.490 - Gutter construction by driveway approaches.**
- 12.08.500 - Replacing curb where driveway no longer used.**
- 12.08.510 - Appeal to city council.**
- 12.08.520 - Findings on appeal.**
- 12.08.530 - Violation—Penalty.**

12.08.010 - Definitions.

Unless the context otherwise requires, the definitions and general provisions set forth in this section govern the construction of this chapter:

- A. "City" means the city of Newark.
- B. "City council" means the city council of Newark, Alameda County, California.
- C. "City engineer" means the city engineer of the city of Newark.
- D. "Encroach" includes going upon, over, under, or using any right-of-way in such a manner as to prevent, obstruct, or interfere with the normal use of that way, including the performance thereon of any of the following acts:
 - 1. Excavating or disturbing the right-of-way;
 - 2. Erecting or maintaining any post, sign, pole, fence, guardrail, wall, loading platform, or other structure on or over or under the right-of-way;
 - 3. Planting any tree, shrub, grass or other growing thing within the right-of-way;
 - 4. Placing or leaving on the right-of-way any rubbish, brush, earth or other material of any nature whatever;
 - 5. Constructing, placing, or maintaining on, over, under, or within the right-of-way any pathway, sidewalk, driveway, or other surfacing, any culvert or other surface drainage or subsurface drainage facility, any pipe, conduit, or cable;

6. Traveling on the right-of-way by any vehicle or combination of vehicles or object of dimension, weight or other characteristic prohibited by law without a permit;

7. Lighting or building a fire;

8. Constructing, placing, planting or maintaining any structure, embankment, excavation, tree or other object adjacent to the right-of-way which causes or will cause an encroachment;

9. Deploying, installing, or locating of Small Cell Wireless Facilities upon existing or new structures within the public right-of-way; for the purposes of the definitions in subsections (9) and (10) of this section, "Small Cell Wireless Facilities" shall mean a wireless telecommunications facility that meet each of the following conditions:

(a) The structure on which antenna facilities are mounted:

(i) Is 50 feet or less in height, or

(ii) Is no more than 10 percent taller than other adjacent structures, or

(iii) Is not extended to a height of more than 10 percent above its preexisting height as a result of the collocation of new antenna facilities; and

(b) Each antenna (excluding associated antenna equipment as defined by 47 C.F.R. §1.1320(d)) is no more than three cubic feet in volume; and

(c) All other wireless equipment associated with the facility are cumulatively no more than 28 cubic feet in volume; and

(d) The facility does not require antenna structure registration under 47 C.F.R. Chapter 1, Subchapter A, Part 17.

(e) The facility is not located on Tribal lands, as defined under 36 C.F.R. § 800.16(x); and

(f) The facility does not result in human exposure to radiofrequency radiation in excess of the applicable safety standards specified in 47 C.F.R. §1.1307(b).

10. Using, accessing, or connecting to conduits, circuits, panels, or related infrastructure in connection with the deployment, installation, or location of Small Cell Wireless Facilities in the public right-of-way.

E. "Permittee" means any person(s), firm, company or corporation, association, public agency, or organization that proposes to do work or encroach upon a public highway as defined in this section and has been issued a permit for the encroachment by the city engineer. All obligations, responsibilities, and other requirements of the permittee as described in this chapter, shall be binding on subsequent owners of the encroachment.

F. "Public street" means the full width of the right-of-way of any road, street, lane or alley used by or for the general public, whether or not those roads, lanes and alleys have been accepted as and declared to be part of the city system of public streets, except streets forming a part of the state highway system.

G. "Right-of-way" means land which by deed, conveyance, agreement, easement, dedication, usage or process of law is reserved for and dedicated to the use of the general public for street or highway purposes.

H. Deploying, installing, or locating of Small Cell Wireless Facilities upon existing or new structures within the public right-of-way;

I. Using, accessing, or connecting to conduits, circuits, panels, or related infrastructure in connection with the deployment, installation, or location of Small Cell Wireless Facilities in the public right-of-way.

...

12.08.020 - Right of lawful use.

Any permit granted under this chapter shall be subject to the right of the city, or any other person or persons, firm, corporation, district or other body of persons entitled thereto, to use that part of the public highway for any purpose for which it may be lawfully used, and no part of the highway shall be unduly obstructed at any time. No permit shall be granted pursuant to this Chapter for any Small Cell Wireless Facilities encroachment of any nature upon any existing or new structure in the public right-of-way unless a permit applicant provides evidence satisfactory to the City demonstrating the property owner's consent or other form of proof demonstrating Applicant's legal right to use the property upon which proposes to attach the Small Cell Wireless Facility. The applicant must demonstrate evidence satisfactory to City for each and every proposed Small Cell Wireless Facility.

...

12.08.040 - Acts requiring permit.

It is unlawful for any person(s), firm, company, corporation, association, public agency, or organization, without first obtaining a written permit to encroach or to make or cause to be made any encroachment of any nature whatever within, upon, over or under the limits of any right-of-way in the incorporated territory of the city, or to make or cause to be made any alteration of any nature within, upon, over, or under such right-of-way, or to construct, put upon, maintain or leave thereon, or cause to be constructed, put upon, maintained or left thereon, any obstruction or impediment of any nature whatever; or to remove, cut or trim trees thereon; or to set a fire thereon, or to place on, over or under such right-of-way any pipeline, conduit, telecommunications facilities including Small Cell Wireless Facilities and ancillary equipment required to operate and support the operation of Small Cell Wireless Facilities, or other fixture;

or to move over or cause to be moved over the surface of any right-of-way or over any bridge, viaduct, or other structure maintained by the city any vehicle or combination of vehicles or other object of dimension or weight prohibited by law or having other characteristics capable of damaging the right-of-way, or to place any structure, wall, culvert, or similar encroachment, or to make any excavation or embankment in such a way as to endanger the normal usage of the right-of-way.

12.08.330 – Standards and Specifications.

All work done under a permit issued pursuant to this chapter shall conform to specifications established by the city engineer, or in the absence of established specifications, to recognized standards of construction and approved practices in connection with the work to be done. All work shall be done subject to the supervision of, and to the satisfaction of the city engineer. All work or use pertaining to the deployment, installation or location of Small Cell Wireless Facilities shall conform with applicable general guidelines and specific design criteria set forth in the Newark Municipal Code, and administrative guidelines established by the City and in effect, as may be amended from time-to-time.

Section 3. Severability. If any provision of this ordinance or the application thereof to any person or circumstance is held invalid, the remainder of the ordinance, including the application of such part or provision to other persons or circumstances shall not be affected thereby and shall continue in full force and effect. To this end, provisions of this ordinance are severable. The City Council of the City of Newark hereby declares that it would have passed each section, subsection, subdivision, paragraph, sentence, clause, or phrase hereof irrespective of the fact that any one or more sections, subsections, subdivisions, paragraphs, sentences, clauses, or phrases be held unconstitutional, invalid, or unenforceable.

Section 4. Effective Date and Publication. Following adoption by at least a four-fifths vote of the City Council, this Ordinance shall be effective immediately upon adoption pursuant to Newark Municipal Code Section 2.08.180. The City Clerk shall certify as to the adoption of this Urgency Ordinance and shall cause it to be published within fifteen (15) days of the adoption and shall post a certified copy of this Urgency Ordinance, including the vote for and against the same, in the Office of the City Clerk, in accordance with California Government Code Section 36933.

RESOLUTION NO.

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF
NEWARK APPROVING A MASTER LICENSE
AGREEMENT FOR SMALL CELL POLE ATTACHMENT
INSTALLATION AND USE OF CITY ASSOCIATED
FACILITIES STANDARD TEMPLATE AND
AUTHORIZATION FOR THE CITY MANAGER TO
EXECUTE FUTURE AGREEMENTS

WHEREAS, The City of Newark (“City”) owns street light poles, traffic signal poles, safety poles, and other poles (each, a “City Pole”) within the public right-of-way and owns or controls public right-of-way within the City of Newark located in Alameda County, State of California; and

WHEREAS, the City also owns, operates and maintains conduits, pull-boxes, power circuits, panels, and other related facilities located in the public right-of-way within the City (individually and collectively, “Associated Facilities”) that are suitable for installing equipment associated with enhancing wireless telecommunication services; and

WHEREAS, in response to new advances in wireless “5G” technology and corresponding regulatory proposals, the City has an interest to manage the licensing of existing City Poles and Associated Facilities within the public right-of-way for wireless telecommunication facilities; and

WHEREAS, the City has also received inquiries from multiple wireless communications service providers interested in deploying new “small cell” facilities by utilizing City Poles and Associated Facilities within the City right-of-way, which would provide enhanced wireless services and prepare for 5G deployment throughout the community; and

WHEREAS, wireless providers are proposing to place a single “small cell” antenna and equipment on existing overhead infrastructure located within the public rights-of-way and use, and utilize City Associated Facilities to provide electrical power for such small cell sites; and

WHEREAS, under California Public Utilities Code section 7901, wireless providers have the authority to install and maintain telephone lines in the public right-of-way to provide wireless telecommunications services; and

WHEREAS, the City also has the authority under California Public Utilities Code section 7901.1 to exercise reasonable control as to the time, place, and manner in which roads, highways, and waterways are accessed; and

WHEREAS, other Bay Area cities have entered into, or are in the process of negotiating, similar master license agreements with wireless carriers, including South San Francisco, San Jose, San Francisco, and Palo Alto; such master license agreements typically include similar design, installation, access, removal and other conditions, and they impose license fees in the range of \$1000-\$2000; and

WHEREAS, this proposed Master License Agreement (“MLA”) incorporates the same design, installation, access, removal, fees and other conditions, and further requires carriers to obtain separate licenses for the use of City Poles and access to City Associated Facilities to deploy small cell facilities; and

WHEREAS, the proposed MLA would not directly grant any rights to use an individual City Pole and Associated Facilities, but rather the MLA establishes the procedures, terms and conditions under which licensees obtain individual Pole and Associated Facilities licenses; and

WHEREAS, the MLA is a comprehensive document that contains uniform terms and conditions applicable to all wireless facilities installed on City-owned Poles and access and utilize City Associated Facilities; and

WHEREAS, wireless providers desiring access to City-owned poles and Associated Facilities have the opportunity to enter into the MLA with the City to obtain a Master License for an initial period of five (5) years and with subsequent renewals; the Master License would in turn entitle wireless providers to obtain Pole and Associated Facilities licenses on a first-come, first-served basis for the duration of the Master License term with the option for subsequent automatic renewals or voluntary termination; and

WHEREAS, this framework creates a single set of rules for all providers that reduces the administrative burden on the City and promotes a level playing field among competitor licensees; and

WHEREAS, among the key terms and conditions of the MLA are:

- Master License Term – The term of the Master License is five (5) years. During this period, licensees can seek individual licenses under the terms offered in the MLA. After the initial five-year term, the Master License will automatically renew for subsequent 1-year terms, subject to each parties’ option not to renew for any reason, with prior 30-day written notice to the other party.
- Pole and Associated Facilities License Term – The term for each Pole License is coterminous with the initial term or subsequent renewal terms of the Master License. In other words, each Pole License and Associated Facilities License will remain effective as long as the Master License remains in effect. If the Master License is terminated

or not renewed, all Pole and Associated Facilities License granted pursuant to the Master License will terminate regardless of their effective dates.

- License Fee – Annual License Fee per City-owned pole will be \$500 each, and the fee per City Associated Facility will be \$1,000 each, both subject to an annual 3% increase. The agreement further reserves further reserves the City’s right to adjust the License Fee for each fiscal year, subject to approval of the City Council.
- Administrative Fee – The initial deposit to cover the cost of processing the Master License is \$4,000. For each Pole or Associated Facilities License, Licensee will be required to pay an initial Administrative Payment in the amount of \$1,865, which includes a non-refundable Administrative Fee (which is subject to increase annually according to the City’s adopted Fee Schedule). The Licensee will be required to make subsequent payments to cover the administrative cost associated with the review and processing of the Pole or Associated Facilities Licenses if there is a reasonable need for additional funds. The City reserves the right to cease all processing of Licensee’s application until such time as the subsequent funds are received.

WHEREAS, in addition to License Fees for Pole and Associated Facilities licenses, wireless providers will be responsible for paying a Master License Application Processing fee and respective Administrative Fees for Pole and Associated Facilities license applications, which initially will be calculated based upon the hourly staff rate; and

WHEREAS, the License Fee for Pole and Associated Facilities, Application Processing Fees and Administrative Fees are established in the MLA and may be modified by the City Council; and

WHEREAS, the goal of the MLA is to align the City’s available infrastructure assets with wireless provider’s demand for access, develop uniform and predictable processes for evaluating individual pole license applications, maintain the City’s municipal functions related to public health and safety, establish maintenance requirements and standards for the licensee, and preserve the community’s aesthetic characteristics.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Newark, as follows:

- (1) The City Council approves the Master License Agreement for Small Cell Pole Attachment Installation and for Use of City Associated Facilities with wireless services providers.

- (2) The City Council authorizes the City Manager to execute the Master License Agreement in substantially similar form as that attached hereto as Exhibit A, and any other related documents on behalf of the City, subject to approval by the City Attorney.
- (3) The City Council approves the Pole License Fee, the Associated Facilities License Fee, and the Administrative Fee in the amount as required by the Master License Agreement.
- (4) The City Council authorizes the City Manager to take any other related actions consistent with the intention of the resolution, which includes refraining from executing the Master License Agreement should the City Manager determine that it is not in the City's interest or not otherwise required by law.

CITY OF NEWARK

**MASTER LICENSE AGREEMENT
FOR
SMALL CELL POLE ATTACHMENT INSTALLATION AND USE OF CITY ASSOCIATED
FACILITIES**

between

THE CITY OF NEWARK

and

[WIRELESS COMPANY]

For City of Newark in Newark, California

Effective as of _____, 20__

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EXHIBIT A-3	Form of Acknowledgment Letter
EXHIBIT A-4	Licensee Fee and Default Fee Schedule
EXHIBIT A-5	City Installation Guidelines
EXHIBIT B	Design Guidelines

BASIC LICENSE INFORMATION

City:	City of Newark, a California municipal corporation
Licensee:	[Wireless Company]
Term (§ 3.1.1):	Five (5) years, beginning on the Effective Date, with subsequent one (1) year automatic renewal terms thereafter and with options to not renew..
Effective Date :	The first day of the month after the date the parties have fully executed this Master License.
Master License Expiration Date:	The day before the 5th anniversary of the Effective Date, or the day before each subsequent one-year renewal term if no subsequent renewals.
Pole License term and effective dates ():	For each Pole License, the effective date shall be the first day of the month after the date the parties have fully executed it.
Pole License application deadline (§ 3.1.3):	Licensee may submit Pole License applications at any time during the Term.
License Fee Commencement Date (§ 4.1); Acknowledgment Letter (§ 4.1.2):	For each Pole License, the earlier of: (a) the first anniversary of the effective date of the Pole License; and (b) the first day of the month after the date on which Licensee has obtained all Regulatory Approvals. The City will confirm the Commencement Date for each Pole License in the countersigned Acknowledgment Letter.

<p>License Fee(§ 4.2.1):</p>	<p>After the License Fee Commencement Date, Licensee will be obligated to pay City an annual Pole License Fee of \$500 per pole, subject to adjustments under section 4.3, unless Licensee is eligible to receive an Integrated Pole Discount or the City Council has approved in-lieu benefits.</p> <p>Upon the effective date of an Associated Facilities License, Licensee will be obligated to pay City an annual Associated Facilities License Fee of \$1000 per facility, subject to adjustment under section 4.3, unless the City Council has approved in-lieu benefits.</p> <p>City will provide the current License Fee schedule, which is subject to amendment by the City Council, for each Pole License (and Associated Facilities License if Licensee elects to apply for one) with the signed Acknowledgment Letter, and the current schedule will be attached to the Pole License as Exhibit A-4.</p>
<p>Integrated Pole License Fee discount (§ 4.2.4):</p>	<p>20% discount to the Pole License Fee rate per City Pole upgraded to an Integrated Pole over the remaining term of each applicable Pole License.</p>
<p>License Fee Adjustment (§ 4.3):</p>	<p>License Fee rates are subject to 3% annual increase on each anniversary of the Commencement Date.</p>
<p>Master License Application Processing Payments (§ 4.6):</p>	<p>\$4,000, to be delivered with Licensee's partially executed counterpart of this Master License. The payment, and any additional amounts required, will be used for City's ordinary processing and administrative costs related to the Master License application as deposited in a Customer Number account established by the City's Finance Department.</p>

<p>Pole or Associated Facilities License Administrative Payments (§ 4.7):</p>	<p>\$1,865 per Standard City Pole, to be delivered with Licensee's application for each Pole License. This includes a \$65 non-refundable application fee, and a \$1,800 deposit. This initial payment, and any necessary replenishment(s) thereof, will be used to cover the City's actual and reasonable costs to review and administer the application process upon delivery of each Pole License application. City will identify the amount of the deposit for Nonstandard City Poles after receiving any Pole License application requesting their use. Funds will be deposited in a Customer Number account established by the City's Finance Department.</p> <p>For each Associated Facilities License, \$1,865 to be delivered with Licensee's application for each Associated Facilities License.</p>
<p>Permitted Use (§ 5.1):</p>	<p>Installation, operation, maintenance of, and access to, Equipment on the License Area specified in each Pole or Associated Facilities License and no other location. Use of the License Area for any other purpose without City's prior consent is prohibited.</p>
<p>Equipment installation (Art. 7):</p>	<p>All Equipment to be installed on the License Area is subject to City's final approval through the applicable Pole or Associated Facilities License. Licensee shall install Equipment at its sole cost only at the Pole or Associated Facilities Location specified in each Pole or Associated Facilities License.</p>
<p>Utilities (§ 12.1):</p>	<p>Licensee shall be solely responsible for obtaining and maintaining electric service for the Equipment, including, but not limited to, making payments to electric utilities and installation of separate electric meters, if necessary, unless Licensee has otherwise obtained an Associated Facilities license for each individual pole.</p>
<p>Emissions Report (§ 13.7):</p>	<p>As a condition to issuance of any Pole License, Licensee must provide City a copy of the Emissions Report submitted for Licensee's Encroachment Permit.</p>
<p>Default Fee schedule (§ 17.2.4):</p>	<p>Exhibit A-4 to each Pole License.</p>

Security Deposit (Art. 24):	Cash deposit, letter of credit, or surety bond in the amount of \$50,000, to be delivered with Licensee's Acknowledgment Letter for the first Pole or Associated Facilities License issued under this Master License. Licensee shall provide additional security in the amount of \$25,000 upon delivery of its Acknowledgment Letter for its tenth (10th) Pole or Associated Facilities License.
With a copy to:	Meyers Nave 555 12th Street, Suite 1500 Oakland, CA 94607 Attn: Kristopher Kokotaylo, Esq. Re: Master License (California) LLC
Project manager and day-to-day contact for City:	[Redacted], Senior Civil Engineer Telephone No.: [Redacted]
Emergency contact for City (§ 9.4):	During Business Hours: Public Works Department Telephone No.: (510) 578-4589 Off-Hours Police Dispatch Telephone No.: (510) 578-4237
Instructions for payments due to City:	Checks should be made payable to "City of Newark" and delivered to: City of Newark Finance Department 37101 Newark Blvd Newark, CA 94560 Attn: Finance Director Re: Master License - [Wireless Company] Wire transfers should be directed as follows: Routing Number: [Redacted] Account Number: [Redacted]
Notice address of Licensee (§ 28.1):	[Wireless Company] [Street Address] [City, State, Zip Code] Attn: [Name] _____

With a copy to:	[Wireless Company] [Street Address] [City, State, Zip Code] Attn: [Name]
Project manager for Licensee ():	[Name, Phone, Email]
On-call and emergency contact for Licensee (§§ 9.3, 9.4):	[Name, Phone, Email]

NOTICE TO LICENSE APPLICANTS: The City's acceptance of the application payment(s) will not obligate the City to enter into any Master License if the City in its sole discretion determines that disapproval is warranted. If the City disapproves any Master License, it will notify the applicant by a letter specifying the reasons for disapproval. Disapproval will not disqualify the applicant from re-applying.

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**MASTER LICENSE AGREEMENT FOR
SMALL CELL POLE ATTACHMENT INSTALLATION**

This **MASTER LICENSE AGREEMENT FOR SMALL CELL POLE ATTACHMENT INSTALLATION** (“**Master License**”), effective as of _____, 20____, is made by and between the **CITY OF NEWARK**, a California municipal corporation (the “**City**”) and **[WIRELESS COMPANY]** (“**Licensee**”).

BACKGROUND

A. The City owns and operates approximately 2,940 street light poles and other traffic control and safety poles (each, a “**City Pole**”) in Newark, California, many of which are suitable sites for installing equipment to enhance wireless telecommunications services in Newark. The City purchases electricity to power each street light from Pacific Gas & Electric Company (PG&E). Certain street lights are powered from PG&E’s unmetered electrical grid, while others are attached in series to various electrical meters. The City can provide Licensee information on how individual streets lights are powered upon request.

B. Additionally, the City owns, operates and maintains conduits, pull-boxes, power circuits, panels, and other related facilities located in the right-of-way (individually and collectively “**Associated Facilities**”) that are potentially suitable for installing equipment associated with enhancing wireless telecommunication services.

C. Licensee has requested to use City Poles and, separate and independent from City Poles and at Licensee’s election, certain City Associated Facilities to install, maintain, access, and operate communications facilities as specified in this Master License.

D. This Master License Agreement is intended to manage the license of existing City Poles and Associated Facilities for installation of outdoor distributed antenna systems, including small cells or microcells to be installed and operated by wireless telecommunications carriers using licensed and unlicensed spectrum and third-party hosts certificated by the California Public Utilities Commission. The City reserves the right to evaluate usage of unlicensed spectrum (e.g. 5 Ghz) and to assess coexistence with its Public Wi-Fi equipment. Licensee agrees to work with City to ensure such coexistence is achieved. The Master License has been approved by the following City actions, all of which are now final and binding:

1. The City Council concluded that City approval of the Master License, Pole License and Associated Facilities License would not commit the City to authorize use of specific City Poles. Therefore, the City actions described in Paragraph C.2 did not fall with the definition of a “project” under the California Environmental Quality Act (CEQA) Guidelines section 15378.

2. The City Council adopted Resolution No. _____ authorizing its City Manager or his or her designee to enter into this Master License with and to issue Pole Licenses to wireless telecommunications carriers in a manner consistent with all required approvals on _____, 20____.

E. Licensee has the authority under applicable Laws to install and maintain communications facilities in the public right-of-way to provide wireless telecommunications services.

NOW THEREFORE, IN RECOGNITION OF MUTUAL CONSIDERATION, THE ABOVE PARTIES AGREE TO THE FOLLOWING:

AGREEMENT

1 PURPOSE, DEFINITIONS, AND BASIC LICENSE INFORMATION

1.1 Purpose.

1.1.1 Master License. This Master License: (i) establishes the legal relationship and framework under which Licensee may apply to the City for and obtain a revocable, nonpossessory license to use the License Area identified in Pole or Associated Licenses issued under this Master License for the Permitted Use; (ii) governs the fees, charges, procedures, requirements, terms, and conditions by which the City will issue Pole or Associated Facilities License(s) to Licensee; and (iii) authorizes Licensee to engage in the Permitted Use only after Pole or Associated Facilities Licenses are issued under this Master License.

1.1.2 Pole Licenses. Pole Licenses that the City issues under this Master License will: (i) authorize Licensee to engage in the Permitted Use; (ii) specify approved Pole Locations, any site constraints, and any additional installation, operation, access, and maintenance requirements specific to those Pole Locations; (iii) grant a license, but not a leasehold interest, to Licensee only as a part of and subject to the terms and conditions of this Master License; and (iv) not amend any term or condition of this Master License.

1.1.3 Associated Facilities Licenses. Associated Facilities Licenses that the City issues under this Master License will: (i) authorize Licensee to engage in the Permitted Use; (ii) specify approved location, access to, and use of Associated Facilities, any constraints, and any additional installation, operation, access, and maintenance requirements specific to those Associated Facilities; (iii) grant a license, but not a leasehold interest, to Licensee only as a part of and subject to the terms and conditions of this Master License; and (iv) not amend any term or condition of this Master License. The City will only grant Associated Facilities Licenses pursuant to this Master License and in conjunction with a related Pole License for Licensee's engagement in the Permitted Use. Any other use of the Associated Facilities for which City has not issued an Associated Facilities License under this Master License.

1.2 Basic License Information.

The Basic License Information in the preceding pages is intended to provide a summary of certain provisions relating to the licenses that the City will grant to Licensee in accordance with this Master License and is for the parties' reference only. If any information in the Basic License Information conflicts with any more specific provision of this Master License or any Pole or Associated Facilities License issued under it, the more specific provision will control.

1.3 Definitions.

Capitalized and other defined terms used in this Master License and all exhibits have the meanings given to them in this Section or in the text where indicated below, subject to the rules of interpretation set forth in **Section 28.5** (Interpretation of Licenses).

"**Acknowledgment Letter**" is defined in **Subsection 4.1.2**.

"**Additional Fees**" is defined in **Subsection 4.8.1**.

"**Administrative Payments**" is defined in **Section 4.7**.

"**Affiliate**" means an entity that directly or indirectly controls, is controlled by, or is under the common control with Licensee.

“**Agents**” when used with respect to either party includes the agents, employees, officers, contractors, subcontractors, and representatives of that party in relation to this Master License and the License Area.

“**Approved Plans**” is defined in Section 7.1.1.

“**Assignee**” is defined in Section 16.2.

“**Assignment**” means any of the following: (a) a merger, acquisition, or other transfer of a controlling interest in Licensee, voluntarily or by operation of Law; (b) Licensee’s sale, assignment, encumbrance, pledge, or other transfer of any part of its interest in or rights with respect to the License Area; and (c) any action by Licensee to permit any portion of the License Area to be occupied by anyone other than itself, including a sublicensee.

“**Assignment Response Period**” is defined in Section 16.3.1.

“**Associated Facilities**” is defined in Recital B.

“**Associated Facilities License**” means the document in the form of Exhibit A that, when fully executed, incorporates the provision of this Master License and authorizes Licensee to install, operate, and maintain Equipment for the Permitted Use in Associated Facilities identified in the Associated Facilities License.

“**Basic License Information**” means the summary attached in chart form immediately preceding the text of this Master License.

“**Bonus Rent**” is defined in Section 16.3.1.

“**Broker**” is defined in Section 28.7.

“**Business Day**” is defined in Section 28.5.4.

“**CERCLA**” means the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 U.S.C. §§ 9601 et seq.), also commonly known as the “Superfund” law.

“**City**” is defined in the preamble.

“**City Pole**” is defined in Recital A.

“**Claim**” is defined in Section 18.1.

“**Commencement Date**” is defined in Section 4.1.1. “**Common Control**” means two entities that are both controlled by the same third entity.

“**Control**” means: (a) as to a corporation, the ownership of stock having the right to exercise more than 50% of the total combined voting power of all classes of stock of the controlled corporation, issued and outstanding; and (b) as to partnerships and other forms of business associations, ownership of more than 50% of the beneficial interest and voting control of such association.

“**CPUC**” is defined in Section 13.2.1.

“**Default Fee**” is defined in Section 17.2.4.

“**Effective Date**” means the effective date of this Master License as specified in the Basic License Information.

“**EMFs**” is defined in Section 13.7.

“**Emissions Report**” is defined in Section 13.7.

“**Encroachment**” is defined in Section 6.2.

“**Environmental Laws**” means any Law relating to industrial hygiene, environmental conditions, or Hazardous Materials.

“Equipment” means a Small Cell Wireless Facility and any associated utility or equipment box, and battery backup, transmitters, receivers, radios, amplifiers, ancillary fiber-optic cables and wiring, and ancillary equipment for the transmission and reception of radio communication signals for voice and other data transmission, including the means and devices used to attach, mount or install other Equipment to or adjacent to a licensed pole in the public right of way, peripherals, and ancillary equipment and installations, including wiring, cabling, power feeds, and any approved signage attached to Equipment.

“Expiration Date” means the last day of the Term of this Master License and any Pole or Associated Facilities Licenses issued under it as specified in the Basic License Information.

“FCC” is defined in Section 7.1.2.

“Hazardous Material” means any material that, because of its quantity, concentration, or physical or chemical characteristics, is at any time now or hereafter deemed by any Regulatory Agency to pose a present or potential hazard to human health, welfare, or safety or to the environment. Hazardous Material includes any material or substance defined as a “hazardous substance,” or “pollutant” or “contaminant” in CERCLA or section 25316 of the California Health & Safety Code; and any “hazardous waste” listed in section 25140 of the California Health & Safety Code; and petroleum, including crude oil or any fraction thereof, natural gas, or natural gas liquids.

“Indemnified Parties” means the City, its Agents, its Invitees, and their respective heirs, legal representatives, successors, and assigns.

“Indemnify” means to indemnify, defend (with counsel reasonably acceptable to an Indemnified Party), and hold harmless.

“Integrated Pole” means a Pole designed to house street lighting and wireless communications equipment intended to provide efficient lighting and wireless communications signals in an integrated, aesthetically coherent structure. An Integrated Pole shall function as street lighting even if Equipment is not connected or is removed from the Integrated Pole, and said Integrated Pole shall be aesthetically compatible with street lights within the immediate vicinity.

“Investigate and Remediate” means the undertaking of any activities to determine the nature and extent of Hazardous Material that may be located in, on, under, or about the License Area or that has been, is being, or is in danger of being Released into the environment, and to clean up, remove, contain, treat, stabilize, monitor, or otherwise control such Hazardous Material.

“Invitees” when used with respect to either party includes the clients, customers, invitees, guests, tenants, subtenants, licensees, authorized assignees, and authorized sublicensees of that party in relation to the License Area.

“Laws” means all present and future statutes, ordinances, codes, orders, regulations, and implementing requirements and restrictions of federal, state, county, and municipal authorities, whether foreseen or unforeseen, ordinary as well as extraordinary, as adopted or as amended at the time in question.

“License Area” means, individually and collectively for all licensed City Poles, the portion of the City Poles approved for installation of Equipment, including pole tops, conduits housing the circuits delivering power to the City Poles and street light pull boxes and other City Property necessary for access and means, individually and collectively for all licensed use of Associated Facilities, the portion of each route, area and location of the relevant Associated Facilities.

“License Fee” is defined in Subsection 4.2.1. **“License Year”** is defined in Subsection 4.1.1. **“Licensee”** is defined in the preamble.

“**Master License**” is defined in the preamble, and where appropriate in the context, includes all Pole and Associated Facilities Licenses issued under it.

“**NESC**” is defined in Section 13.4.

“**Nonstandard City Pole**” means a City Pole other than a Standard City Pole, including historic, decorative, or concrete City Poles, traffic signal poles, or intersection traffic control and safety poles.

“**Notice of Proposed Assignment**” is defined in Section 16.2.

“**Permitted Assignment**” is defined in Subsection 16.6.1.

“**Permitted Use**” means Licensee’s installation, operation, access to, and maintenance of Equipment for the transmission and reception of wireless, cellular telephone, and data and related communications equipment on in License Areas as approved by the City and pursuant to all other applicable regulatory approvals.

“**Pole**” means a street light pole or other utility pole in Newark (excluding traffic signal poles), whether owned and operated by the City or another entity.

“**Pole License**” means the document in the form of Exhibit A that, when fully executed, incorporates the provisions of this Master License and authorizes Licensee to install, operate, and maintain Equipment for the Permitted Use on City Poles identified in the Pole License.

“**Pole Location**” means the geographic information identifying each City Pole on which Licensee is authorized to install, operate and maintain Equipment under Pole Licenses. Pole Locations will be identified in Exhibit A-1 to each Pole License.

“**Property**” means any interest in real or personal property, including land, air, and water areas, leasehold interests, possessory interests, easements, franchises, and other appurtenances, public rights-of-way, physical works of improvements such as buildings, structures, poles, infrastructure, utility, and other facilities, and alterations, installations, fixtures, furnishings, and additions to existing real property, personal property, and improvements.

“**Regulatory Agency**” means the local, regional, state, or federal body with jurisdiction and responsibility for issuing Regulatory Approvals in accordance with applicable Laws.

“**Regulatory Approvals**” means licenses, permits, and other approvals necessary for Licensee to install, operate, and maintain Equipment on the License Area, including any applicable permits relating to wireless facilities or encroachments.

“**Release**” when used with respect to Hazardous Material includes any actual or imminent spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, or disposing on, under, or about the License Area, other City Property, or the environment.

“**RFs**” is defined in Section 13.7.

“**Security Deposit**” is defined in Section 24.1.

“**Small Cell Wireless Facility**” is defined as a facility that meets each of the following conditions:

1. The structure on which antenna facilities are mounted:
 - i. Is 50 feet or less in height, or
 - ii. Is no more than 10 percent taller than other adjacent structures, or
 - iii. Is not extended to a height of more than 10 percent above its preexisting height as a result of the collocation of new antenna facilities; and

2. Each antenna (excluding associated antenna equipment as defined by 47 C.F.R. §1.1320(d)) is no more than three cubic feet in volume; and
3. All other wireless equipment associated with the facility are cumulatively no more than 28 cubic feet in volume; and
4. The facility does not require antenna structure registration under 47 C.F.R. Chapter 1, Subchapter A, Part 17.
5. The facility is not located on Tribal lands, as defined under 36 C.F.R. § 800.16(x); and
6. The facility does not result in human exposure to radiofrequency radiation in excess of the applicable safety standards specified in 47 C.F.R. §1.1307(b).

“Standard City Pole” means a standard steel tapered City street light pole installed in the city right-of-way. Standard City Poles conform to then-applicable City standards, as may be amended from time to time. Said standards include City of Newark Standard Details, SD-122, SD-122-1, SD-123-1, SD-123-2.

“Subsidiary” means an entity controlled by Licensee.

“Term” is defined in **Subsection 3.1.1**.

2 SCOPE OF LICENSE

2.1 License Areas.

2.1.1 Issuance of Pole Licenses. Subject to the terms, covenants, and conditions set forth in this Master License, the City will issue to Licensee one or more Pole Licenses, each of which will be effective as of the first day of the month after the date on which both parties have executed it. Each Pole License will grant Licensee a contractual license to use the Pole License Area specified in the Pole License.

2.1.2 Issuance of Associated Facility Licenses. Subject to the terms, covenants, and conditions set forth in this Master License and individual Pole License, the City will issue to Licensee an Associated Facility License per Pole License for an individual pole. Each Pole License will grant Licensee a contractual license to use the Associated Facility License Area specified in the Associated Facility License. No Associated Facility License shall be issued for a pole not subject to a valid Pole License.

2.1.3 No Competing Licenses. The City will not license to any third party any City Pole that is licensed to Licensee under a Pole License.

2.1.4 Limitation on Scope. This Master License applies only to City Poles and Associated Facilities identified in final, fully executed Pole and Associated Facilities Licenses. This Master License does not authorize the Permitted Use on any other City Property except the License Areas specified in the Pole and Associated Facilities Licenses.

2.1.5 Limitation on Nonstandard City Poles. Licensee acknowledges that: (i) any Pole License application that requests installation of Equipment on a Nonstandard City Pole imposes a greater administrative burden on the City in the Pole License application review and approval process; and (ii) for any other Nonstandard City Pole that is historic or decorative, the City has the right the absolute right in its sole discretion to deny for any reason an application for a Pole License solely on aesthetic grounds to the extent permitted by Laws.

2.1.6 Exclusions. Licensee acknowledges that the City will not license any of the following to Licensee for any purpose: (i) Nonstandard City Poles that are concrete; (ii) electrical wires servicing City Poles; and (iii) a City Pole or Associated Facility that the City has already licensed to a third party. Notwithstanding the preceding sentence, City

may approve, in its sole discretion, a Pole License that allows the replacement of a concrete Nonstandard City Pole with a Standard City Pole or Integrated Pole at Licensee's sole cost and expense, subject to the City's prior approval of plans, specifications, cost estimates, materials, and acceptance of completed improvements.

2.2 No Property Interest in License Area or City Poles.

2.2.1 Limited Interest. Licensee acknowledges and agrees that neither this Master License nor any Pole or Associated Facilities License issued under it creates a lease, possessory interest, easement, franchise, or any other real property interest in any part of the License Area. Licensee further acknowledges and agrees that in the absence of a fully executed Pole or Associated Facilities License, Licensee does not have the right to use any License Area for any purpose.

2.2.2 Limited Rights. Pole or Associated Facilities Licenses that the City issues under this Master License grant to Licensee only a nonpossessory, revocable license to enter onto and use the License Area for the Permitted Use, which means that:

(a) the City retains possession and control of all License Areas and City Poles for City operations, which will at all times be superior to Licensee's interest;

(b) the City may terminate a Pole or Associated Facilities License in whole or in part at any time, but only in accordance with this Master License;

(c) except as specifically provided otherwise in this Master License, this Master License does not limit, restrict, or prohibit the City from entering into agreements with third parties regarding the use of other City facilities, including City Poles, Associated Facilities or other City Property in the vicinity of any License Area;

(d) neither this Master License nor any Pole or Associated Facilities License creates a partnership or joint venture between the City and Licensee; and

(e) Licensee has no ownership or property right in any Pole or Associated Facilities whatsoever.

2.2.3 No Impediment to Municipal Use. Except as limited in this Master License, neither this Master License nor any Pole or Associated Facilities License limits, alters, or waives the City's right to use any part of the License Area as infrastructure established and maintained for the benefit of the City, and for such purpose, City may require Licensee to relocate its equipment and facilities at Licensee's sole expense pursuant to Section 27.3.4 of this Master License.

2.3 Signs and Advertising.

Licensee agrees that its rights under Pole or Associated Facilities Licenses do not authorize Licensee to erect or maintain, or permit to be erected or maintained by anyone under Licensee's control, any signs (except as provided in **Section 7.1.2** (Identification of Licensee's Equipment)), notices, graphics, or advertising of any kind on any part of the License Area.

2.4 Light and Air.

Licensee agrees that no diminution of light, air, or signal transmission by any structure (whether or not erected by the City) will entitle Licensee to any reduction of the License Fees or Additional Fees under any Pole or Associated Facilities License, result in any liability of the City to Licensee, or in any other way affect this Master License, any Pole or Associated Facilities License, or Licensee's obligations, except as specifically provided in this Master License.

2.5 As-Is Condition of the License Area.

Licensee's attention is directed to the following:

2.5.1 As-Is Condition. Licensee expressly acknowledges and agrees to enter onto and use each License Area in its "as-is, with all faults" condition. The City makes no representation or warranty of any kind as to the condition or suitability for Licensee's use of any License Area.

2.5.2 Licensee Due Diligence. Licensee represents and warrants to the City that Licensee has conducted a reasonably diligent investigation, either independently or through Agents of Licensee's choosing, of the condition of the License Area and of the suitability of the License Area for Licensee's intended use, and Licensee is relying solely on its independent investigation. Licensee further represents and warrants that its intended use of the License Area is the Permitted Use as defined in **Section 1.3** (Definitions) and as described in the Basic License Information.

2.5.3 No City Representations or Warranties. Except as may be expressly provided herein, Licensee agrees that neither the City nor any of its Agents have made, and the City disclaims, any representations or warranties, express or implied, with respect to the physical, structural, or environmental condition of the License Area, the present or future suitability of the License Area for the Permitted Use, or any other matter relating to the License Area.

2.5.4 Disclosure. Under California Civil Code section 1938, to the extent applicable to this Master License, Licensee is hereby advised that a Certified Access Specialist (as defined in that Law) has not inspected any License Area to determine whether it meets all applicable construction-related accessibility requirements.

3 TERM

3.1 Term of Master License Pole Licenses, and Associated Facilities Licenses.

3.1.1 Term. The term of this Master License shall be five (5) years commencing on the Effective Date and ending at midnight on the last day of the term (the "Expiration Date"), unless earlier terminated by City or Licensee pursuant to the express terms of this Master License (the "Term"). The term shall be automatically renewed for subsequent one (1) year terms (each a "Renewal Term"), subject to each parties' option not to renew the Master License for any reason, subject to thirty (30) days of prior written notice to the other party. The term of any Pole and Associated Facilities Licenses shall be coterminous with Term or the Renewal Term as the case may be.

3.1.2 Minimum Term. The minimum Term for the purpose of establishing the License Fee for each Pole License will be one License Year immediately following the Commencement Date under **Section 4.1** (Commencement Date). This minimum Term provision will prevail over any rights of abatement or termination afforded to Licensee under this Master License except as otherwise expressly stated herein.

3.1.3 Deadline to Apply for Pole and Associated Facilities Licenses. Licensee may submit Pole License applications at any time during the Term. All Pole Licenses will end on the Expiration Date, regardless of their effective dates. Licensee may only submit Associated Facilities applications in conjunction with an effective Pole License, and all Associated Facilities Licenses will end on the Expiration Date of their respective associated Pole Licenses, regardless of their effective dates.

4 LICENSE FEES; ADDITIONAL FEES; AND OTHER CHARGES

4.1 Commencement Date.

4.1.1 Definition. Licensee shall pay an annual Pole License Fee under each Pole License beginning on its "**Commencement Date**," which will be the earlier of: (i) the

first anniversary of the effective date of the Pole License; and (ii) the first day of the month after the date on which Licensee has obtained all Regulatory Approvals necessary for the Permitted Use on the License Area. Each 12-month period (or shorter, for the period immediately preceding the Expiration Date) beginning on the Commencement Date of each Pole License is a “**License Year**” for that Pole License. Separate and independent from each Pole License, Licensee shall pay an annual Associated Facilities License Fee under each Associated Facilities License beginning on the effective date of each such License, which shall be specified in each such license.

4.1.2 Acknowledgment Letter. For each Pole and Associated Facilities License approved by the City pursuant to Section 6.5 (Pole and Associated Facilities License Application), within 60 days after obtaining all Regulatory Approvals for the Permitted Use on any License Area, Licensee shall deliver to the City a letter in the form of **Exhibit A-3** to the Pole or Associated Facilities License (each, an “**Acknowledgment Letter**”). The purposes of the Acknowledgment Letter are to: (i) confirm the Commencement Date; (ii) tender or confirm payment by wire transfer of the License Fee for the first License Year, and the Security Deposit (by check, wire transfer, surety bond, or letter of credit), all in the amounts specified in the Basic License Information; (iii) provide to the City copies of all Regulatory Approvals; and (iv) provide to the City copies of required insurance certificates and endorsements related to the requirements under **Article 19** (Insurance).

4.1.3 City Demand for Acknowledgment Letter. If Licensee has not delivered to the City the complete Acknowledgment Letter by the first anniversary of the effective date of any Pole or Associated Facilities License, the City will have the right to: (i) demand that Licensee deliver the Acknowledgment Letter, together with copies of all Regulatory Approvals, within 10 business days after the date of the City’s demand; and (ii) to determine the Commencement Date if Licensee does not deliver the complete Acknowledgment Letter within that 10-business day period.

4.1.4 Correct Commencement Date. In all cases, the City will have the right to correct the Commencement Date stated in Licensee’s Acknowledgment Letter after examining Regulatory Approvals. The City will notify Licensee of any such correction by notice delivered in accordance with **Section 28.1** (Notices). The City’s determination under this subsection or under **Subsection 4.1.3** (City Demand for Acknowledgment Letter) will be final for all purposes under this Master License unless the City’s determination is demonstrably arbitrary and capricious.

4.1.5 Countersigned Acknowledgment Letter. The City will use reasonable efforts to deliver to Licensee a countersigned copy of the Acknowledgement Letter or its determination of the Commencement Date under **Subsection 4.1.4** (Correct Commencement Date) within ten (10) business days of the City’s receipt of the Acknowledgement Letter from the Licensee. The fully executed Acknowledgement Letter or the City’s Commencement Date determination letter, as applicable, will be the City’s notice to proceed under **Section 7.2** (Installation).

4.2 License Fees.

4.2.1 License Fee Schedule. Licensee shall pay to the City the Pole License Fee, and the Associated Facilities License Fee if applicable, for each License Year at the rates specified in the License Fee Schedule set forth under **Exhibit A-4**, subject to changes adopted by the City Council and most currently in effect, (the “**License Fee**”), unless Licensee is eligible to receive a Pole-Replacement Discount or the City Council has approved in-lieu benefits as set forth in **Subsections 4.2.4 and 4.2.5**. The License Fee is subject to adjustments as provided in **Section 4.3** (Adjustments in License Fee). The License Fee must be delivered in cash or its equivalent in the manner specified in **Section 4.9** (Manner of Payment).

4.2.2 Amount of License Fee; Proration. Licensee must take into account annual License Fee adjustments under **Section 4.3** (Adjustments in License Fee) when calculating the amount of each annual License Fee. Each annual License Fee is payable in advance without prior demand or any deduction, setoff, or counterclaim, except to account for a partial year at the beginning of a Pole License or Associated Facilities License, at the end of the Term or earlier termination of this Master License or a right of abatement or refund expressly granted under this Master License. The adjustment provided in this Section will be effective even if the first License Year was for less than a full calendar year.

4.2.3 Due Dates.

(a) Licensee shall submit the first License Year's License Fee with the Acknowledgment Letter without deduction for any reason.

(b) The annual License Fee for each subsequent License Year of the Term of each Pole or Associated Facilities License will be due and payable to the City on January 1 and will be late if the City has not received payment by the due date. As an illustration, and not a limitation, if the Commencement Date for a Pole License falls on July 1, then the License Fee due in the first License Year will be prorated 50% (to account for the six-month difference between January and June) and will be due on the Commencement Date. The full License Fee for the second License Year, and each subsequent year thereafter, will be due on January 1.

4.2.4 Discount for Integrated Poles. If the use of Integrated Poles becomes feasible at any time during the Term, Licensee may request that the City amend any Pole License to authorize Licensee to replace one or more licensed City Poles with Integrated Poles, subject to the City's prior approval of plans, specifications, cost estimates, materials, and completed improvements in accordance with **Section 8.1** (Licensee's Alterations). As an incentive for Licensee to upgrade City Poles to Integrated Poles, beginning in the License Year following the License Year in which the City accepts the Integrated Pole and continuing for the remainder of the Term of each affected Pole License, the City will discount by twenty percent (20%) the annual License Fee for each Integrated Pole that the City has accepted.

4.2.5 In-Lieu Public Benefits. Subject to City Council review and approval, Licensee may provide the City with public benefits in lieu of paying a License Fee for a Pole or Associated Facilities License. In the event that Licensee provides the City with such in-lieu public benefits, the City Council shall review and shall approve those public benefits in lieu of paying a License Fee. The in-lieu benefits shall be identified in a separate agreement for each Pole Associated Facilities License for which a License Fee is waived or reduced, and such agreement shall become an exhibit to this Master License Agreement, and shall set forth the terms and conditions under which the Licensee shall provide in-lieu benefits to the City. The terms and conditions may include, but are not limited to the in kind contributions, public improvements, other charges, and/or contributions as mutually agreed, and any such other terms which promote the public health, safety, and welfare of the City. Providing in-lieu benefits pursuant to this subsection shall not relieve Licensee of the obligations to pay any other required Master License Application Processing Payments and Additional Fees as prescribed under **Sections 4.6 through 4.10** of this Agreement

4.3 Adjustments in License Fee.

On each anniversary of the Commencement Date (each, an "Adjustment Date"), the License Fee will be increased by three percent (3%). Nothing in this Master License is intended to limit the City's ability to increase the License Fee beyond 3% each fiscal year subject to approval by the City Council.

4.4 Late Charge.

If Licensee fails to pay any License Fee, Additional Fee, or other amount payable to the City under this Master License within 10 days after the City's delivery of notice that the same is due and unpaid, such unpaid amounts will be subject to a late charge equal to 6% of the unpaid amounts. For example, if a License Fee in the amount of \$40,000 is not paid on its due date and remains unpaid after the 10-day cure period has expired, the late charge would be \$2,400.

4.5 Default Interest.

Any License Fee, Additional Fee, and other amount payable to the City (except late charges), if not paid within 10 days after the due date, will bear interest from the due date until paid at the default rate of 10% per year. Payment of default interest and the applicable late charge alone will not excuse or cure any default by Licensee.

4.6 Master License Application Processing Payments.

Licensee shall deposit funds with the City to cover the City's ordinary processing and other administrative costs related to the Master License application. Such funds shall compensate the City for all of the reasonable and actual costs of processing the Master License application, including, but not limited to, all time and materials costs of City employees, agents, consultants, and the City Attorney's office.

4.6.1 Initial Payment. Licensee shall deposit with the City an initial payment in the amount of \$4,000 upon delivery of a partially executed counterpart of this Master License to the City. The City will not be obligated to process the Master License until the initial payment is submitted. The initial payment, and any subsequent payments, as provided below, shall be held by City in a Customer Number account for the reimbursement of City's reasonable and actual costs incurred in processing the Master License application. Upon Licensee's request, City shall provide to Licensee a monthly accounting of the account with a description of City's costs and expenses withdrawn from the account.

4.6.2 Subsequent Payments. If there is a reasonable need for additional funds to facilitate review and processing of the Master License application as requested by City, Licensee shall submit payment to the City for the anticipated cost of such extra work. If Licensee refuses or fails to submit payment for the extra work upon City's written request, City shall have the right to cease all processing of Licensee's application until such time as the funds are received.

4.6.3 Early Termination. Licensee shall have the right to terminate processing of the application by providing written notice to the City. Upon receipt of such notice by City (for purposes of this section, "**Termination Date**"), City shall cease all processing on Licensee's application as of the Termination Date and Licensee shall pay all costs reasonably and actually incurred by City prior to such Termination Date from the account.

4.6.4 Refunding of Excess Amounts. Any funds remaining in the account will be refunded to Licensee. No refunds will occur until a 90-day period has passed without processing costs.

4.7 Pole or Associated Facilities License Administrative Processing Payments.

Licensee shall deposit funds with the City to cover the City's costs to review and administer each Pole and Associated Facilities License application as may be submitted by Licensee (the "**Administrative Payments**"). Such funds shall compensate the City for all of the reasonable and actual costs of processing each Pole or Associated Facilities License application, including, but not limited to, all time and materials costs of City employees, agents, consultants, and the City Attorney's office.

4.7.1 Initial Payment. Licensee shall pay to City an initial Administrative Payment in the amount of \$1,865 which includes a \$65 non-refundable Administrative Fee (subject to increase annually according to the City's adopted Fee Schedule) upon delivery of each Pole and Associated Facilities License application to the City. City will not be obligated to begin its review of any Pole or Associated Facilities License application until the initial Administrative Payment, including any supplement under subsection (b) (Nonstandard City Poles) below, is paid.

(a) **Standard City Poles.** The amount of the initial Administrative Payment per Standard City Pole is specified above and in the Basic License Information.

(b) **Nonstandard City Poles.** If the Pole License application includes Nonstandard City Poles, the City will negotiate the amount of the initial Administrative Payment for each Nonstandard Pole upon receipt of the application. Pending negotiation, Licensee must submit an initial Administrative Payment for each Nonstandard City Pole at the Standard City Pole rate. Licensee must submit the negotiated supplement to the Administrative Payment within 10 days after the amount is set.

4.7.2 Account. The initial Administrative Payment, and any subsequent payments, as provided below, shall be held by City in a Customer Number account for the reimbursement of City's reasonable and actual costs. Upon Licensee's request, City shall provide to Licensee a monthly accounting of the account with a description of City's costs and expenses withdrawn from the account.

4.7.3 Subsequent Payments. If there is a reasonable need for additional funds to facilitate review and processing of a Pole or Associated Facilities License application as requested by City, Licensee shall submit additional Administrative Payment(s) to the City for the anticipated cost of such extra work. If Licensee refuses or fails to submit payment for the extra work upon City's written request, City shall have the right to cease all processing of Licensee's application until such time as the funds are received.

4.7.4 Early Termination. Licensee shall have the right to terminate processing of the application by providing written notice to the City. Upon receipt of such notice by City (for purposes of this section, "**Termination Date**"), City shall cease all processing on Licensee's application as of the Termination Date and Licensee shall pay all costs reasonably and actually incurred by City prior to such Termination Date from the account.

4.7.5 Refunding of Excess Amounts. Any funds remaining in the account will be refunded to Licensee. No refunds shall occur until a 90-day period has passed without processing costs.

4.8 Additional Fees.

4.8.1 Defined. Sums payable to the City by Licensee, including any late charges, default interest, costs related to a request for the City's consent to an Assignment under **Section 16.2** (Notice of Proposed Assignment), utility including electricity costs as set forth **Subsection 12.1** (Utilities) and **Subsection 12,2,4** (Use of City Electricity), and Default Fees under **Subsection 17.2.4** (Default Fees), are referred to collectively as "**Additional Fees**." Additional Fees are not regulatory fees.

4.8.2 Exclusions. Licensee's payment of any of the following will not be considered Additional Fees under this Master License: (i) application fees (**§ 4.6**); (ii) Administrative Payments (**§ 4.7**); (iii) any other amount paid to the City in compensation for reviewing Licensee's applications and coordinating and inspecting its installation of Equipment on the License Area under Pole or Associated Facilities Licenses; (iv) License Fees; and (v) any other payments to the City.

4.9 Manner of Payment.

Licensee shall pay License Fees, Administrative Payments, Additional Fees, and all other amounts payable to the City under this Master License in cash or other immediately available funds by: (i) check payable to the “*City of Newark*” and delivered to the City in care of the Finance Manager of the City of Newark at the address for payment specified in the Basic License Information; or (ii) wire transfer in accordance with the instructions in the Basic License Information, unless the City directs otherwise by notice given in accordance with **Section 28.1** (Notices). A check that is dishonored will be deemed unpaid.

4.10 Reasonableness of Liquidated Charges and Fees.

The parties agree that the Additional Fees payable under this Master License represent a fair and reasonable estimate of the administrative costs that the City will incur in connection with the matters for which they are imposed and that the City’s right to impose the Additional Fees is in addition to and not in lieu of its other rights under this Master License. More specifically:

THE PARTIES ACKNOWLEDGE AND AGREE THAT THE CITY’S ACTUAL ADMINISTRATIVE COSTS AND OTHER DETRIMENT ARISING FROM LICENSEE DEFAULTS AND OTHER ADMINISTRATIVE MATTERS UNDER THIS MASTER LICENSE WOULD BE EXTREMELY DIFFICULT OR IMPRACTICABLE TO DETERMINE. BY EXECUTING THIS AGREEMENT, AN AUTHORIZED REPRESENTATIVE OF EACH PARTY ACKNOWLEDGES THAT THE PARTIES HAVE AGREED, AFTER NEGOTIATION, ON THE AMOUNT OF THE ADDITIONAL FEES AS REASONABLE ESTIMATES OF THE CITY’S ADDITIONAL ADMINISTRATIVE COSTS AND OTHER DETRIMENT.

5 USE RESTRICTIONS

5.1 Permitted Use.

5.1.1 Licensee shall use the License Area solely for the Permitted Use and for no other use, subject to all applicable Laws and conditions of Regulatory Approvals. Licensee shall not interfere with the City’s use and operation of any portion of the License Area or any other City Property for any purpose. This Master License and each Pole and Additional Facilities License will be subject to and conditioned upon Licensee obtaining and maintaining throughout the Term all Regulatory Approvals to use the License Area for the Permitted Use. Licensee acknowledges that City Laws and Regulatory Approvals include design review, engineering, radio interference, and zoning or telecommunications ordinances.

5.1.2 Licensee may use the License Area solely for the installation, operation and maintenance of Equipment for transmission and reception of wireless communications signals (the “Permitted Use”) in compliance with all applicable Laws and any conditions in any Regulatory Approvals and for no other use whatsoever without the City’s prior written consent, which the City may withhold in its sole and absolute discretion for any or no reason. Licensee may lease, license or otherwise allow its Invitees to use capacity on Licensee’s Equipment; provided, however, that any such third parties shall not be permitted to perform any physical work on any Pole without the City’s prior written consent, which the City may reasonably withhold or condition as the City deems necessary to protect the Pole or public health safety and/or welfare. Licensee may not lease, license or otherwise allow or assign its rights pursuant to an Additional Facilities License to any third party without the City’s prior written consent, which the City may reasonably withhold or condition.

5.2 Prohibition on “Macro Cell” Uses.

The City and Licensee intend this Master License and any Pole License to cover only

“small cell” and/or distributed antenna system installations, as those terms are commonly understood to mean small, low-power, low-elevation, unobtrusive wireless facilities intended to cover relatively small geographic areas. Licensee expressly acknowledges and agrees that the Permitted Use under this Master License does not include the right to use any Pole as a support structure for a “macro cell” or a traditional wireless tower typically constructed on private property. The City may, in its sole and absolute discretion, approve “macro cell” facilities on its Poles on a case-by-case basis.

5.3 No Illegal Uses or Nuisances.

Licensee shall not use or occupy any of the License Area in any unlawful manner or for any illegal purpose or in any manner that constitutes a nuisance as determined by the City in its reasonable judgment. Licensee shall take all precautions to eliminate any nuisances or hazards in connection with its use of the License Area.

6 LICENSE APPROVALS

6.1 City Approval Required.

6.1.1 City Rights Superior. Licensee’s use of any part of the License Area for the Permitted Use is subject to the City’s prior approval. Subject to any limitations expressly provided in this Master License, the City is not obligated to subordinate its municipal functions or proprietary interests in any way to Licensee’s interest. In determining whether to approve Licensee’s application, including the attached plans and specifications, the City may consider any matter affecting its municipal obligations and proprietary interests. Examples of municipal and proprietary concerns include, but are not limited to:

- 6.1.1.1** the resulting total load on the City Pole if the Equipment is installed;
- 6.1.1.2** the impact of the installation on the City’s street light operations, including whether the Equipment would compromise the City’s street light circuits serving City Poles;
- 6.1.1.3** whether the installation complies with electrical codes;
- 6.1.1.4** whether the Equipment would create a hazardous or unsafe condition;
- 6.1.1.5** any impacts the Equipment would have in the vicinity of the City Pole, including size, materials, and visual clutter;
- 6.1.1.6** aesthetic concerns; and municipal plans for the City Pole.

6.1.2 Changes in Application. If the City determines for any reason that the Permitted Use at any particular Pole or Associated Facilities Location would impede its municipal functions, disgruntle a proximate property owner, or otherwise affect its proprietary interests negatively, including resulting in the inability of third parties to utilize an area of the City for a Pole or Associated Facilities License, it will provide notice to Licensee of the City’s concerns as soon as reasonably practicable in the application review process. Licensee will have the opportunity to change the Pole or Associated Facilities License application to address the City’s concerns for a period ending 14 days after delivery of the City’s notice, or such longer period as to which the City and Licensee may agree in writing, without affecting the priority of Licensee’s application in relation to other potential licensees. Any other changes that Licensee makes in the Pole or Associated Facilities License application will cause the date that the application is deemed submitted to be changed to the date that Licensee delivers the proposed changes to the City. If Licensee fails to address City’s concerns, as determined in the City’s sole discretion, then the City may deny the Pole or Associated Facilities License application. If there are objections made to a particular Pole or Associated Facilities Location by a proximate property owner or occupant, then the City may consider such

objections when deciding whether to approve or disapprove Licensee's Pole or Associated Facilities License application, but in making such decision the City shall, in its sole discretion, balance the concerns of the objecting party with the expense and burden to Licensee of modifying its application.

6.1.3 Consultation with Community Development. In reviewing a Pole or Associated Facilities License application, the City's Engineering and Transportation Department may consult with the City's Community Development Department to assess whether Licensee's proposed Equipment is appropriate for a given location or, for historic and decorative Nonstandard City Poles, whether the proposed Equipment poses particular aesthetic concerns. Licensee acknowledges and agrees that any consultation between Engineering and Transportation Department and the Community Development Department in accordance with the preceding sentence and any resulting actions by the City would be in its proprietary capacity as the owner of the City Poles or Associated Facilities and would not be an exercise of regulatory authority.

6.2 Regulatory Approval Required.

Licensee's installation of Equipment is also subject to the prior approval of, and Licensee's compliance with all conditions of any applicable encroachment permit approval as required by the Newark Municipal Code (generally, an "**Encroachment**" (or "Encroach")) as said term is defined in Newark Municipal Code Chapter 12.08), other applicable City or outside agency requirements, and implementing regulations and orders, if any.

6.3 Initial and Annual Master Plans Required.

At the time of Licensee's submission of the Master License application, Licensee shall submit to the City a master plan showing the number and approximate location(s) of each City Pole for which Licensee intends to submit a Pole or Associated Facilities License application ("**Master Plan**") during the current calendar year. No later than each December 31st thereafter during the term of this Master License, Licensee shall submit to the City a revised Master Plan showing the number and approximate location(s) of each City Pole or Associated Facilities for which Licensee intends to submit a Pole or Associated Facilities License application during the subsequent calendar year. The initial and annual Master Plans shall be based on Licensee's best information reasonably available at that time with respect to the proposed use of City Poles for the upcoming calendar year. Licensee may submit updated Master Plans at any time. The purpose of the Master Plan is (a) to give the City a sense of the workload required to process Licensee's Pole or Associated Facilities License applications for the upcoming year; (b) to allow the City to identify geographic locations in which multiple carriers may be filing Pole or Associated Facilities License applications; and (c) to allow the City to identify opportunities to negotiate terms for potential shared cost of conduit installation. Licensee's Master Plans shall be reasonably designed to meet such purposes.

6.4 Design Guidelines

The parties agree that the installation configurations more particularly described and depicted in **Exhibit B** (the "Design Guidelines") will be presumptively approvable by the City. The City may update and amend the Design Guidelines from time-to-time, and may substitute such updated or amended Design Guidelines for the current Exhibit B upon written notice to Licensee. The City shall consult in good faith with Licensee before any update or amendment to the Design Guidelines becomes effective. Nothing in this Section is intended to limit or affect the City's rights to disapprove any Pole or Associated Facilities License Application pursuant to Section 6 (License Approvals) or any other provision in this Master License that expressly reserves the City's right to disapprove any Pole or Associated Facilities License Application.

6.5 License Application.

For each License Area that Licensee desires to use for the Permitted Use, Licensee shall submit Pole or Associated Facilities License applications to the City, which will review, approve, or deny each application in its reasonable discretion. Each application will consist of:

(a) partially executed duplicate counterparts of a Pole or Associated Facilities License application in the form attached as **Exhibit A**;

(b) **Exhibit A-1** filled in with the location and other identifying information about each City Pole or Associated Facilities covered by the Application, including whether it is a Standard City Pole or a historic or decorative Nonstandard City Pole;

(c) **Exhibit A-2**, consisting of all plans and specifications required under **Subsection 7.1.1** (Strict Compliance Required);

(d) the initial Administrative Payment as specified in **Section 4.7** (Pole or Associated Facilities License Administrative Payments); and

(e) if not previously provided, a copy of the Emissions Report submitted for the Encroachment Permit. For Pole or Associated Facilities License applications relating to a License Area that is not solely owned by the City, including, but not limited to, City easements located on private property, Licensee shall also provide evidence demonstrating, to the satisfaction of the City Attorney, Licensee's entitlement to use the proposed License Area for the Permitted Use.

(f) typical photo-simulations that accurately depict the appearance of each variation of equipment installation proposed with the application. A photo-simulation of individual installations is not required; rather a typical photo-simulation for each variant is required so City staff can understand the general character of the equipment from an aesthetic perspective. Photographs of similar installations from other communities are acceptable provided they accurately depict the appearance of the equipment to be installed.

6.6 License Application Review Process.

The City will review and process each Pole or Associated Facilities License applications in the chronological order (date and time) in which complete applications are submitted or deemed submitted unless Licensee specifically requests a different prioritization. Except as stated in the preceding sentence or as otherwise specified in this Master License, the City will not give priority to any application or licensee over another application or licensee. The City, at its discretion, may solicit feedback from proximate property owners for installations in a residential district or in close proximity to a sensitive neighborhood. Licensee acknowledges that staff and budget considerations will limit the City's ability to review and process Pole or Associated Facilities License applications. During its review process, the City will provide to Licensee the applicable License Fee and Default Fee Schedule (**Exhibit A-4** to Pole License) and City Installation Guidelines (**Exhibit A-5** to Pole License), each of which will be deemed to be attached to the Pole or Associated Facilities License upon execution by the City.

6.7 Administrative Payments.

The City is not obligated to begin its review of any Pole or Associated Facilities License application if Licensee has failed to pay the applicable initial Administrative Payment under **Section 4.7** (Pole or Associated Facilities License Administrative Payments) when due. If Licensee does not timely deliver the required initial Administrative Payment, the supplement for any Nonstandard City Pole, or any additional Administrative Payment required for the City to complete its review, the City may suspend its review of any of Licensee's Pole or Associated Facilities License applications then under review by the City on the basis that the application is incomplete.

6.8 Pole or Associated Facilities License Approval.

The City will notify Licensee that the City has approved each Pole or Associated Facilities License by returning one fully executed counterpart of the Pole or Associated Facilities License to Licensee. The City requires as a condition to approval of any Pole or Associated Facilities License that Licensee provide proof that contractors installing Equipment have bonds and insurance coverage as required by **Section 19.5** (Contractors' Insurance and City Business License). A City decision to grant or deny a Pole or Associated Facilities License application is not a regulatory determination subject to appeal, but is an exercise of the City's proprietary authority over its Poles and Associated Facilities as its personal property. In the event that Licensee fails to commence construction pursuant to the Pole or Associated Facilities License within six (6) months from the date the City fully executes the Acknowledgment Letter, the Pole or Associated Facilities License shall automatically expire unless the City grants a written extension. Licensee shall not be entitled to any refund for any Administrative Payments, which include without limitation the License Fee, paid in connection with a Pole or Associated Facilities License except as provided in **Section 27.1** (Early Termination by Either Party). Nothing in this Section is intended to prohibit or prevent Licensee from submitting a new Pole or Associated Facilities License Application for the same or substantially the same Poles or Associated Facilities as those covered under a Pole or Associated Facilities License that expired pursuant to this Section.

6.9 Right to Disapprove.

Licensee acknowledges that the City reserves the absolute right to disapprove any Pole License or Associated Facilities Application in whole or in part when the City determines in its sole judgment that the subject Pole Location or proposed Equipment would interfere with the City's municipal functions or proprietary interests or create a hazardous or unsafe condition. In addition, Licensee acknowledges that the City reserves the absolute right to disapprove any license within a Pole or Associated Facilities License Application when the subject Pole or Associated Facilities would involve above-ground equipment (other than the antenna and any required electric meter) in a residential district or in close proximity to a sensitive neighborhood, as solely determined by the City, unless, in the City's sole and absolute determination, no reasonable alternative exists.

6.10 Federal and State Regulations.

To the extent this Master License is inconsistent with requirements, limitations or other restrictions in any Laws applicable to the City in its regulatory capacity (which may include without limitation 47 U.S.C. § 332(c)(7); 47 U.S.C. § 253; 47 U.S.C. § 1455; 47 C.F.R. § 1.40001; California Public Utilities Code §§ 7901 or 7901.1; California Government Code §§ 50030, 65850.6, 65964 or 65964.1;) the parties agree that the Laws shall prevail unless otherwise agreed upon by the parties. Without any limitation on the generality of the preceding sentence, and for only the purposes in this Master License and any Pole or Associated Facilities License, the City and Licensee expressly acknowledge and agree that any Equipment installed pursuant to this Master License or any Pole or Associated Facilities License will not be considered or interpreted as "personal wireless service facilities" as defined in 47 U.S.C. § 332(c)(7)(C)(ii), and any Pole or replacement Pole on which such Equipment is installed will not be considered or interpreted as a "tower" or a "base station" as used in 47 U.S.C. § 1455 or 47 C.F.R. § 1.40001 et seq.

7 INSTALLATION OF EQUIPMENT

7.1 Approved Plans and Specifications.

7.1.1 Strict Compliance Required. Licensee must submit its plans and specifications for the City's review as **Exhibit A-2** to its Pole or Associated Facilities License application. Plans and specifications must cover all Equipment, including signage required or permitted under **Subsection 7.1.2** (Identification and Other Signage). Plans and specifications shall be prepared in strict accordance with codes referenced in Section 13.4 (Compliance with Electrical Code), as stamped/signed by a California-licensed

engineer. Licensee's plans and specifications and any Equipment installed, if authorized, shall comply with the minimum requirements provided in **Exhibit B** to this Master License, attached to and incorporated herein. Licensee expressly agrees that these minimum requirements are an exercise of the City's proprietary interests as the owner of the City Poles and Associated Facilities and are not an exercise of the City's regulatory authority. Licensee is authorized to install Equipment at the License Area covered by the Pole or Associated Facilities License only in strict compliance with the plans and specifications approved by the City and, if applicable, in compliance with Regulatory Approvals (hereinafter referred to as "**Approved Plans**").

7.1.2 Identification and Other Signage. Licensee shall place one identification plate in size, material, form, and substance strictly complying with the Approved Plans on its Equipment at each Pole Location, and one identification plate with the same information on the ground near the Pole or Associated Facilities. The plates shall include Licensee's corporate name and the telephone number at which Licensee's on-call representative listed in the Basic License Information can be reached. If Licensee's on-call representative changes, Licensee must provide notice to the City of the new contact information within 72 hours and replace all identification plates within 10 business days. Licensee may also place signage on Licensee's Equipment that contains information and disclosures required by the Federal Communications Commission (the "**FCC**"). Replacement of Licensee's signage will be considered maintenance subject to **Section 10.5** (Licensee's Equipment).

7.1.3 Required Changes. Licensee may amend previously Approved Plans if required to obtain or comply with other Regulatory Approvals necessary for installation of Equipment, including construction or installation-related temporary street occupancy permits, traffic control permits, and building permits, as may be required by City or State of California codes. Amendment of Approved Plans will require the City's approval. Licensee acknowledges that as of the Effective Date of this Master License, the City has not approved or promised to approve any plans, specifications, or permits necessary for Licensee to install Equipment on any City Poles or Associated Facilities. The City will provide notice of its decision in accordance with **Section 28.1** (Notices).

7.1.4 Corrections. The City's approval of plans, specifications, and amendments to Approved Plans, and the issuance of related Regulatory Approvals will not release Licensee from the responsibility for and obligation to correct any errors or omissions that may be contained in the Approved Plans and related Regulatory Approvals. Licensee shall notify the Engineering and Transportation Department immediately upon discovery of any omissions or errors, and Licensee shall obtain required approvals of any amendments to previously Approved Plans before proceeding with any current or pending equipment installation.

7.2 Installation.

Licensee shall not commence installation of Equipment on any License Area until the City has given Licensee notice to proceed by delivery of the countersigned copy of the Acknowledgment Letter confirming the Commencement Date under **Section 4.1.2** (Commencement Date) and by issuing the Encroachment Permit under **Section 6.2** (Regulatory Approval Required). When installing Equipment, Licensee must strictly comply with the Encroachment Permit and Approved Plans as originally approved, or, if applicable, as amended or corrected. If Licensee has not obtained an Associated Facilities License, Licensee shall not access any City Associated Facilities but shall be required to install Licensee's pull box and conduits subject to the City's specifications and requirements set forth in the Municipal Code and any applicable permits that Licensee is required to obtain.

7.3 Notice Required Prior to Installation.

Licensee shall not commence installation of Equipment on the License Area until Licensee has provided at least 24 hours' prior notice of the installation, by first requesting an inspection using the City's Inspection Hot-Line telephone system, 510-577-3308, to disclose the Encroachment Permit number and License Area location.

7.4 Cost of Labor and Materials.

Licensee is responsible for all direct and indirect costs (labor, materials, and overhead) for designing, purchasing, and installing Equipment in accordance with the Approved Plans and all applicable Laws. Licensee also shall bear all costs of obtaining all Regulatory Approvals required in connection with the installation, and Licensee shall satisfy any conditions or mitigation measures arising from Licensee's proposed installation. Licensee shall timely pay for all labor, materials, and Equipment and all professional services related to the Permitted Use.

7.5 No Alteration of City's Existing Equipment or Infrastructure.

Neither Licensee nor its Agents or Invitees shall not remove, damage, or alter in any way any City Property, including City Poles, Associated Facilities and supporting infrastructure, pull boxes, electrical equipment, wiring, and electrical vaults, without the express permission of the Engineering and Transportation Director, except as authorized by the Approved Plans.

7.6 Standard of Work.

Licensee must install and perform all other work on Equipment in strict compliance with Approved Plans and applicable City standards diligently and in a skillful and workmanlike manner. Prior to performing any work that requires excavation, Licensee must notify Underground Service Alert (ph. 800-227-2600 or 811) at least 72-hours in advance so existing buried utilities can be located and marked. After performing any work on the License Area, Licensee shall leave it and other City Property in a condition as good as it was before the work.

7.7 Licensee's Contractors

Licensee shall use only qualified and properly trained persons and appropriately licensed contractors for all work performed on or about the License Area in conformance with **Section 13.2** (Personnel Safety Training). At least five (5) business days before to any work commences on or about the License Area, Licensee shall provide the City with: (1) a schedule with all activities to be performed in connection with the work; and (2) a list with all the names, contractor's license numbers, contact information, and business addresses for all contractors who will perform the work.

7.8 Project Manager.

The City and Licensee each has designated the person listed in the Basic License Information as its project manager to coordinate the design and installation of Licensee's Equipment and to serve as the respective primary point of contact between the City and Licensee for all engineering, construction, and installation issues. Licensee acknowledges that the City project manager is not exclusively assigned to this Master License, and the authority delegated to the project manager is limited to the administration of this Master License, Pole or Associated Facilities Licenses, and approved Encroachment Permits. Licensee shall be fully responsible for obtaining and satisfying the requirements of all required Regulatory Approvals necessary for installation of Equipment on the License Area, and Licensee shall not rely upon the City or the City's project manager to do so. Either party may change the name and contact information of its project manager by providing written notice thereof in the manner provided in this Master License. Licensee shall be the City's point of contact for all Equipment installation and except in case of emergency, all communications concerning all engineering, construction, and installation issues relating to the Equipment.

7.9 Coordination of Work.

Licensee shall be responsible for coordination of its installation work to avoid any interference with existing utilities, substructures, facilities, street light operations, or routine maintenance. During installation, alteration, repair, and maintenance of Equipment, Licensee must abide by all City construction regulations, including, but not limited to construction hours, waste management, noise abatement, and traffic management ordinances and regulations. Licensee must pay all parking fees and citation fines incurred by Licensee and its contractors for vehicle parking. The City will not pay or void any citations or reimburse Licensee for traffic citations or fines.

8 ALTERATIONS

8.1 Licensee's Alterations.

Other than installation in accordance with Approved Plans, Licensee shall not make or permit any alterations to the License Area or anything that is part of, installed on, or appurtenant to the License Area, except with the City's prior consent in each instance, which the City may grant or withhold in its sole discretion. The City may condition its consent reasonably in each instance based on the scope and nature of the alterations to be made. All alterations must be at Licensee's sole expense in accordance with plans and specifications approved by the City and be performed only by duly licensed and bonded contractors or mechanics.

8.2 Title to Improvements and Removal of Licensee's Equipment.

Except as otherwise provided in this Master License, the City has no claim of ownership of Licensee's Equipment installed on the License Area, but any structural improvements to a City Pole or Associated Facilities, replacement of a City Pole or Associated Facilities, installation of an Integrated Pole, or installation of fiber-optic cable owned by Licensee, as approved by the City, made by Licensee will become City Property and remain on the Pole or Associated Facilities Location should Licensee vacate or abandon use of the City Pole or Associated Facilities. Licensee may remove all of its Equipment (which excludes structural improvements to or replacement of any City Pole or Associated Facilities) from the License Area after 30 days' prior notice to the City, subject to **Article 25** (Surrender of License Area), and **Article 27** (Special Provisions), unless the City has previously elected to require Licensee to remove at Licensee's sole expense all or part of any structural improvements to the License Area or City Pole or Associated Facilities, whether made by the City or Licensee.

9 CITY WORK ON POLES OR LICENSE AREA

9.1 Repairs, Maintenance, and Alterations.

City will: (a) maintain and repair the City Poles or Associated Facilities as needed, in its sole judgment, for its street light, utility, or municipal operations; and (b) correct any immediately life-threatening or hazardous condition. Except as specified in **Article 27** (Special Provisions), neither City work on the City Poles or Associated Facilities, nor the condition of the City Poles or Associated Facilities, will entitle Licensee to any damages, relieve Licensee of the obligation to pay the License Fees and Additional Fees or perform each of its other covenants under this Master License, or constitute or be construed as a constructive termination of this Master License.

9.2 Notice to Licensee.

The City reserves the right at any time to make alterations, additions, repairs, removals, and improvements to all or any part of the License Area for any operational purpose, including maintenance and improvement of street lighting services, City compliance with mandatory regulations or voluntary controls or guidelines, subject to: (i) making good faith efforts to give Licensee 72-hour prior notice of City work that requires manipulation of Licensee's equipment in accordance with **Section 9.3** (Licensee's On-Call Representative); (ii) allowing a representative of Licensee to observe the City's work; and (iii) taking reasonable steps not to disrupt Licensee's

normal use of Equipment on the License Area. Licensee's use of the License Area may not impede or delay in any way the City's authority and ability to make necessary changes, as determined by the City Engineer, to any License Area to maintain its street lights, utility services, or other municipal services.

9.3 Licensee's On-Call Representative.

Licensee shall at all times have a representative assigned to be on call and available to the City regarding the operation of Licensee's Equipment. Licensee's representative shall be qualified and experienced in the operation of Licensee's Equipment, and shall be authorized to act on behalf of Licensee in any emergency and in day-to-day operations of the Equipment. The contact information for Licensee's on-call representative is listed in the Basic License Information and will be listed on identification plates as required by **Subsection 7.1.2** (Identification and Other Signage). Before the City performs non-emergency maintenance, repair, or other activities on the License Area in the regular course of its business that may impair the operation of Licensee's Equipment on the License Area, the City will attempt to provide at least 72 hour's telephonic notice to Licensee's on-call representative. The City will not be required to delay non-emergency repair or maintenance activities more than 72 hours after attempting to contact Licensee's on-call representative.

9.4 Emergencies.

The parties agree to notify each other within 72 hours of any emergency situation related to any City Poles at the emergency phone numbers listed in the Basic License Information or at the earliest opportunity. In an emergency, however, the City's work and needs will take precedence over the operations of any of Licensee's Equipment on the License Area, and the City may access any portion of the License Area that it determines necessary in its sole discretion in accordance with **Section 21.2** (Emergency Access), whether or not the City has notified Licensee of the emergency. Licensee acknowledges that City personnel will be entitled to exercise their judgment in an emergency caused by any person, and in the exercise of judgment may determine that the operation of Licensee's Equipment must be interrupted, or that the circumstances require the removal of any part of Licensee's Equipment. Licensee agrees that the City will bear no liability to Licensee for the City's interruption of Licensee's Equipment operations, removal of Equipment, or other actions with respect to Licensee's Equipment in an emergency except to the extent caused by the gross negligence or willful misconduct of the City, and that Licensee shall be solely responsible for the costs required to resume operations or repair or replace Equipment following the emergency.

10 LICENSEE'S MAINTENANCE AND REPAIR OBLIGATIONS

10.1 Damage to City Property.

If the acts, omissions, or negligence of Licensee or its Agents or Invitees when installing or removing Equipment damages any City Pole, Associated Facilities, License Area, or other City Property, the City will provide notice describing the damage and 30 days' opportunity to cure. If Licensee fails to repair or replace the damaged City Pole or Associated Facilities in accordance with the requirements of **Section 8.1** (Licensee's Alterations) within the 30-day cure period, or any longer period to which the City agrees in its reasonable discretion, the City may do so at Licensee's expense. Failure to act after 60 days' notice will subject Licensee to the Default provisions in **Article 17** (Default). Licensee shall reimburse the City for its costs of repair or replacement within 20 days after receipt of the City's demand for payment, together with copies of invoices or other evidence of its costs.

10.2 Alterations to City Property

If Licensee or any of its Agents or Invitees alters or removes any City Property without the City's express prior approval, Licensee shall restore the City Property to the condition existing

before the damage or alteration, unless the City directs otherwise. The City may condition its approval of any alteration to City Property on restoration in accordance with this Section.

10.3 No Right to Repair City Property.

Absent notice from the City providing an opportunity to repair damage to City Property, Licensee is not authorized to make any repairs to City Property. In all cases, Licensee waives any right it may have to make repairs at the City's expense under any applicable Law.

10.4 Notice of Damage to City Property.

Licensee agrees to give the City notice of the need for any repair to any City Pole, Associated Facilities, License Area, or other City Property promptly after Licensee's discovery of damage from any cause. Licensee's agreement to provide notice is not an assumption of liability for any life-threatening or hazardous conditions unless caused by the negligent or reckless acts or omissions or willful misconduct of Licensee or its Agents or Invitees.

10.5 Licensee's Equipment.

10.5.1 Maintenance and Repair. Licensee shall at its sole expense install, maintain, and promptly repair any damage to Equipment installed on the License Area whenever repair or maintenance is required, subject to the City's prior approval if required under **Article 8** (Alterations).

10.5.2 City Approval. Licensee is not required to seek the City's approval for any repair, maintenance, replacement, or other installation of Equipment or signage in a License Area if: (i) the Equipment or signage in question was in the Approved Plans; (ii) the repair, replacement, or installation involves only the substitution of internal components, or does not result in any change to the external appearance, dimensions, or weight of the Equipment in the Approved Plans; (iii) the City in its reasonable judgment concurs with Licensee that the repair, maintenance, replacement, or other installation of Equipment is reasonably consistent with the Approved Plans, taking into consideration availability of the specific Equipment and advancements in technology, or (iv) requires no temporary traffic control within the roadway or closure of a public sidewalk. In no event, however, will Licensee be authorized to install larger, different, or additional Equipment on a City Pole or Associated Facilities without the City's express prior consent, or erect temporary traffic control for either the roadway or sidewalk in a manner that endangers the public. In this regard, Licensee acknowledges that section 6409(a) of the Middle Class Tax Relief and Job Creation Act of 2012 (codified at 47 U.S.C. § 1455) does not apply to this Master License or any Pole or Associated Facilities License because the City is granting rights to Licensee in its proprietary capacity as the owner of the City Poles or Associated Facilities. Any work on Licensee's Equipment installed on City Poles or Associated Facilities that is authorized or permitted under this Subsection is subject to Licensee obtaining any required Regulatory Approvals.

10.5.3 Graffiti. Licensee's repair and maintenance obligation includes the removal of any graffiti from the Licensee's equipment.

10.6 Inspections.

At least once in every License Year, Licensee shall perform an inspection of all Equipment and, within 10 business days after the inspection, submit a written report to the City on the condition of such Equipment that includes, without limitation, any identified concerns and corrective action taken or planned to be taken. In the event that Licensee's inspection reveals any maintenance concerns in connection with any Pole, Associated Facilities or any other City Property, Licensee shall promptly notify the City. Licensee shall provide the City with at least 30 days' prior written notice before it commences any inspection. Licensee shall permit any City employee or third-party consultant to observe any inspection activities and make reasonable accommodations as needed to facilitate such observations; provided that any third-party

consultant will be required to agree to a reasonable confidentiality agreement as may be requested by Licensee. In the event that Licensee, its Agents or Invitees notice any maintenance concerns with respect to any Pole, Associated Facilities, or other City Property, Licensee shall promptly notify the City.

11 LIENS

Licensee shall keep the License Area free from any liens arising out of any work performed, material furnished, or obligations incurred by or for Licensee. Licensee shall inform each and every contractor and material supplier that provides any work, service, equipment, or material to Licensee in any way connected with Licensee's use of the License Area that the License Area is public property and is not subject to mechanics' liens or stop notices for Equipment, other materials, or services provided for Licensee's Equipment. If Licensee does not cause the release of lien of a mechanic's lien or stop notice by any contractor, service provider, or equipment or material supplier purporting to attach to the License Area or other City Property as a result of work performed, material furnished, or obligations incurred on behalf of Licensee within 60 days after notice or discovery of the lien, the City will have the right, but not the obligation, to cause the same to be released by any means it deems proper, including payment of the Claim giving rise to such lien. Licensee must reimburse the City for all expenses it incurs in connection with any such lien (including reasonable attorneys' fees) within 20 days following receipt of the City's demand and an invoice of City's expenses. Licensee shall not create, permit, or suffer any other encumbrances affecting any portion of the License Area.

12 UTILITIES; TAXES AND ASSESSMENTS

12.1 Utilities.

Licensee shall be solely responsible for obtaining and maintaining the provision of electricity to Licensee's Equipment, including, but not limited to, making payments to electric utilities and installation of separate electric meters, if necessary. Licensee shall comply with all Laws and rules and regulations of the electric utility relating to installation and connection of Licensee's Equipment to electricity. If granted a choice between a pole-mounted Smart Meter and a pedestal-mounted meter, Licensee must choose a pole-mounted Smart Meter. Pedestal-mounted meters will only be allowed if no alternative is available. The electricity purveyor in Newark is Pacific Gas & Electric Company (PG&E).

12.2 Taxes and Assessments.

12.2.1 Possessory Interest Taxes. Licensee recognizes and understands that this Master License may create a possessory interest subject to property taxation and that Licensee may be required to pay possessory interest taxes. (See Rev & Tax Code, Sections 107–107.9) Licensee further recognizes and understands that any sublicense or assignment permitted under this Master License and any exercise of any option to renew or extend this Master License may constitute a change in ownership for purposes of property taxation and therefore may result in a revaluation of any possessory interest created under this Master License.

12.2.2 Licensee's Obligation if Assessed. Licensee agrees to pay taxes of any kind, including possessory interest taxes, excises, licenses, permit charges, and assessments based on Licensee's usage of the License Area that may be imposed upon Licensee by Law, when the same become due and payable and before delinquency. Licensee agrees not to allow or suffer a lien for any taxes to be imposed upon the License Area without promptly discharging the same, provided that Licensee, if so desiring, will have a reasonable opportunity to contest the validity of the same. The City will provide Licensee with copies of all tax and assessment notices on or including the License Area promptly, along with sufficient written documentation detailing any assessment increases

attributable to Licensee's Equipment, but in no event later than 30 days after receipt by the City.

12.2.3 Taxes on Equipment. Licensee shall be responsible for all taxes and assessments levied upon Licensee's Equipment. Licensee agrees not to allow or suffer a lien for any such taxes to be imposed upon the Equipment without promptly discharging the same, provided that Licensee, if so desiring, will have a reasonable opportunity to contest the validity of the same.

12.2.4 Use of City Electricity. For a location where Licensee's Equipment will be powered from a street light circuit that is currently connected to a City-operated electrical meter, if Licensee elects to pay the Associated License Fee, electricity will be included as part of said Fee. Otherwise, the estimated cost of said electricity will be added as an additional cost to the Pole License Fee paid to City, to be charged on an annual basis in conjunction with the Pole License Fee. Licensee may also elect to install a separate meter.

13 COMPLIANCE WITH LAWS

13.1 Current and Future Laws.

Licensee shall install, use, and maintain the Equipment in strict compliance with Laws and conditions to Regulatory Approvals relating to the use or occupancy of the License Area, including all Laws relating to health, safety, and radio signal transmission. Any work or installations made or performed by or on behalf of Licensee or any person or entity claiming through or under Licensee is subject to applicable Laws. The parties agree that Licensee's obligation to comply with all Laws is a material part of the bargained-for consideration under this Master License, irrespective of the degree to which such compliance may interfere with Licensee's use or enjoyment of the License Area, the likelihood that the parties contemplated the particular Law involved and whether the Law involved is related to Licensee's particular use of the License Area. No occurrence or situation arising during the Term under any current or future Law, whether foreseen or unforeseen and however extraordinary, will relieve Licensee from its obligations under this Master License or give Licensee any right to terminate this Master License or any Pole or Associated Facilities License in whole or in part or to otherwise seek redress against the City. Licensee waives any rights under any current or future Laws to terminate this Master License or any Pole or Associated Facilities License, to receive any abatement, diminution, reduction or suspension of payment of any amounts due under this Master License, or to compel the City to waive any rights of City under this Master License.

13.2 Personnel Safety Training.

13.2.1 CPUC Certification. Licensee shall ensure that all persons installing, operating, or maintaining its Equipment are appropriately trained and licensed by the California State Contractors Licensing Board and as required by applicable regulations and rules of the California Public Utilities Commission (the "CPUC"). Licensee shall ensure that these persons are trained in and observe all safety requirements established by the City, the CPUC, and the California Division of Occupational Safety & Health, Department of Industrial Relations, including site orientation, tag-out lock-out de-energization rules, ladder and lift restrictions, and sidewalk and street right-of-way safety requirements.

13.2.2 Licensee's Indemnity. During any period when Licensee or any Agent of Licensee is installing, operating, or maintaining its Equipment, Licensee acknowledges and agrees that the City has delegated control of the License Area to Licensee, which will

be solely responsible for any resulting injury or damage to property or persons, except for injury or damage resulting from the City's negligence, recklessness, or willful misconduct. The City is not a co-employer of any employee of Licensee or any employee of Licensee's Agents, and the City will not be liable for any Claim of any employee of Licensee or any employee of Licensee's Agents, except for Claims arising from the City's negligence, recklessness, or willful misconduct. Licensee agrees to Indemnify the City fully (as provided in **Article 18** (Indemnification)) against any Claim brought by any employee of Licensee, any employee of Licensee's Agents, or any third party arising from or related to Licensee's access to and use of the License Area and other activities of Licensee or its Agents in or around the License Area, except to the extent the Claims result from the City's negligence, recklessness, or willful misconduct.

13.2.3 City's Indemnity. During any period when the City or any Agent of the City is installing, operating, or maintaining its Equipment, the City acknowledges and agrees that the City has control of the License Area and will be solely responsible for any resulting injury or damage to property or persons, except for injury or damage resulting from Licensee's negligence, recklessness, or willful misconduct. Licensee is not a co-employer of any employee of the City or any employee of the City's Agents, and Licensee will not be liable for any Claim of any employee of the City or any employee of Licensor's Agents, except for Claims arising from Licensee's negligence, recklessness, or willful misconduct. The City agrees to Indemnify Licensee fully against any Claim brought by any employee of the City or any employee of the City's Agents arising from or related to the City's access to and use of the License Area and other activities of the City or its Agents in or around the License Area, except for injury or damage resulting from Licensee's negligence, recklessness, or willful misconduct.

13.3 Compliance with CPUC General Order 95.

Licensee shall conduct all activities on the License Area in accordance with CPUC General Order 95 and the rules and other requirements enacted by the CPUC under that General Order, as applicable and as amended.

13.4 Compliance with Electric Codes.

Licensee shall conduct all activities on the License Area in accordance with the requirements of California Electric Code, National Electric Safety Code IEEE C2 ("**NESC**"), and any applicable local electrical code, as any of those codes may be applicable or amended. To the extent that CPUC General Order 95 does not address installation of cellular telephone antennas on Poles carrying electrical lines, Licensee shall apply any applicable provisions of the NESC, with particular attention to paragraphs 224, 235C, 235F, 238, 239, and 239H and sections 22, 41, and 44. Where any conflict exists between the NESC, the California Electric Code, any local code, and CPUC General Order 128, the more stringent requirements will apply, as determined by the City.

13.5 City's Exercise of its Proprietary Interests.

Licensee acknowledges and agrees that the City is entering into this Master License in its capacity as a property owner with a proprietary interest in the License Area and not as a Regulatory Agency with police powers. Nothing in this Master License limits in any way Licensee's obligation to obtain required Regulatory Approvals from applicable Regulatory Agencies. By entering into this Master License, the City is in no way modifying or limiting Licensee's obligation to cause the License Area to be used and occupied in accordance with all applicable Laws.

13.6 Regulatory Approvals.

Licensee represents and warrants that prior to, and as a condition of, conducting its activities on the License Area, Licensee will acquire all Regulatory Approvals required for

Licensee's use of the License Area. Licensee shall maintain all Regulatory Approvals for Licensee's Permitted Use on the License Area throughout the Term of this Master License and for as long as any Equipment is installed on any portion of the License Area. Following submission of a Pole or Associated Facilities License application by Licensee, such Regulatory Approvals (or written denials explaining with specificity all reasons for such denials) shall be issued by the City within the timeframe allowed by the FCC and 47 U.S.C. § 332(c)(7)(B)(i)(II).

13.7 Radiofrequency Radiation and Electromagnetic Fields.

Licensee's obligation to comply with all Laws includes all Laws relating to allowable presence of or human exposure to Radiofrequency Radiation ("RFs") or Electromagnetic Fields ("EMFs") on or off the License Area, including all applicable FCC standards, whether such RF or EMF presence or exposure results from Licensee's Equipment alone or from the cumulative effect of Licensee's Equipment added to all other sources on or near the License Area. Licensee must provide to the City a copy of the report required for Licensee's Encroachment Permit, of an independent engineering consultant analyzing whether RF and EMF emissions at the proposed Pole Locations would comply with FCC standards, taking into consideration the Equipment installation specifications and distance to residential windows (each, an "**Emissions Report**"). If not provided earlier, Licensee must submit the Emissions Report to the City with the applicable Pole or Associated Facilities License application. If the Emissions Report does not identify the type(s) of frequencies or bandwidth used by the Equipment, Licensee shall include such information in its Pole or Associated Facilities License application.

13.8 Compliance with City's Risk Management Requirements

Licensee shall not do anything, or permit anything to be done by anyone under Licensee's control, in, on, or about the License Area that would create any unusual fire risk, and shall take commercially reasonable steps to protect the City from any potential liability by reason of Licensee's use of the License Area. Licensee, at Licensee's expense, shall comply with all reasonable rules, orders, regulations, and requirements of the City Manager and City's Risk Manager.

14 DAMAGE OR DESTRUCTION

14.1 City Election.

The City has no obligation to replace or repair any part of the License Area following damage by any cause. Following damage or destruction of a City Pole or Associated Facilities or License Area, the City may elect any of the following actions, in the City's sole and absolute discretion.

14.1.1 Election to Repair or Replace Damage. Within 30 days after the date on which the City discovers damage or destruction of a City Pole or Associated Facilities licensed to Licensee, the City will give Licensee notice of the City's decision whether to repair or replace the damaged City Pole and its good faith estimate of the amount of time the City will need to complete the work. If the City cannot complete the work within 30 days after the date that the City specifies in its notice, or if the City elects not to do the work, then Licensee will have the right to terminate the affected Pole or Associated Facilities License on 30 days' notice to the City. However, if City elects not to perform such work, Licensee may perform such work at its sole cost and expense, subject to City approval of Licensee's plans and specifications and Licensee's compliance with City permit requirements. In such case, the affected Pole or Associated Facilities License will remain in full force and effect.

14.1.2 Election to Remove Damaged City Pole or Associated Facility. If the City decides to remove, rather than repair or replace, a damaged City Pole or Associated Facilities licensed to Licensee, the applicable Pole or Associated Facilities License will terminate automatically as of the last day of the month the City Pole or Associated Facility

is removed. Licensee also may request that it transfer any of its Equipment to any available substitute City Pole or Associated Facilities , at Licensee's sole cost and expense, which request may be approved or denied by City in its reasonable discretion.

14.1.3 Election to Remove Equipment from Damaged License Area. If the acts of third parties or an act of nature or other force majeure circumstance outside the control of Licensee or its Agents or Invitees destroys or damages any City Pole to such an extent that, in the City's reasonable determination, the Equipment on the City Pole or Associated Facilities cannot be operated, the City may decide to terminate the affected Pole or Associated Facilities License on 30 days' notice to Licensee and require Licensee to remove the Equipment from the damaged City Pole or Associated Facilities before the termination date specified in the City's notice.

14.1.4 Licensee's Rights after Termination. After termination of any Pole or Associated Facilities License under this Section, the City will: (i) refund the portion of the previously-paid License Fee attributable to the terminated portion of the License Year, subject to **Section 3.1.2** (Minimum Term); and (ii) give priority to Licensee's Pole or Associated Facilities License application for a replacement City Pole.

14.2 No Statutory Rights for Damaged City Pole.

The parties understand and agree that this Master License governs fully their rights and obligations in the event of damage or destruction of City Poles or Associated Facilities, and, to the extent applicable, Licensee and the City each hereby waives and releases the provisions of section 1932, subdivision 2, and section 1933, subdivision 4, of the Civil Code of California (when hirer may terminate the hiring) or under any similar Laws.

15 EMINENT DOMAIN

15.1 Eminent Domain.

If all or any part of the License Area is permanently taken in the exercise of the power of eminent domain or any transfer in lieu thereof, the following will apply:

15.1.1 Termination. As of the date of taking, the affected Pole or Associated Facilities Licenses will terminate as to the part so taken, and the License Fee under the affected Pole or Associated Facilities Licenses will be ratably reduced to account for the portion of the License Area taken.

15.1.2 Award. The City will be entitled to any award paid or made in connection with the taking. Licensee will have no Claim against the City for the value of any unexpired Term of any Pole or Associated Facilities License or otherwise except that Licensee may claim any portion of the award that is specifically allocable to Licensee's relocation expenses or loss or damage to Licensee's Equipment.

15.1.3 No Statutory Right to Terminate. The parties understand and agree that this Section is intended to govern fully the rights and obligations of the parties in the event of a permanent taking. Licensee and the City each hereby waives and releases any right to terminate this Master License in whole or in part under sections 1265.120 and 1265.130 of the California Code of Civil Procedure (partial termination of lease and court order terminating lease, respectively) and under any similar Laws to the extent applicable to this Master License.

15.2 Temporary Takings.

A taking that affects any portion of the License Area for less than 90 days will have no effect on the affected Pole or the Associated Facilities License, except that Licensee will be entitled to an abatement in the License Fee to the extent that its use of the License Area is materially impaired. In the event of any such temporary taking, Licensee will receive that portion

of any award, if any, that represents compensation for the use or occupancy of the License Area during the Term up to sum of the License Fees and Additional Fees payable by Licensee for the period of the taking, and the City will receive the balance of the award.

16 ASSIGNMENT

16.1 Restriction on Assignment.

Except as specifically provided in **Section 16.6** (Permitted Assignment), Licensee shall not directly or indirectly Assign any part of its interest in or rights with respect to the License Area without the City's prior consent. The City will not unreasonably withhold, condition, or delay its consent to an Assignment other than an Assignment covered by **Article 11** (Liens).

16.2 Notice of Proposed Assignment.

Except as specifically provided in Section 16.6 (Permitted Assignment), if Licensee desires to enter into an Assignment of this Master License or any Pole or Associated Facilities License issued under this Master License, Licensee shall give notice (a "**Notice of Proposed Assignment**") to the City, stating in detail the terms and conditions for such proposed Assignment and financial information reasonably sufficient to show that the proposed assignee (the "Assignee") has a demonstrated ability to perform all of the obligations of Licensee under this Master License and any Pole or Associated Facilities License issued hereunder. If Licensee does not deliver all information that the City reasonably requires simultaneously with the Notice of Proposed Assignment, the date of Licensee's delivery of notice will be deemed to have occurred only when it has delivered any additional information the City requests.

16.3 City Response.

16.3.1 Timing. The City will grant or deny any request for consent to an Assignment within 30 days after the City's receipt or deemed receipt, if delayed under **Section 16.2** (Notice of Proposed Assignment), of the Notice of Proposed Assignment (the "**Assignment Response Period**"). If the City consents to the proposed Assignment, then Licensee will have 180 days following the date the City delivers its consent notice to Licensee to complete the Assignment. As a condition of the City's consent, the City shall be entitled to seventy-five percent (75%) of the amount payable by the assignee to Licensee as additional rent for the assigned License Area created by this Master Agreement and related Pole or Associated Facilities License ("**Bonus Rent**"). The City shall be entitled to review Licensee's books and records relating to Bonus Rent, provided that the City agrees in writing to keep the information in such books and records confidential, to the extent permitted by law, with the agreement to be in a form of a commercially reasonable confidentiality agreement.

16.3.2 Effect of Default. Licensee acknowledges that it would be reasonable for the City to refuse to consent to an Assignment during any period during which any monetary or other material event of default by Licensee is outstanding (or any event has occurred that with notice or the passage of time or both would constitute a default) under this Master License.

16.4 Effect of Assignment.

No Assignment by Licensee, consent to Assignment by the City, except a Permitted Assignment under **Section 16.6** (Permitted Assignment) will relieve Licensee of any obligation on its part under this Master License. Any Assignment that is not in compliance with this Article will be void and be a material default by Licensee under this Master License without a requirement for notice and a right to cure. The City's acceptance of any License Fee, Additional Fee, or other payments from a proposed Assignee will not be deemed to be the City's consent to such Assignment, recognition of any Assignee, or waiver of any failure of Licensee or other transferor to comply with this Article.

16.5 Assumption by Transferee.

Each Assignee shall assume all obligations of Licensee under this Master License and each assigned Pole or Associated Facilities License and will be and remain liable jointly and severally with Licensee for all obligations to be performed by Licensee. No Assignment will be binding on the City unless Licensee or the Assignee delivers to the City evidence satisfactory to the City that the Assignee has obtained all Regulatory Approvals required to operate as a wireless telecommunications service provider on the assigned License Area, a copy of the assignment agreement (or other document reasonably satisfactory to the City in the event of a Permitted Assignment under **Section 16.6** (Permitted Assignment)), and an instrument in recordable form that contains a covenant of assumption by such Assignee satisfactory in substance and form to the City, consistent with the requirements of this Article. However, the failure or refusal of an Assignee to execute such instrument of assumption will not release such Assignee from its liability as set forth in this Section. Except for a Permitted Assignment as provided in **Section 16.6** (Permitted Assignment), Licensee shall reimburse the City on demand for any reasonable costs that the City incurs in connection with any proposed Assignment, including the costs of investigating the acceptability of the proposed Assignee and legal costs incurred in connection with considering any requested consent.

16.6 Permitted Assignment.

16.6.1 Defined. The City agrees that Licensee will be permitted to enter into an Assignment of this Master License and Pole or Associated Facilities Licenses issued under it (a "**Permitted Assignment**"), without the City's prior consent but with notice to the City as provided below, to: (i) an Affiliate; (ii) a Subsidiary; (iii) an entity that acquires all or substantially all of Licensee's assets in the market in which the License Area is located (as the market is defined by the FCC under an order or directive of the FCC); (iv) an entity that acquires Licensee by a change of stock ownership or partnership interest; or (v) an entity Controlled by Licensee or that, with Licensee, is under the Common Control of a third party.

16.6.2 Conditions. A Permitted Assignment is subject to the following conditions:

16.6.2.1 The Assignee uses the License Area only for the Permitted Use and holds all Regulatory Approvals necessary to lawfully install, operate, and maintain Equipment on the License Area.

16.6.2.2 Licensee provides the City with notice 30 days before the effective date of the Permitted Assignment, stating the contact information for the proposed Assignee and providing financial information establishing that the proposed Assignee meets the capital and fiscal qualifications stated in this Section.

16.6.2.3 Licensee is in good standing under this Master License.

16.7 Licensee's Third Party Carrier Customers

The parties agree and acknowledge that, notwithstanding anything in this Master License or any Pole or Associated Facilities License to the contrary, certain Equipment deployed by Licensee in the License Areas pursuant to this Master License may be owned and/or operated by Licensee's third-party wireless carrier customers ("Carriers") and installed and maintained by Licensee pursuant to license agreements between Licensee and the Carriers. Such Equipment shall be treated as Licensee's Equipment for all purposes under this Master License and applicable Pole Licenses, provided that (i) Licensee remains responsible and liable for all performance obligations under this Master License and the applicable Pole or Associated Facilities Licenses with respect to such Equipment; (ii) City's sole point of contact regarding such Facilities shall be Licensee; and (iii) Licensee shall have the right to remove and relocate such Equipment without the need for consent by City.

17 DEFAULT

17.1 Events of Default by Licensee.

Any of the following will constitute an event of default by Licensee under this Master License and any Pole and Associated Facilities Licenses issued under it:

17.1.1 Nonpayment of Fees. Licensee fails to pay any License Fee or Additional Fees as and when due, if the failure continues for thirty (30) days after written notice from City to Licensee of such failure.

17.1.2 Lapsed Regulatory Approvals. Licensee fails to maintain all Regulatory Approvals required for the Permitted Use, if the failure continues for 10 days after written notice from City to Licensee of such failure.

17.1.3 Prohibited Assignment. Licensee enters into an Assignment in violation of **Article 16** (Assignment).

17.1.4 Interference with City. Licensee interferes with the City's operations in violation of **Section 27.5.1** (Licensee's Obligation Not to Cause Interference) for a period of 10 days after written notice thereof from City to Licensee.

17.1.5 Failure to Maintain Insurance. Licensee fails to maintain insurance as required by **Article 19** (Insurance).

17.1.6 Failure to Cure. Licensee fails to cure noncompliance with the specified requirements of this Master License after initial and follow-up notices or to pay the Default Fees as set forth in **Subsection 17.2.4** (Default Fees).

17.1.7 Other Terms. Licensee fails to perform or comply with any other obligation or representation made under this Master License, if the failure continues for 30 days after the date of notice from the City, or, if such default is not capable of cure within the 30-day period, Licensee fails to promptly undertake action to cure such default within such 30-day period and thereafter fails to use its best efforts to complete such cure within 60 days after the City's notice.

17.1.8 Abandonment. Licensee removes its Equipment or abandons the License Area for a continuous period of more than 60 days, such that the License Area is no longer being used for the Permitted Use.

17.1.9 Insolvency. Any of the following occurs: (i) the appointment of a receiver due to Licensee's insolvency to take possession of all or substantially all of the assets of Licensee; (ii) an assignment by Licensee for the benefit of creditors; or (iii) any action taken by or against Licensee under any insolvency, bankruptcy, reorganization, moratorium, or other debtor relief Law, if any such receiver, assignment, or action is not released, discharged, dismissed, or vacated within 60 days.

17.2 City's Remedies.

In addition to all other rights and remedies available to the City at law or in equity, the City will have the following remedies following the occurrence of an event of default by Licensee.

17.2.1 Continuation of License. Without prejudice to its right to other remedies, the City may continue this Master License and applicable Pole or Associated Facilities Licenses in effect, with the right to enforce all of its rights and remedies, including the right to payment of License Fees, Additional Fees, and other charges as they become due.

17.2.2 Termination of Pole or Associated Facilities License. If a default specific to one or more Pole or Associated Facilities Licenses is not cured by Licensee within the applicable cure period, specified in **Section 17.1** (Events of Default by Licensee), the City may terminate each Pole or Associated Facilities License in default.

17.2.3 Termination of Master License. If Licensee's default is of such a serious nature in the City's sole judgment that the default materially affects the purposes of this Master License, the City may terminate this Master License in whole or in part. Termination of this Master License in whole will affect the termination of all Pole or Associated Facilities Licenses issued under it automatically and without the need for any further action by the City. In either case, the City will deliver notice to Licensee providing 30-days' notice of termination and specifying whether the termination affects the entire Master License or only certain Pole and Associated Facilities Licenses as specified in the notice. The City will specify the amount of time Licensee will have to remove its Equipment from any affected City Pole or Associated Facility, which will be at least 60 days after the date of the City's notice for up to 50 City Poles or Associated Facilities and an additional 60 days for more than 50 City Poles or Associated Facilities. If Licensee does not remove its Equipment within the specified period, the City will be entitled but not obligated to remove Licensee's Equipment from the License Areas.

17.2.4 Default Fees. Without limiting the City's other rights and remedies under this Master License, the City may require Licensee to pay Additional Fees for the City's administrative costs in providing notice or performing inspections for the events described below (each, a "**Default Fee**"), by giving notice of the City's demand that Licensee cure the default and specifying the cure period. The Default Fee for the initial notice from the City will be due and payable to the City 10 days after delivery of notice to Licensee. In addition, if Licensee fails to cure the condition within the cure period set forth in the initial notice, and the City then delivers to Licensee a follow-up notice requesting compliance, then the Default Fee for the follow-up notice will be due and payable to the City 10 days after delivery of the follow-up notice to Licensee. Default Fees will apply to any of the following events:

17.2.4.1 Licensee constructs or installs any alteration or improvement without the City's prior approval as required by Article 6 (License Approvals), Article 7 (Installation of Equipment), or Article 8 (Alterations) of this Master License.

17.2.4.2 Licensee fails to make a repair required by Article 10 (Licensee's Maintenance and Repair Obligations) on a timely basis.

17.2.4.3 Licensee fails to notify the City, through its project manager, before accessing the License Area or following the plan approval procedures as set forth in Article 7 (Installation of Equipment).

17.2.4.4 Licensee fails to provide evidence of the required bonds and insurance coverage described in Article 19 (Insurance) on a timely basis.

17.3 Licensee's Remedy for City Defaults.

Licensee's sole remedy for the City's breach or threatened breach of this Master License or any Pole or Associated Facilities License issued under it will be termination of this Master Agreement or any Pole or Associated Facilities License issued under it and/or an action for damages, subject to Article 20 (Limitation of City's Liability).

17.4 Cumulative Rights and Remedies.

All rights and remedies under this Master License are cumulative, except as otherwise provided.

18 LICENSEE'S INDEMNITY

18.1 Scope of Licensee's Indemnity.

Licensee, on behalf of itself and its successors and assigns, shall Indemnify the City “Indemnified Parties”, as defined in **Section 1.3** (Definitions), from and against any and all liabilities, losses, costs, claims, judgments, settlements, damages, liens, fines, penalties, and expenses, including direct and vicarious liability of every kind (each, a “Claim”), incurred in connection with or arising in whole or in part from: (a) injury to or death of a person, including employees of Licensee, or loss of or damage to property occurring on or about the License Area or arising in connection with Licensee’s or its Agents’ or Invitees’ authorized or unauthorized use of the License Area; (b) any default by Licensee in the observation or performance of any of the terms, covenants, or conditions of this Master License to be observed or performed on Licensee’s part; (c) the use or occupancy or manner of use or occupancy of the License Area by Licensee, its Agents, or Invitees, or any person or entity claiming through or under any of them; (d) the presence of or exposure to RFs or EMFs resulting from Licensee’s use of the License Area; (e) the condition of the License Area or any occurrence on the License Area from any cause attributable to the events described in **clauses (a), (b), (c), or (d)** of this Section; or (f) any acts, omissions, or negligence of Licensee, its Agents, or Invitees, in, on, or about the License Area; except to the extent that such Indemnity is void or otherwise unenforceable under applicable Law in effect on or validly retroactive to the date of this Master License and further except to the extent such Claim is caused by the willful misconduct or gross negligence of the Indemnified Parties.

18.2 Indemnification Obligations.

Licensee’s Indemnification obligation includes reasonable fees of attorneys, consultants, and experts and related costs, including the City’s costs of investigating any Claim. Licensee specifically acknowledges and agrees that it has an immediate and independent obligation to defend the City and the other Indemnified Parties from any Claim that actually or potentially falls within the scope of **Section 18.1** (Scope of Indemnity) even if allegations supporting the Claim are groundless, fraudulent, or false, which obligation arises at the time such Claim is tendered to Licensee by the Indemnified Parties and continues at all times until finally resolved. Licensee’s obligations under this Article will survive the termination of the Master License.

19 INSURANCE

19.1 Licensee’s Insurance.

As a condition to issuance of any Pole or Associated Facilities License, Licensee must provide proof of compliance with the insurance requirements in this Article except to the extent the City’s Risk Manager agrees otherwise in writing.

19.1.1 Coverage Amounts. Licensee shall procure and keep in effect at all times during the Term, at Licensee’s cost, insurance in the following amounts and coverages:

19.1.1.1 Commercial General Liability insurance (including premises operations; explosion, collapse and underground hazard; broad form property damage; products/completed operations; contractual liability; independent contractors; personal injury) with limits of at least \$2 million combined single limit for each occurrence.

19.1.1.2 Worker’s Compensation Insurance in compliance with applicable state law with Employer’s Liability Limits not less than \$1 million per each accident/disease/policy.

19.1.1.3 Commercial Automobile Liability Insurance with limit not less than \$2 million each occurrence combined single limit for bodily injury and property damage, including owned and non-owned and hired vehicles.

19.1.2 Required Endorsements. Commercial General Liability and Commercial Automobile Liability Insurance policies shall provide, or be endorsed to provide, the following:

19.1.2.1 That the “*City of Newark, and its officers, officials, and employees*” are included as additional insureds; and

19.1.2.2 That such policies are primary insurance to any other insurance available to the additional insureds, with respect to any Claims arising out of this Master License, and that insurance applies separately to each insured against whom Claim is made or suit is brought. Such policies shall also provide for severability of interests and that an act or omission of one of the named insureds that would void or otherwise reduce coverage shall not reduce or void the coverage as to any insured, and shall afford coverage for all Claims based on acts, omissions, injury, or damage that occurred or arose (or the onset of which occurred or arose) in whole or in part during the policy period.

19.1.3 Notice of Cancellation. All insurance policies required to be maintained by Licensee under this Master License shall be endorsed to provide written notice of cancellation for any reason, including intent not to renew or to reduce coverage to both Licensee and the City. Licensee must provide a copy of any notice of intent to cancel or cancellation of its required coverage to the City within one business day of Licensee’s receipt and take prompt action to prevent cancellation, reinstate the cancelled coverage, or obtain it from a different insurer meeting the qualifications of **Subsection 19.1.9** (Ratings).

19.1.4 Claims-Made Policies. Should any of the required insurance be provided under a claims-made form, Licensee shall maintain such coverage continuously throughout the Term and, without lapse, for a period of three years after the expiration or termination of this Master License, to the effect that, should occurrences during the Term give rise to Claims made after expiration or termination of this Master License, such Claims shall be covered by such claims-made policies.

19.1.5 General Aggregate Limit. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that Claims investigation or legal defense costs will be included in such general annual aggregate limit, such general aggregate limit shall be double the occurrence or Claims limits specified above.

19.1.6 Certificates. Licensee shall deliver to the City certificates of insurance and additional insured policy endorsements from insurers in a form satisfactory to the City, evidencing the coverages required under this Master License, on or before the Effective Date, together with complete copies of the policies promptly upon the City’s request, and Licensee shall provide the City with certificates or policies thereafter promptly upon the City’s request.

19.1.7 Insurance Does Not Limit Indemnity. Licensee’s compliance with the provisions of this Section in no way relieve or decrease Licensee’s liability under **Article 18** (Licensee’s Indemnity) or any other provision of this Master License.

19.1.8 Right to Terminate. The City may elect, in the City’s sole and absolute discretion, to terminate this Master License if Licensee allows any required insurance coverage to lapse by: (i) providing Licensee notice of the event of default; and (ii) including in the notice of default a notice of termination if Licensee fails to reinstate the lapsed coverage within three business days after the City delivers notice.

19.1.9 Ratings. Licensee's insurance companies must be licensed or authorized to do business in California and must meet or exceed an A.M. Best rating of A-VII or its equivalent.

19.1.10 Effective Dates. All insurance must be in effect before the City will authorize Licensee to install Equipment on any City Pole and remain in force until all Equipment has been removed from the License Area. Licensee is responsible for determining whether the above minimum insurance coverages are adequate to protect its interests. The above minimum coverages are not limitations upon Licensee's liability.

19.1.11 Self-Insurance Alternative. Licensee may propose and the City may accept an alternative insurance program, if that program provides equivalent protections to the City as the insurance requirements in this Section, which the City will determine in its sole discretion, in consultation with the City's Risk Manager. The City's acceptance of an alternative insurance program will not affect an implied waiver or amendment of any other requirement of this Master License. Any amendment of these insurance requirements must be in a written amendment to this Master License, executed in the same manner as this Master License.

19.1.12 Excess/Umbrella Insurance. The coverage amounts set forth for Commercial General Liability and Commercial Auto Liability may be met by a combination of primary and excess/umbrella policies as long as in combination the limits equal or exceed the amounts stated.

19.2 Insurance of Licensee's Property.

City shall have no responsibility for insuring Licensee's property. Licensee shall be responsible, at its expense, and in its sole discretion, for separately insuring Licensee's property.

19.3 City's Insurance.

Licensee acknowledges that the City maintains insurance, self-insurance, or equivalent risk management coverage against casualty, property damage, and public liability risks. The City agrees to maintain adequate coverage for public liability risks during the Term and is not required to carry any additional insurance with respect to the License Area or otherwise.

19.4 Waiver of Subrogation.

The City and Licensee each hereby waives any right of recovery against the other party for any loss or damage sustained by such other party with respect to the License Area or any portion thereof or the contents of the same or any operation therein, whether or not such loss is caused by the fault or negligence of such other party, to the extent such loss or damage is covered by insurance obtained by the waiving party under this Master License or is actually covered by insurance obtained by the waiving party. Each waiving party agrees to cause its insurers to issue appropriate waiver of subrogation rights endorsements to all policies relating to the License Area, but the failure to obtain any such endorsement will not affect the waivers in this Section.

19.5 Contractors' Insurance and City Business License.

Licensee shall require its contractors that install, maintain, repair, replace, or otherwise perform work on the License Area: (a) to have and maintain insurance of the same coverage and amounts as required of Licensee, and (b) to have and maintain a valid City Business License.

19.6 Submittal of Proof of Insurance Coverage.

All certificates of insurance and original endorsements effecting coverage required in this **Article 19** must be electronically submitted through the City's online insurance document management program, PINS Advantage. Contractor shall comply with all requirements provided by City related to the PINS Advantage program.

20 LIMITATION OF CITY'S LIABILITY

20.1 General Limitation on City's Liability.

The City is not responsible or liable to Licensee for, and Licensee hereby waives all Claims against the City and its Agents and releases the City and its Agents from, all Claims from any cause (except to the extent caused by the gross negligence or willful misconduct of the City and its Agents), including acts or omissions of persons using the sidewalk or street adjoining or adjacent to or connected with the License Area; utility interruption; theft; burst, stopped, or leaking water, gas, sewer, or steam pipes; or gas, fire, oil, or electricity in, flood, vehicle collision, or other accidental "knock downs" or similar occurrences on or about the License Area or other City Property.

20.2 Consequential and Other Damages.

Notwithstanding any provision to the contrary, in no event shall either party be liable to the other in contract, tort, under any statute, warranty, provision of indemnity or otherwise, for any special, indirect, incidental, or consequential, punitive, or exemplary damages suffered by the other party or any customer or third party or any other person for lost profits or other business interruption damages of that party's customers, advertisers, users, clients, licensees, or any other person, firm, or entity, and the parties agree to indemnify and hold each other harmless in such regard.

20.3 No Relocation Assistance.

This Master License creates no right in Licensee to receive any relocation assistance or payment for any reason under the California Relocation Assistance Law (Cal. Gov. Code §§ 7260 *et seq.*), the Uniform Relocation Assistance and Real Property Acquisition Policies Act (42 U.S.C. §§ 4601 *et seq.*), or similar Law upon any termination of occupancy except as provided in **Article 15** (Eminent Domain). To the extent that any relocation law may apply, Licensee waives, releases, and relinquishes forever any and all Claims that it may have against the City for any compensation from the City except as specifically provided in this Master License upon termination of its occupancy of all or any part of the License Area.

20.4 Non-Liability of City Officials, Employees, and Agents.

No elective or appointive board, commission, member, officer, employee, or other Agent of the City will be personally liable to Licensee, its successors, or its assigns, in the event of any default or breach by the City or for any amount which may become due to Licensee, its successors, or its assigns, or for any obligation of the City under this Master License.

20.5 Scope of Waivers.

Licensee acknowledges the City's rights under this Article and waives any Claims arising from the exercise of the City's rights. In connection with the preceding sentence and the releases and waivers contained in this Master License, including **Section 10.3** (No Right to Repair City Property), **Section 14.2** (No Statutory Rights for Damaged City Pole), **Subsection 15.1.3** (No Statutory Right to Terminate), **Section 19.4** (Waiver of Subrogation), **Section 20.1** (General Limitation on City's Liability), **Section 20.2** (Consequential Damages), **Section 20.3** (No Relocation Assistance), **Section 21.3** (No Liability for Emergency Access), **Section 24.1** (Application of Security Deposit), and any other waiver by Licensee under this Master License. Licensee acknowledges that it is familiar with section 1542 of the California Civil Code, which reads:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR.

Licensee realizes and acknowledges that the waivers and releases contained in this Master License include all known and unknown, disclosed and undisclosed, and anticipated and unanticipated Claims. Licensee affirms that it has agreed to enter into this Master License in light of this realization and, being fully aware of this situation, it nevertheless intends to waive the benefit of Civil Code section 1542 and any similar Law. The releases and waivers contained in this Master License will survive its expiration or earlier termination.

21 CITY ACCESS TO LICENSE AREA

21.1 City's Right of Access.

Except as specifically provided otherwise, the City and its designated Agents have the right of access to any part of the License Area at any time without notice for any purpose. The City will, however, make good faith efforts to provide notice to Licensee according to **Section 9.2** (Notice to Licensee).

21.2 Emergency Access.

If safe and practicable, the City will notify Licensee of any emergency that requires the City to remove and replace a City Pole or Associated Facilities and allow Licensee to remove its Equipment before the City removes or replaces a City Pole or Associated Facilities in an emergency situation or other exigent circumstances. But if in the City's sole judgment it is not safe or practicable to wait for Licensee to perform the work or where such delay would cause significant delay to or otherwise compromise public safety or services, the City will remove the Equipment from the City Pole or Associated Facilities, exercising reasonable care to avoid damage. The City will hold the Equipment for retrieval by Licensee, and Licensee will have the right to reinstall the Equipment or equivalent Equipment at Licensee's expense on the repaired or replaced City Pole or Associated Facilities in accordance with **Article 7** (Installation of Equipment). As provided in **Section 9.4** (Emergencies), the City's removal of Licensee's Equipment in emergency or exigent circumstances may not be deemed to be a forcible or unlawful entry into or interference with Licensee's rights to the License Area.

21.3 No Liability for Emergency Access.

The City will not be liable in any manner, and Licensee hereby waives any Claims, for any inconvenience, disturbance, loss of business, nuisance, or other damage arising out of the City's entry onto the License Area, including the removal of Licensee's Equipment from a City Pole or Associated Facilities in an emergency as described in **Subsection 21.2** (Emergency Access), except damage resulting directly and exclusively from the gross negligence or willful misconduct of the City or its Agents and not contributed to by the acts, omissions, or negligence of Licensee, its Agents, or Invitees.

22 REQUIRED RECORDS

22.1 Records of Account.

Licensee shall maintain during the Term and for a period ending 3 years after the Expiration Date or earlier termination of this Master License the following records at a place of business within the State of California or in an electronic format: (a) identification and location of all City Poles under active Pole or Associated Facilities Licenses; (b) amounts and dates of License Fees paid to the City; (c) Regulatory Approvals issued for the installation, operation, and maintenance of Equipment on City Poles or Associated Facilities; and (d) correspondence with the City concerning any matter covered by this Master License all covering a period of not more than three years. The City, or a consultant acting on its behalf, will have the right to inspect and audit Licensee's records at Licensee's place of business during regular business hours on 10 business days' notice to Licensee.

22.2 Estoppel Certificates.

Licensee, at any time and from time to time on not less than 30 days' notice from the City, shall execute, acknowledge, and deliver to the City or to any party designated by the City, a certificate of Licensee stating: (a) that Licensee has accepted the License Area (or, if Licensee has not done so, that Licensee has not accepted all or any part of the License Area and specifying the applicable portions of the License Area and reasons for non-acceptance); (b) the Commencement Dates of any Pole or Associated Facilities Licenses then in effect; (c) the Effective Date and Expiration Date of this Master License; (d) that this Master License and Pole or Associated Facilities Licenses are unmodified and in full force and effect or, if modified, the manner in which they are modified; (e) to Licensee's knowledge, whether any defenses then exist against the enforcement of any of Licensee's obligations under this Master License (and if so, specifying the same); (f) to Licensee's knowledge, whether any of the City's obligations under this Master License are outstanding (and if so, identifying any City obligations that Licensee believes that the City has failed to meet); (g) the dates, if any, to which the License Fees and Additional Fees have been paid; and (h) any other information that may be reasonably required by any such persons.

22.3 Regulatory and Bankruptcy Records.

22.3.1 Copies for City Records. Licensee shall provide to the City upon request copies of: (a) any pending applications, communications, or other documents related to any filing by or against Licensee of an action for bankruptcy, receivership, or trusteeship; and (b) all relevant non-privileged petitions, applications, communications, and reports submitted by Licensee to the FCC or any other Regulatory Agency having jurisdiction directly related to Licensee's installation or operation of Equipment on City Poles or other property.

22.3.2 Production of Documents. The City will attempt to notify Licensee promptly after delivery of any request for copies of these records made under any public records Law or in any court proceeding and of the date on which the records are to be made available. If Licensee believes that any of the requested records are confidential or contain proprietary information, Licensee must identify those records to the City before the date of required production. If the request is made through any court or administrative proceeding, or the requesting party otherwise makes a formal complaint regarding nondisclosure, Licensee will have the burden to obtain any protective order needed to withhold production at its sole cost and expense. Licensee acknowledges that the City's compliance with any court order, including a subpoena duces tecum, will not violate this Subsection. The City's failure to notify Licensee will not affect the City's legal obligation to produce records or give rise to any Claim by Licensee against the City.

23 RULES AND REGULATIONS

Licensee shall faithfully comply during the Term with any and all reasonable rules, regulations, and instructions that the City establishes, as amended from time to time, with respect to use of any part of the License Area, to the extent that the same do not materially conflict with any express, material terms and conditions of this Master License.

24 SECURITY DEPOSIT

24.1 Application of Security Deposit.

Licensee must tender to the City for deposit the sum(s) specified as the security deposit in the Basic License Information or surety bond in the same amount (the "**Security Deposit**") to secure Licensee's faithful performance of all terms, covenants, and conditions of this Master License and the requested Pole or Associated Facilities License. The Security Deposit shall be due at the time(s) specified in the Basic License Information. Any surety bond shall be in a form acceptable to the City Attorney and shall name the City as the obligee to guarantee and assure

the faithful performance of Licensee's obligations under this Master License. Licensee agrees that the City may apply the Security Deposit in whole or in part to remedy any damage to the License Area caused by Licensee, its Agents, or Invitees, or any failure of Licensee, its Agents, or Invitees to perform any other terms, covenants, or conditions contained herein (including the payment of License Fees or other sums due under this Master License or any Pole or Associated Facilities License either before or after a default, or payments to contractors or material suppliers), without waiving any of the City's other rights and remedies under this Master License or at law or in equity. Licensee waives any rights it may have under section 1950.7 of the California Civil Code or any similar Law and agrees that the City may retain all or any portion of Security Deposit reasonably necessary to compensate the City for any other foreseeable or unforeseeable loss or damage caused by the acts or omissions of Licensee, its Agents, or Invitees. Licensee understands and agrees that the City may apply some or all of the Security Deposit to the payment of future License Fees, Additional Fees, and other amounts payable to the City under this Master License and any Pole or Associated Facilities License following a Licensee event of default. The City's obligations with respect to the Security Deposit are solely that of a debtor and not of a trustee. The City is not required to keep the Security Deposit separate from its general funds, and Licensee is not entitled to interest on the Security Deposit. The amount of the Security Deposit in no way limits the liabilities of Licensee under any provision of this Master License or any Pole or Associated Facilities License.

24.2 Further Deposits.

Should the City use any portion of the Security Deposit to cure any default by Licensee under this Master License, Licensee will be required to replenish the Security Deposit in the amount and by the date that the City specifies by notice to Licensee.

25 SURRENDER OF LICENSE AREA

25.1 Surrender.

25.1.1 Obligations Upon Surrender. No later than 60 days after the Expiration Date or other termination of this Master License or any Pole or Associated Facilities License, Licensee shall at its sole cost and expense peaceably remove its Equipment from applicable portions of the License Area, repair any damage resulting from the removal, and surrender the poles to the City in good order and condition, normal wear and tear excepted, free of debris and hazards, and free and clear of all liens and encumbrances. Licensee shall not remove any fiber-optic cable to which the City will obtain title under **Section 7.10** (Fiber-Optic Cables). Licensee's obligations under this Article will survive the Expiration Date or other termination of this Master License.

25.1.2 Equipment Abandoned After Termination. At its option, the City may deem any items of Licensee's Equipment that remain in a License Area or other City Property more than 60 days after the Expiration Date of this Master License to be abandoned and in such case the City may dispose of the abandoned Equipment in any lawful manner after expiration of a 60-day period initiated by the City notice to Licensee to remove the Equipment. Licensee agrees that California Civil Code sections 1980 *et seq.* and similar provisions of the Civil Code addressing abandoned property by residential or commercial tenants do not apply to any abandoned Equipment.

25.2 Holding Over.

25.2.1 With Consent. Any holding over after the Expiration Date with the express consent of the City will be construed to automatically extend the Term of this Master License for a period of one License Year at a License Fee equal to one hundred fifty percent (150%) of the License Fee in effect immediately before the Expiration Date, and the Master License otherwise will be on its express terms and conditions.

25.2.2 Without Consent. Any holding over without the City's consent will be a default by Licensee and entitle the City to exercise any or all of its remedies, even if the City elects to accept one or more payments of License Fees, Additional Fees, or other amounts payable to the City from Licensee after the Expiration Date.

26 HAZARDOUS MATERIALS

26.1 Hazardous Materials in License Area.

Licensee covenants and agrees that neither Licensee nor any of its Agents or Invitees shall cause or permit any Hazardous Material to be brought upon, kept, used, stored, generated, disposed of, or released in, on, under, or about the License Area or any other part of City Property, or transported to or from any City Property in violation of Environmental Laws, except that Licensee may use small quantities of Hazardous Materials as needed for routine operation, cleaning, and maintenance of Licensee's Equipment that are customarily used for routine operation, cleaning, and maintenance of such equipment and so long as all such Hazardous Materials are contained, handled, and used in compliance with Environmental Laws. Licensee shall immediately notify the City if and when Licensee learns or has reason to believe any Release of Hazardous Material has occurred in, on, under, or about the License Area or other City Property.

26.2 Licensee's Environmental Indemnity.

If Licensee breaches any of its obligations contained in this Article, or if any act, omission, or negligence of Licensee or any of its Agents or Invitees results in any contamination of the License Area or other City Property, or in a Release of Hazardous Material from, on, about, in, or beneath any part of the License Area or other City Property, or the violation of any Environmental Law, then Licensee, on behalf of itself and its successors and assigns, shall Indemnify the City, its Agents, and their respective successors and assigns from and against any and all Claims (including damages for decrease in value of the License Area or other City Property, the loss or restriction of the use of usable space in the License Area or other City Property and sums paid in settlement of Claims, attorneys' fees, consultants' fees, and experts' fees and related costs) arising during or after the Term of this Master License relating to such Release or violation of Environmental Laws; provided, however, Licensee shall not be liable for any Claims to the extent such Release was caused by the gross negligence or willful misconduct of the City or its Agents. Licensee's Indemnification obligation includes costs incurred in connection with any activities required to Investigate and Remediate any Hazardous Material brought onto the License Area or other City Property by Licensee or any of its Agents or Invitees and to restore the License Area or other City Property to its condition prior to Licensee's introduction of such Hazardous Material or to correct any violation of Environmental Laws. Licensee specifically acknowledges and agrees that it has an immediate and independent obligation to defend the City and the other Indemnified Parties from any Claim that actually or potentially falls within this Indemnity provision even if the allegations supporting the Claim are or may be groundless, fraudulent, or false, which obligation arises at the time such Claim is tendered to Licensee by the Indemnified Party and continues until the Claim is finally resolved. Without limiting the foregoing, if Licensee or any of its Agents or Invitees causes the Release of any Hazardous Material on, about, in, or beneath the License Area or other City Property, then in any such event Licensee shall, immediately, at no expense to any Indemnified Party, take any and all necessary actions to return the License Area or other City Property, as applicable, to the condition existing prior to the Licensee's Release of any such Hazardous Materials on the License Area or other City Property or otherwise abate the Release in accordance with all Environmental Laws, except to the extent such Release was caused by the gross negligence or willful misconduct of the City or its Agents. Licensee shall afford the City a full opportunity to participate in any discussions with Regulatory Agencies regarding any settlement agreement, cleanup or abatement agreement, consent decree, or other compromise or proceeding involving Hazardous Material.

27 SPECIAL PROVISIONS

27.1 Early Termination by Either Party.

If Licensee does not obtain all Regulatory Approvals for any Pole or Associated Facilities License within six (6) months of the full execution by both parties of the Pole or Associated Facilities License, either party will have the right to terminate that Pole or Associated Facilities License on 60 days' notice, which the terminating party must deliver to the other party within 10 business days after the first anniversary of the effective date of the Pole or Associated Facilities License to be terminated. If a Pole or Associated Facilities License is terminated under this provision, the Commencement Date will be deemed not to occur, and Licensee will have no obligation to pay the License Fee. If Licensee obtains all Regulatory Approvals within such sixty (60) day period, City's termination notice shall be deemed revoked, and the Pole License shall remain in full force and effect.

27.2 Licensee's Termination Rights.

27.2.1 No-Fault Termination of Master License. This Subsection will apply after the Commencement Date of any Pole or Associated Facilities Licenses. If Licensee fails to obtain or loses Regulatory Approvals for the Permitted Use with respect to a majority of the City Poles or Associated Facilities subject to Pole or Associated Facilities, respectively. Licenses for reasons other than its failure to comply with the conditions of this Master License or Regulatory Approvals and in spite of reasonable efforts by Licensee to obtain or maintain its Regulatory Approvals, Licensee may terminate this Master License at any time on 90 days' prior notice to the City.

27.2.2 Pole or Associated Facilities License Termination. Absent the circumstances described in **Subsection 27.2.1** (No-Fault Termination of Master License), Licensee may terminate a Pole or Associated Facilities License on 90 days' notice at any time following the first anniversary of the Commencement Date of the Pole License. Licensee may remove its Equipment from the applicable License Area at any time after giving the required notice. Licensee shall not be liable for any License Fee or other fees or charges applicable to the terminated Pole or Associated Facilities License for any License Year after the date of such termination by Licensee.

27.2.3 Master License Termination. Licensee may terminate this Master License at any time on one year's notice.

27.2.4 Interference Caused by City Work. If any City work described in **Section 9.1** (Repairs, Maintenance, and Alterations) prevents Licensee from using a City Pole, Associated Facilities or other License Area for more than 30 days, Licensee will be entitled to: (i) a pro rata abatement of the License Fee for the period Licensee is unable to use the City Pole or Associated Facilities; (ii) terminate the Pole or Associated Facilities License on 30 days' notice; or (iii) both abatement of the License Fee under clause (i) and termination under clause (ii).

27.3 City's Termination Rights.

27.3.1 Absolute Right to Terminate Pole or Associated Facilities Licenses.

27.3.1.1 The City has the absolute right in its sole discretion to terminate any or all Pole and Associated Facilities Licenses if the City Manager (or his or her designee) determines that Licensee's continued use of the License Area adversely affects or poses a threat to public health and safety, constitutes a verified and material public nuisance, interferes with the City's street lights,

utilities, or other municipal operations, or requires the City to maintain a City Pole or Associated Facilities that is no longer required for City purposes.

27.3.1.2 If the condition is susceptible to cure, the City will provide notice to Licensee of the City's determination, the underlying reasons for the determination, and provide a 30-day cure period following which the affected Pole or Associated Facilities Licenses will terminate if Licensee has not effected a cure.

27.3.1.3 If the condition is not susceptible to cure in the City's sole judgment, the City will have the right to terminate the affected Pole Licenses on 30 days' notice to Licensee of the City's determination.

27.3.1.4 The City will endeavor to accommodate a request by Licensee to relocate the Pole or Associated Facilities License and related Equipment, at Licensee's sole cost and expense, to another City Pole or Associated Facility mutually acceptable to Licensee and City.

27.3.2 Removal of Equipment. The City in its sole discretion may determine that exigent circumstances require, for reasons of public, health, safety, or needs of the City to provide street lighting, utilities, or other municipal services, that Licensee remove the Equipment from a particular City Pole or Associated Facilities on 72 hours' notice. Licensee shall remove the Equipment from the identified City Pole or Associated Facilities within the 72-hour period or any longer time to which the City agrees. The applicable Pole or Associated Facilities License will terminate as to the identified City Pole or Associated Facilities upon expiration of the 72-hour period.

27.3.3 City Pole or Associated Facilities Removal. The City has the right to remove any City Pole or Associated Facilities that it determines in its sole judgment is unnecessary for its street light operations. If the City decides to remove a City Pole or Associated Facilities, it will make reasonable efforts to provide at least 90 days' notice to Licensee, but the City's rights under this Subparagraph will not be affected by its failure to provide less than 90 days' notice. Upon removal of a City Pole or Associated Facilities, either party will have the right to terminate the Pole or Associated Facilities License as to the affected City Pole or Associated Facilities as of the last day of the month of removal. The City will endeavor to accommodate a request by Licensee to relocate the Pole or Associated Facilities License and related Equipment, at Licensee's sole cost and expense, to another City Pole mutually acceptable to Licensee and City.

27.3.4 Replacement, Relocation, or Upgrading of City Poles or Associated Facilities. The City has the right to replace, relocate, or add City equipment to, and remove Licensee's Equipment from, any City Pole, Associated Facilities or License Area that the City determines in its sole judgment is necessary for its municipal operations, including, but not limited to, LED conversion or installation of solar capabilities. If the City decides to replace or relocate a City Pole or add equipment requiring the removal of Licensee's Equipment, the City will make reasonable efforts to provide at least 90 days' notice to Licensee, but the City's rights under this Subparagraph will not be affected by its failure to provide less than 90 days' notice. Licensee may choose either to terminate the applicable Pole or Associated Facilities License as to the replacement, relocated, or upgraded City Pole or Associated Facility or, only if feasible in the discretion of the City's Engineering and Transportation Department, install Licensee's Equipment on the replacement, relocated, or upgraded City Pole at Licensee's sole cost. The City will endeavor to accommodate a request by Licensee to relocate the Pole or Associated Facilities License and related Equipment, at Licensee's sole cost and expense, to another City Pole or Associated Facility mutually acceptable to Licensee and City.

27.3.5 Future Use of Existing or Associated Facilities

27.3.5.1 If City conduit space is part of a License Area, and the City needs to use such City conduit space for future upgrade and expansion of its street light system, the City may require Licensee's wiring to be removed from the City's conduit. The City will use reasonable efforts to give Licensee at least 90 days' notice that the wiring will be removed, but the City's failure to give notice or delivery of less than 90 days' notice will not affect the City's rights under this Subsection. In either case, the City will provide Licensee with a date by which its wiring must be removed.

27.3.5.2 Unless Licensee notifies the City within the time specified in the City's notice under Subsection (a) above that Licensee has identified an alternative to using City conduit to enable its Equipment without using the City conduit, the Pole and Associated Facilities License as to the affected City Pole or Associated Facility will terminate automatically as of the last day of the month specified in the notice.

27.4 Licensee's Rights after Termination.

Promptly after the effective date of any termination of any Pole or Associated Facilities License under **Subsection 27.2.4** (Interference caused by City Work) or **Section 27.3** (City's Termination Rights), the City will refund the portion of any previously-paid License Fee attributable to the terminated portion of the License Year, subject to **Section 3.1.2** (Minimum Term). In addition, if Licensee wishes to replace the City Pole or Associated Facilities with a different Pole or Associated Facilities Location, the City will give priority to Licensee's Pole or Associated Facilities License applications for an equal portion of replacement City Poles, but the grant of priority will not affect Licensee's obligations under this Master License, including the requirement to obtain all Regulatory Approvals for the replacement City Poles.

27.5 Special Remedies for Interference with Operations.

27.5.1 Licensee's Obligation Not to Cause Interference.

27.5.1.1 Licensee will not operate or maintain its Equipment in a manner that interferes with or impairs other communication (radio, telephone, and other transmission or reception) or computer equipment lawfully and correctly used by any person, including the City or any of its Agents. In the event such interference occurs and is not cured within ten (10) days of notice from City, such interference will be an event of default under this Master License by Licensee, and upon notice from the City, Licensee shall be responsible for eliminating such interference promptly and at no cost to the City. Licensee will be required to use its best efforts to remedy and cure such interference with or impairment of City operations. Prior to installation of any equipment, Licensee shall conduct an in-field test at the License Area to determine what existing communications are transmitted from or received in the License Area. A report of the in-field test shall be submitted with each application for a Pole or Associated Facilities License.

27.5.1.2 If Licensee does not cure the default promptly, the parties acknowledge that continuing interference may cause irreparable injury and, therefore, the City will have the right to bring an action against Licensee to enjoin such interference or to terminate all Pole and Associated Facilities Licenses where the Equipment is causing interference or impairment, at the City's election.

27.5.2 Impairment Caused by Change in City Use.

27.5.2.1 If any change in the nature of the City's use of the License Area during the Term results in measurable material adverse impairment to Licensee's normal operation of its Equipment making it necessary to alter the Equipment to mitigate the adverse effect, Licensee shall notify the City and provide evidence of the claimed impairment. Upon receipt of such notice, the City will have the right to make its own reasonable determination and, if it agrees with Licensee, investigate whether it

can reasonably and economically mitigate that interference. The City will provide notice to Licensee of the City's determination within thirty (30) days of its receipt of notice from Licensee.

27.5.2.2 If the City determines in its sole discretion that mitigation is feasible and can be achieved for a reasonable cost in the City's reasonable judgment, the City's notice will specify when the City will mitigate the adverse effect. The City's mitigation will effect a cure, and the City will not be liable to Licensee in any other way or be required to take any other measures with respect to the Equipment.

27.5.2.3 If the City determines in its sole discretion that mitigation is not feasible or cannot be achieved for a reasonable cost in the City's reasonable judgment, Licensee may elect either to: (i) terminate the Pole or Associated Facilities License as to the affected City Pole and receive a ratable reduction in the License Fee; (ii) request to relocate the Pole or Associated Facilities License and related Equipment, at Licensee's sole cost and expense, to another City Pole or Associated Facility, subject to City's approval in its sole discretion or (iii) take steps itself at its own cost to mitigate the adverse effect and continue to operate the Equipment on the City Pole or Associated Facility, and receive from the City a waiver of the License Fee for the first 6 months of the following License Year under the affected Pole or Associated Facilities License to offset the cost of mitigation.

27.5.2.4 Licensee agrees that the City's temporary and partial abatement or waiver of the License Fee under this Subsection will be the only compensation due to Licensee for costs incurred or otherwise arising from the adverse effect as liquidated damages fully compensating Licensee for all Claims that may arise or be related to the adverse effects. Under no circumstances may the City be required to alter its operations at the identified City Pole or Associated Facility or provide a replacement City Pole or Associated Facility to Licensee.

27.5.3 Impairment Caused by City Access. Licensee agrees that it will not be entitled to any abatement of License Fees if the City exercises its rights of access under Article 21 (City Access to License Area) unless the City's activities cause Licensee to be unable to operate Equipment on the License Area for its permitted use for a period of more than 10 days, in which case, subject to proof, License Fees will be abated ratably for the entire period that Licensee is unable to operate any Equipment on any affected City Pole or Associated Facilities.

28 GENERAL PROVISIONS

28.1 Formal Notices.

This Section applies to all formal notices, requests, responses to requests, and demands made under this Master License.

28.1.1 Writings Required. All formal notices will be effective only if given in writing and delivered in accordance with this Section. Nothing in this Section will preclude the use of electronic mail ("e-mail") for communication of an informal nature, especially with respect to notices according to **Sections 9.2** (Notice to Licensee) and **Section 9.4** (Emergencies).

28.1.2 Manner of Delivery. Formal notices may be delivered by: (i) personal delivery; (ii) certified mail, postage prepaid, return receipt requested; or (iii) prepaid overnight delivery, return receipt requested. Notices must be delivered to: (1) Licensee at Licensee's address set forth in the Basic License Information, or at any place where Licensee or any Agent of Licensee may be personally served if sent after Licensee has vacated, abandoned, or surrendered the address set forth in the Basic License Information; (2) the City at the

City's address set forth in the Basic License Information; or (3) any new notice address that either the City or Licensee specifies by no less than 10 days' notice given to the other in accordance with this Section.

28.1.3 Effective Date of Notices. All formal notices under this Master License will be deemed to have been delivered: (i) two (2) days after deposit if delivered by certified mail; (ii) the date delivery is made by personal delivery or overnight delivery; or (iii) the date an attempt to make delivery fails because a party has failed to provide notice of a change of address or refuses to accept delivery. The parties will transmit copies of notices by email to the email addresses listed in the Basic License Information, but failure to do so will not affect the delivery date or validity of any notice properly delivered in accordance with this Section. Further, notice by facsimile or electronic mail alone shall not be acceptable for notices of demand, breach, default, assignment, or change of notice address.

28.2 No Implied Waiver.

No failure by either party to insist upon the strict performance of any obligation of the other under this Master License or to exercise any right, power, or remedy arising out of a breach thereof, irrespective of the length of time for which such failure continues, will constitute a waiver of such breach. No acceptance by the City or any of its Agent of full or partial payment of License Fees or Additional Fees during the continuance of any such breach will constitute a waiver of such breach or of the City's right to demand strict compliance with such term, covenant, or condition or operate as a waiver of any requirement of this Master License. No express waiver by either party of any default or the performance of any provision hereof will affect any other default or performance, or cover any other period of time, other than the default, performance or period of time specified in such express waiver. One or more waivers of a default or the performance of any provision hereof by either party will not be deemed to be a waiver of a subsequent default or performance. The City's consent given in any instance under the terms of this Master License will not relieve Licensee of any obligation to secure the City's consent in any other or future instance under the terms of this Master License.

28.3 Amendments.

No part of this Master License (including all Pole and Associated Facilities Licenses) may be changed, waived, discharged, or terminated orally, nor may any breach thereof be waived, altered, or modified, except by a written instrument signed by both parties.

28.4 Interpretation of Licenses.

The following rules of interpretation apply to this Master License:

28.4.1 General. Whenever required by the context, the singular includes the plural and vice versa; the masculine gender includes the feminine or neuter genders and vice versa; and defined terms encompass all correlating forms of the terms (e.g., the definition of "indemnify" applies to "indemnity," "indemnification," etc.).

28.4.2 Multi-party Licensee. If there is more than one Licensee, the obligations and liabilities under this Master License imposed on Licensee will be joint and several among them.

28.4.3 Captions. The captions preceding the articles and sections of this Master License and in the table of contents have been inserted for convenience of reference and such captions in no way define or limit the scope or intent of any provision of this Master License.

28.4.4 Time for Performance. Provisions in this Master License relating to number of days mean calendar days, unless otherwise specified. "**Business day**" means a day other than a Saturday, Sunday, or a bank or City holiday. If the last day of any period to give notice, reply to a notice, or to undertake any other action occurs on a day that is not

a business day, then the last day for undertaking the action or giving or replying to the notice will be the next succeeding business day.

28.4.5 City Actions. All approvals, consents, or other determinations permitted or required by the City under this Master License will be made by or through the City Manager of the City or his or her designee, unless otherwise provided in this Master License or by any City ordinance.

28.4.6 Words of Inclusion. The use of the term “including,” “such as,” or words of similar import when following any general or specific term, statement, or matter may not be construed to limit the term, statement, or matter to the stated terms, statements, or matters, whether or not language of non-limitation, such as “including, but not limited to” and “including without limitation” are used. Rather, the stated term, statement, or matter will be interpreted to refer to all other items or matters that could reasonably fall within the broadest possible scope of the term, statement, or matter.

28.4.7 Laws. References to all Laws, including specific statutes, relating to the rights and obligations of either party mean the Laws in effect on the Effective Date specified in the Basic License Information and as they are amended, replaced, supplemented, clarified, corrected, or superseded at any time while any obligations under this Master License or any Pole or Associated Facilities License are outstanding, whether or not foreseen or contemplated by the parties.

28.5 Successors and Assigns.

The terms, covenants, and conditions contained in this Master License bind and inure to the benefit of the City and Licensee and, except as otherwise provided herein, their successors and assigns.

28.6 Brokers.

Neither party has had any contact or dealings regarding the license of the License Area, or any communication in connection therewith, through any licensed real estate broker or other person who could claim a right to a commission or finder’s fee in connection with the license contemplated herein (“**Broker**”), whose commission, if any is due, is to be paid pursuant to a separate written agreement between such Broker and the party through which such Broker contracted. In the event that any Broker perfects a claim for a commission or finder’s fee based upon any such contact, dealings, or communication, Licensee shall indemnify the City from all Claims brought by the Broker. This Section will survive expiration or earlier termination of this Master License.

28.7 Severability.

If any provision of this Master License or the application thereof to any person, entity, or circumstance is invalid or unenforceable, the remainder of this Master License, or the application of such provision to persons, entities, or circumstances other than those as to which it is invalid or unenforceable, will not be affected thereby, and each provision of this Master License will be valid and be enforced to the full extent permitted by Law, except to the extent that enforcement of this Master License without the invalidated provision would be unreasonable or inequitable under all the circumstances or would frustrate a fundamental purpose of this Master License.

28.8 Governing Law and Venue.

This Master License must be construed and enforced in accordance with the laws of the State of California without regard to the principles of conflicts of law. This Master License is made, entered, and will be performed in the City of Newark. Any action concerning this Master License must be brought and heard in the state or federal courts encompassing the City of Newark.

28.9 Entire Agreement.

This Master License, including all exhibits and schedules, contains the entire agreement between the parties, and all prior written or oral agreements regarding the same subject matter are merged into this document. The parties further intend that this Master License, all Pole and Associated Facilities Licenses, and all exhibits and schedules will constitute one agreement that contains the complete and exclusive statement of its terms and that no extrinsic evidence (including prior drafts and revisions) may be introduced in any judicial, administrative, or other legal proceeding involving this Master License. Licensee hereby acknowledges that neither the City nor the City's Agents have made any representations or warranties with respect to the City Poles or this Master License except as expressly set forth herein, and no rights, easements, or additional licenses are or will be acquired by Licensee by implication or otherwise unless expressly set forth herein.

28.10 Time of Essence.

Time is of the essence with respect to all provisions of this Master License in which a definite time for performance is specified.

28.11 Survival.

Expiration or earlier termination of this Master License will not affect the right of either party to enforce any and all Indemnities and representations and warranties given or made to the other party under this Master License, or any provision of this Master License that expressly survives termination.

28.12 Recording.

Licensee agrees not to record this Master License, any Pole or Associated Facilities License, or any memorandum or short form of any of them in the Official Records of the County of Alameda.

28.13 Counterparts.

This Master License may be executed in two or more counterparts, each of which will be deemed an original, but all of which taken together will be one and the same instrument.

28.14 Cooperative Drafting.

This Master License has been negotiated at arm's length between persons sophisticated and knowledgeable in the matters it addresses and was drafted through a cooperative effort of both parties, each of which has had an opportunity to have this Master License reviewed and revised by legal counsel. No party will be considered the drafter of this Master License, and no presumption or rule (including that in Cal. Civil Code § 1654) that an ambiguity will be construed against the party drafting the clause will apply to the interpretation or enforcement of this Master License.

28.15 Authority to Approve Agreement.

Each person signing this Master License and any Pole and Associated Facilities License on behalf of Licensee warrants and represents that: (i) he or she has the full right, power, and capacity to act on behalf of Licensee and has the authority to bind Licensee to the performance of its obligations under those agreements without the subsequent approval or consent of any other person or entity; (ii) Licensee is a duly authorized and existing entity; (iii) Licensee is qualified to do business in California; and (iv) Licensee has full right and authority to enter into this Master License and Pole and Associated Facilities Licenses. Upon the City's request, Licensee shall provide the City with evidence reasonably satisfactory to the City confirming the representations and warranties above.

28.16 Conflicts of Interest.

Through its execution of the Master License, Licensee acknowledges that it is familiar with Sections 87100 *et seq.* and Sections 1090 *et seq.* of the Government Code of the State of California, and certifies that it does not know of any facts which would constitute a violation of said provisions, and agrees that if Licensee becomes aware of any such fact during the term of the Master License, Licensee shall immediately notify the City.

28.17 Included Exhibits and Schedules.

The following exhibits and schedules are attached to and are incorporated by reference into this Master License.

EXHIBIT A – Form of Pole and/or Associated Facilities License

Exhibit A-1 – Pole Locations/License Area

Exhibit A-2 – Licensee’s Plans and Specifications

Exhibit A-3 – Form of Acknowledgment Letter

Exhibit A-4 – Sample License Fee and Default Fee Schedule

Exhibit A-5 – Sample City Installation Guidelines

EXHIBIT X – Sample City Installation Guidelines

EXHIBIT B – Design Guidelines

The City and Licensee have executed this Master License as of the date last written below.

CITY:
City of Newark, a California municipal corporation

LICENSEE:
[Wireless Company]

By: _____
David Benoun
City Manager

By: _____
[Name]
[Title]

Date: _____

Date: _____

Attest:

By: _____
Sheila Harrington
City Clerk

Approved as to Form:

By: _____
Kristopher J. Kokotaylo
City Attorney

3099163.2

[Remainder of page intentionally left blank.]

EXHIBIT A

FORM OF POLE /FACILITIES License

The following license is for use of the City's POLE and/or ASSOCIATED FACILITIES as indicated by the individual license terms set forth below, pursuant to the Master License Master License between **[Wireless Company]** and City of Newark

[For City Staff only: Check and complete individual licenses for Pole and/or Associated Facilities, as applicable.]

Pole License No. **[Start with Year-1 and number each subsequent application consecutively (e.g. 2018-1).]**

In accordance with **Section 6.5** of the Master License, Licensee submits to the City two partially executed counterparts of this form of Pole License and each of the following as its Pole License application:

1. Exhibit A-1, designating all Pole Locations that Licensee seeks to be included in the License Area under this Pole License and noting (if known) whether any requested City Pole is a Nonstandard City Pole;
2. Exhibit A-2, complete and final plans and specifications for Equipment to be installed in the License Area subject to Regulatory Approvals;
3. The sum of \$_____ for the initial Administrative Payment in amounts based on the number of City Poles identified in Exhibit A-1, subject to **Section 6.7** of the Master License; and
4. If not previously provided, the Emissions Report.

Licensee acknowledges that: (a) this Pole License will not be effective until the City returns a fully executed copy to Licensee; (b) the City may require Licensee to supplement the Administrative Payment on conditions specified in **Section 6.6** of the Master License; (c) Licensee will not have the right to access or install Equipment on the License Area until after Licensee has: (i) submitted a complete Acknowledgment Letter to the City with all information and funds required; (ii) submitted insurance information to City as specified in **Article 19**; and (iii) the City has provided notice to proceed by returning to Licensee a countersigned copy of the Acknowledgment Letter.

This Pole License is executed and effective as of the last date written below and, upon execution will be the City's authorization for the City's Engineering and Transportation Department to begin its review of the Pole Locations and plans and specifications proposed in this Pole License application.

Associated Facilities License No. **[Start with Year-1 and number each subsequent application consecutively (e.g. 2018-1).]**

This Associated Facilities License ("**License**"), is made this _____ day of _____, 20____, between the City of Newark, a California charter ("**City**"), and _____ ("**Licensee**"), with its principal offices at _____

1. Associated Facilities License. This is an Associated Facilities License, as referenced in that certain Master License between Licensor and Licensee dated _____, 20____ (“**Master License**”). As described in the Master License, this Associated Facilities License, following compliance by Licensee with all terms and conditions contained in the Master License, shall be deemed to create an Associated Facilities License with respect to the particular License Area described herein. All of the terms and conditions of the Master License are incorporated herein by this reference and made a part hereof without the necessity of repeating or attaching the Master License. In the event of a contradiction, modification or inconsistency between the terms of the Master License and this Associated Facilities License, the terms of the Master License shall govern. Capitalized terms used in this Associated Facilities License shall have the same meaning described for them in the Master License, unless otherwise indicated herein.

2. License Area. The License Area covered by this Associated Facilities License is described in Attachment 1, attached hereto and incorporated herein by this reference.

3. Equipment. The Equipment to be installed at the License Area is described in Attachment 2, attached hereto and incorporated herein by this reference.

4. Regulatory Approvals. The Regulatory Approvals for the Equipment are attached as Attachment 3, attached hereto and incorporated herein by this reference.

5. Term. The term of this License shall be as set forth in **Section 3** of the Master License. The Commencement Date for the Associated Facilities License under this Associated Facilities License shall be _____.

6. Fees. The License Fee for this License Area shall be as described **Section 4.2** of the Master License. Licensee confirms that the Processing Fee required by **Section 4.3** and the Review Fee required by **Section 4.4** of the Master License have both been paid in full.

7. Bond. Licensee confirms that the Bond required by **Section 25.1** of the Master License has been delivered to City.

LICENSEE HEREBY EXECUTES SUBMITS TO THE CITY THE FOREGOING [X] POLE and/or [X] ASSOCIATED FACILITIES LICENSE

LICENSEE:

[Wireless Company]

By: _____

Its: _____

Date: _____

APPROVAL:

CITY:

CITY OF NEWARK, a California municipal corporation

By: _____

David Benoun (or designee)
City Manager

Date: _____

EXHIBIT A-1

POLE LOCATIONS/ASSOCIATED FACILITIES LICENSE/LICENSE AREA

Pole License No.

Associated Facilities License No. (if applicable)

[Licensee to complete and submit with Pole License application and, if applicable, Associated Facilities License Application.]

<u>Pole Locations</u> (Longitude/Latitude and nearest mailing address)	<u>Standard or Nonstandard</u> <u>City Pole</u> (Include 4-digit Pole Number if previously assigned by City)	<u>Metered or Un-metered Electrical Service</u> (verification by City Public Works staff is required)	<u>Associated Facilities License</u> (Yes or No)

EXHIBIT A-2

LICENSEE'S PLANS AND SPECIFICATIONS

Pole License No. ____

Associated Facilities License No. _ (if applicable)

[Licensee to attach plans and specifications for all Equipment, including required and permitted signage, RF details such as frequency, spectrum, licensed/unlicensed, etc. to this cover sheet and submit with Pole License application.]

EXHIBIT A-3

Form of Acknowledgment Letter [Licensee to complete and submit.]

[Alternative to be used if Licensee obtains all Regulatory Approvals within 365 (366 in any leap year) days after Pole License is issued.]

[Date]

City of Newark
37101 Newark Blvd
Newark, CA 94560

Attention: _____ P.E., Senior Civil Engineer

Re: Pole License

Associated Facilities (Choose one)

Dear _____:

This letter will confirm the following: (1) that Licensee has obtained the Encroachment Permit and all other Regulatory Approvals required for the Permitted Use under this License, copies of which are attached to this letter, as specified below; and (2) the Commencement Date of this License is _____, 20____, which is the first day of the month after Licensee obtained all Regulatory Approvals.

This letter also confirms that Licensee has submitted all required insurance information to the City. A check or surety bond for the Security Deposit (if not already provided) and the License Fee for the first License Year of this License is attached [or funds for the Security Deposit and the License Fee for the first License Year of this License have been paid to the City].

Please acknowledge the City's receipt of this letter and the items listed below, and issue the City's approval for Licensee to begin installation of Equipment on the License Are by signing and returning a copy of this letter.

Very truly yours,

By: _____ Title: _____

Enc.

- Encroachment Permit
- [List other Regulatory Approvals.]
- [List other Regulatory Approvals.]
- [List other Regulatory Approvals.]
- Insurance certificates and endorsements
- Contractor's bonds, insurance certificates, Business Licenses, and endorsements
- Security Deposit by check, wire transfer, or surety bond, (if applicable)
- First License Year's License Fee
- First License Year's License Fee
- Typical Photo-simulations (as applicable)

[Alternative to be used if Licensee does not obtain all Regulatory Approvals within 365 (366 in any leap year) days after Pole and/ or Associated Facilities License is issued.]

[Date]

City of Newark
37101 Newark Blvd
Newark, CA 94560
Attention: _____ P.E., Senior Civil Engineer

Re: Pole License
 Associated Facilities (Choose one)

License No. _____

Dear _____:

This letter will confirm the following:

(1) that Licensee has not obtained the following Regulatory Approvals required for the Permitted Use under this License: _____

_____;
and

(2) the Commencement Date of this License is _____, 20 , which is the first anniversary of the effective date of this Pole License.

A check or surety bond for the Security Deposit (if not already provided) and the License Fee for the first License Year of this License is attached [or funds for the Security Deposit and the License Fee for the first License Year of this Pole License have been wired to the City].

When Licensee has obtained all Regulatory Approvals, it will provide copies to the City, submit all required insurance documents and information, and request that the City issue its approval for Licensee to begin installation of Equipment on the License Area.

Very truly yours,

By: _____

Title: _____

Enc.

- [List Regulatory Approvals acquired.]
- [List other Regulatory Approvals acquired.]
- [List other Regulatory Approvals acquired.]
- Security Deposit by check, wire transfer or surety bond (if applicable)
- First License Year's License Fee

[Alternative to be used if Licensee obtains all Regulatory Approvals within 365 (366 in any leap year) days after Pole and/ or Associated Facilities License is issued.]

Re: Pole License
 Associated Facilities License

Dear [Licensee]:

This countersigned copy of your Acknowledgment Letter serves as the City's notice to Licensee that the City has: (1) received the Security Deposit and First Year's License Fee for this License; (2) approved the requested Pole Locations and the plans and specifications for installation of Equipment on the License Area; (3) received satisfactory evidence of insurance, including contractors' insurance, bonds and Business License; and (4) received copies of the Regulatory Approvals listed above, as well as a copy of the Emissions Report Licensee submitted to the Community Development Department.

The City concurs with the Commencement Date for this License as specified above. [After reviewing the Regulatory Approvals, the City has determined that the correct Commencement Date for this Pole License is: _____, 20__ .] The Licensee Fee and Default Fee Schedule and City Installation Guidelines for the License are attached. Upon receipt, they will be deemed to be attached to the License as Exhibits A-4 and A-5, respectively.

Licensee is authorized proceed with the installation of Equipment on the License Area identified in Exhibit A-1 to the Pole License in accordance with the Approved Plans and other requirements of the Master License.

CITY OF NEWARK, a California municipal corporation

By: _____

David Benoun (or designee)

City Manager

Date: _____

Enc.

[] Licensee Fee and Default Fee Schedule

[] City Installation Guidelines

[Alternative to be used if Licensee does not obtain all Regulatory Approvals within 365 (366 in any leap year) days after Pole and/or Associated Facilities License is issued.]

Re: Pole License
 Associated Facilities License

Dear [Licensee]:

This countersigned copy of your Acknowledgment Letter serves as the City's notice to Licensee that the City has: (1) received the Security Deposit and First Year's License Fee for this License; (2) reserved the requested Locations and approved the plans and specifications for installation of Equipment on the License Area, subject to Regulatory Approvals.

The City concurs with the Commencement Date for this Pole License as specified above. The Licensee Fee and Default Fee Schedule and City Installation Guidelines for the Pole License are attached. Upon receipt, they will be deemed to be attached to the License as Exhibits A-4 and A-5, respectively.

The City will provide notice to proceed with installation of Equipment on the License Area in accordance with Approved Plans and other requirements of the Master License after Licensee has submitted to the City copies of the Regulatory Approvals listed above, along with a copy of the Emissions Report Licensee submitted to the Engineering and Transportation Department, and provided satisfactory evidence of insurance, including contractors' insurance, bonds, and Business License.

By: _____

David Benoun (or designee)
City Manager

Date: _____

Enc.

- Licensee Fee and Default Fee Schedule
- City Installation Guidelines

Exhibit A-3 - Form of Acknowledgement Letter Page 4

EXHIBIT A-4

LICENSEE FEE AND DEFAULT FEE SCHEDULE

Pole / Associated Facilities License _____

[EXAMPLE ONLY - To be updated for each new Pole or Associated Facilities License]

LICENSE FEE SCHEDULE	
2018 Annual License Fee per City Pole	<u>\$500</u>
2018 Annual License Fee per City Associated Facility	\$1000
Provision of in-lieu public benefits pursuant to Subsection 4.2.5, subject to City Council review and approval	Annual License Fee waived

DEFAULT FEE SCHEDULE			
Violation	Master License location	Initial notice	Follow up notice
Installation of equipment or alterations that are not approved by the City.	Arts. 6, 7, 8	\$350	\$400
Failure to make required repairs.	Art. 10	\$300	\$350
Violation of requirements regarding access to License Area.	Art. 7	\$300	\$350
Failure to provide evidence of insurance and bonds or maintain insurance	Art. 19	\$300	\$350

EXHIBIT A-5

CITY INSTALLATION GUIDELINES

[To be updated with each Pole/Associated Facilities License.]

Licensee shall install a dedicated conduit for its use; however, Licensee may use the City's existing non-traffic signal conduits, subject to the allowable conduit fill percentage under the NESC and the review and approval of the City's Public Works Department. Licensee is not permitted to install or arrange for installment of external conduits on any City Poles. Licensee is not permitted to access City Associated Facilities for deploying, operating, or other purposes associated with a Small Cell Wireless Facility or pole unless Licensee has executed an Associated Facilities license for such facilities and has tendered the required license fee payments to the City.

Licensee shall apply for and install a pole-mounted Smart electrical meter, if required by the City and the applicable electric utility, and obtain any necessary building permits from the City for the installation and connection. Pedestal-mounted electrical meters are discouraged.

Licensee shall be responsible for repairing any City conduits that Licensee or its Agents damage during installation of electrical facilities, including pulling of wires into street light conduits. If following Licensee's failure to make such repairs within thirty (30) days of notice from City, the City's Public Works Department makes repairs to remedy damage caused by Licensee or its Agents, the City will charge Licensee the full cost of those repairs by notice with evidence of the City's costs.

The City will inspect Licensee's service installations to ensure compliance with Approved Plans, Specifications, and the NESC. Licensee agrees to make any repairs or modifications to its service installations that are necessary to ensure compliance with the Approved Plans and Specifications.

Licensee shall provide the City's Public Works Department with as-built drawings showing all circuits installed by Licensee in existing street lights or conduits promptly after installation is complete. Licensee shall provide a laminated copy of the as-built drawings to the City's Public Works Department.

Licensee shall provide the City's Engineering and Transportation Department with the final coordinates and/or digital GIS shape file for inclusion in the City's GIS inventory.

Licensee shall not open any City pull boxes unless a member of the City's Public Works Department is present or City's Public Works Department representative approves opening the pull boxes unattended by such Department staff. Licensee shall contact the City's Public Works Department to complete the service connection. Licensee shall install its own pull box and conduits if Licensee has not applied for or executed an Associated Facilities License and paid the requisite license fees.

EXHIBIT B
DESIGN GUIDELINES

Licensee's plans and specifications submitted with each Pole License application, and any Pole License application approved by the City shall comply with the following minimum requirements, a copy of which is on file with the Public Works Department:

1. Licensee's Equipment shall be concealed or enclosed as much as possible in an equipment box, cabinet, or other unit that may include ventilation openings. All equipment shall be installed on a pole structure or placed underground; ground-level installations are generally not permitted. Equipment shall not cause severe negative visual impact as determined by City.

2. Equipment shelters, cabinets, electrical distribution panels, or any other equipment shall not be installed at ground level, except after all reasonable alternative pole locations have been explored and found unavailable or lacking in some substantial way and only with prior City approval upon a good faith showing of necessity, in City's sole discretion. Ground-mounted equipment, if any, shall incorporate appropriate techniques to camouflage, disguise and/or blend the equipment into the surrounding environment. Any ground-mounted equipment shall not inhibit or block pedestrian path of travel and shall comply with the Americans with Disabilities Act (ADA) standards. Any ground-mounted equipment shall not obstruct or interfere with storm drainage facilities, drainage channels, or change the existing drainage pattern. City shall have sole discretion to approve or disapprove the installation of a battery backup unit, whether pole-mounted or ground-mounted.

3. Licensee shall verify each Pole's condition, size and foundation, and provide structural calculations and drawings for any pole-mounted equipment. All proposed equipment shall not emit audible sounds beyond 50 dB at ground level. Further, all devices and associated equipment must be UL listed and FCC certified or authorized for their intended uses.

4. Any pole-mounted equipment shall be placed at least eight (8) feet above sidewalks or sixteen (16) feet above streets on the street side of the pole, and shall not obstruct line of sight to any intersection, signage, traffic control devices or other directional markings. Equipment shall not cause any interference with the operations of City facilities, including signs, banners, festoon circuits, and miscellaneous lighting. Dimensions of each equipment enclosure shall not be greater than 12 inches by 8 inches by 6 inches. Light pole mounted antenna enclosures shall be less than 40 inches in length by 10 inches diameter and shall not extend above the mast arm. Power Pole Mounted antenna shall be less than 40 inches in length by 10 inches diameter cannot extend above the existing pole by more than 40 inches. A maximum of two (2) added equipment enclosures are allowed on a single pole, including PG&E meter and disconnect switch.

5. The City may reasonably require pole-mounted equipment shall be incorporated into the design of the pole with the use of a shroud or other stealthing techniques. Stack equipment close together and on the same side of the pole. If a long rectangular disconnect switch is used, rotate the enclosure so the elements can be stacked closer together on the pole. Avoid wide offsets (more than 4 inches) of equipment enclosure brackets that protrude from the pole.

6. Licensee shall use commercially reasonable efforts to utilize pole-mounted equipment that minimizes the visual aesthetic impact of the equipment, as is technologically feasible, subject to the City's reasonable approval. For example, the finish color of devices and any enclosures shall match their surrounding/attaching street light pole. Further, all

conduits, conduit attachments, cables, wires and other connectors shall be placed within the pole when feasible, or otherwise concealed from public view. Consider the use of equipment enclosures that are nearly the same width as the pole, even if they need to be slightly longer as a result. Narrow enclosures are less likely to impair views of buildings and scenic resources or to detract from streetscapes. Utilize equipment mounting base plates that are no wider than the pole. Typically, the wide variation in enclosure surface materials and sizes on a single pole can draw more attention (clutter compared to mass) to the facility than a system of enclosures that is comparatively larger, but more uniform in profile and longer instead of wider or deeper. There are a large number of equipment vendors that offer an array of options. Take the time to design a system that works well together in terms of network needs, overall cumulative effect, cable port locations, and ease of installation and maintenance. Equipment Orientation: While equipment orientation may be limited due to operating requirements, utility or State rules; depending on pole type, orienting equipment, facing away from nearby residential windows, and/or the primary travel direction, is preferred. Consolidate enclosures with existing signs to further minimize visual impact.

7. All antennas and associated cables, connectors, and hardware shall be placed within a shroud or equivalent. A maximum of one (1) antenna shroud per pole is allowed (excluding any radio relay unit shroud), unless otherwise approved by the Community Development Department. Antenna shroud, if applicable, shall not interfere with mast arm. Consider using antenna designs that provide robust coverage without appearing more distracting than necessary. Avoid placements that may impair light, air, or views from adjacent windows. Consider using antenna models that include a GPS antenna (if needed) integrated into the same cylindrical shape on top of the main antenna. Consider using antennas with electronic tilt mechanisms that could reduce the need for bulky mechanical tilt brackets. Utilize single element side-arms instead of dual parallel side-arms, Evaluate opportunities to utilize cylindrical antennas in-lieu of panel antennas. If panel antennas are utilized, consider the use of mini shrouds below each panel antenna to reduce the visibility of the cable loops. While this will make the antenna look slightly longer, it reduces the noticeability of various elements, such as multiple cable loops, that can draw more attention than the antenna itself. Avoid the use of large bracket systems for panel antennas, which create a significant offset from the pole.

Both top-mounted and side mounted antennas offer various advantages and challenges from both an RF and visibility perspective; requiring a case by case review. For example, a top-mount antenna with a very tall extension arm may look out of character in a low lying residential neighborhood, but a top mount antenna that is relatively narrow and nearly flush with the top of the pole may offer a very minimal profile, which is preferred. An antenna may not obstruct the view from, or light into, any adjacent residential window. For side-mounted antennas, consider using an arm that features flanges/channels so that cabling and passive RF gear can be better hidden from view. For top-mounted antennas, consider using a shroud around the base of the antenna, especially for antenna models with four or more cabling ports, as cable systems without a shroud at the base of the antenna, can appear cluttered. If a shroud cannot be used, utilize Velcro ties (or similar) to neatly arrange cabling (and note such on the site completion checklist on the cover sheet of plans). Pole top extension arms should not appear offset from the pole, making the antenna more noticeable. Utilize an arm that is as wide as the top of the pole and tapers toward the antenna.

8. The antennas and related equipment shall be constructed out of non-reflective materials, painted and/or textured to match the existing support structure and painted to blend with their surroundings. Paint shall be reviewed and shown on the Approved Plans and Specifications. Antennas, Brackets (mounting), and Cabling, should match the color of

the equipment (including the fiber termination enclosure). Many installations feature wide variations in paint colors, which appears distracting. The Community Development Department will generally recommend that equipment cabinets, cables, brackets, and antennas be painted to match the streetlight pole, unless otherwise approved; primarily for locations where there are no nearby mature tree canopies and the existing poles appear washed out.

9. Any fiber optic cable or wiring connecting the antenna to the equipment cabinet or pedestal shall be located inside the City Pole and shall be located underground to any needed pedestal-mount equipment cabinet. Consider the use of shrouds, risers or conduit, to reduce the appearance of cluttered or tangled cabling. In some instances, installation practices such as using equipment enclosures with specific port locations, or crossing wires below a down-facing port on an equipment enclosure, can reduce the likelihood that cabling will appear cluttered or bend outward from the pole and further away from the enclosure.

10. All other conduit, cable and wiring shall be located underground.

11. Avoid the replacement of streetlight-only wooden poles with poles that are significantly taller by evaluating a different pole or attachment method. This could include evaluating opportunities to:

(a) choose a nearby Joint Pole Association (JPA) pole, where a modest height increase would be less noticeable, than a streetlight-only pole;

(b) work with the utility to re-route power lines serving the cobra head street light in a manner that meets height clearance requirements;

(c) or run the power line, for the street light, from a JPA pole across the street in a different manner, while complying with State rules (e.g. General Order 95).

12. Licensee's Equipment must be high quality, safe, fire-resistant, modern in design, and attractive in appearance, all as approved by the City. Use equipment that does not feature flashing lights that may be visible to the public. Remove or paint-over unnecessary equipment manufacturer decals. Utilize the smallest and lowest visibility radio-frequency (RF) warning sticker required by government or electric utility requirements. In areas close to residences or window, use a passive cooling system in lieu of a fan. If a fan is needed, utilize a longer enclosure with sufficient space to allow for additional airflow and/or a cooling fan with a lower noise profile due to fewer revolutions per minute.

13. Utilize the smallest and lowest visibility (e.g. yellow instead of blue) radio-frequency (RF) warning sticker required by government or electric utility regulations. Place the RF sticker as close to the antenna as possible, facing directly out toward the street, or directly away from street if there is no window within 25 feet of the pole (preferred). For the Node ID sticker; avoid the use of large and highly visible site (node) identification tags (with carrier's phone number). Consider combining with disconnect information. Use sticker colors that are more muted (e.g. tan), such as the same color as the equipment but with white color lettering. Consider placing the Node ID sticker on the underside of the equipment enclosure so it is only visible when standing next to the pole and looking up. If the node ID sticker cannot be placed on the underside of the main equipment area then place the sticker on the side of the enclosure facing in the direction of travel (e.g. north facing for a pole on the right hand side of the street on a north-south street).



City of Newark

MEMO

DATE: December 17, 2018
TO: City Council
FROM: Sheila Harrington, City Clerk *A.H.*
SUBJECT: Approval of Audited Demands for the City Council Meeting of January 10, 2019.

REGISTER OF AUDITED DEMANDS

US Bank General Checking Account

<u>Check Date</u>		<u>Check Numbers</u>	
December 07, 2018	Page 1-2	116416 to 116477	Inclusive
December 13, 2018	Page 1-2	116478 to 116531	Inclusive



City of Newark

MEMO

DATE: December 17, 2018
TO: Sheila Harrington, City Clerk
FROM: Krysten Lee, Finance Manager 
SUBJECT: Approval of Audited Demands for the City Council Meeting of January 10, 2019.

The attached list of Audited Demands is accurate and there are sufficient funds for payment.

1

Final Disbursement List. Check Date 12/07/18, Due Date 12/17/18, Discount Date 12/17/18. Computer Checks.

Bank 1001 US BANK

MICR Check#	Vendor Number	Payee	Check Date	Check Amount	Description
116416	332	ADAMSON POLICE PRODUCTS	12/07/18	132.08	MISC PURCHASES
116417	10449	AFLAC ATTN: REMITTANCE PROCESSING SERVIC	12/07/18	1,432.02	PAYROLL - SHORT TERM DISABILITY PREMIUM
116418	1396	ALAMEDA COUNTY FIRE DEPARTMENT ATTN: ACC	12/07/18	847,195.36	FIRE SERVICES
116419	287	ALAMEDA COUNTY SHERIFF'S OFFICE GREGORY	12/07/18	408.25	CRIME LAB FEES
116420	284	ALAMEDA CO. ITD FINANCE	12/07/18	4,009.19	AWS ACCESS FEE
116421	5821	ALL CITY MANAGEMENT SERVICES, INC.	12/07/18	4,039.88	CROSSING GUARD SVCS
116422	14	ALPINE AWARDS	12/07/18	302.48	TSHIRTS
116423	10990	BADAWI & ASSOCIATES	12/07/18	27,270.00	AUDITING SERVICES
116424	9680	BAY CENTRAL PRINTING	12/07/18	127.56	BUSINESS CARD IMPRINTING
116425	1131	BAY ISLAND OFFICIALS ASSOCIATION ATTN FR	12/07/18	309.00	SPORTS OFFICIATING
116426	5122	JEREMY BECK	12/07/18	1,065.99	EXPENSE REIMBURSEMENT
116427	11676	GABRIEL BEDOLLA	12/07/18	164.70	EXPENSE REIMBURSEMENT
116428	10261	CARBONIC SERVICE	12/07/18	136.16	CARBON DIOXIDE
116429	10825	CHEVROLET OF FREMONT	12/07/18	257.48	FLEET PARTS
116430	6304	CLASSIC GRAPHICS T & J LEWIS INC	12/07/18	1,223.76	FLEET MAINTENANCE
116431	3751	BRYAN COBB	12/07/18	34.55	EXPENSE REIMBURSEMENT
116432	10060	COMCAST	12/07/18	213.70	CABLE BILL
116433	11633	COMMERCIAL TREE CARE	12/07/18	5,885.00	EMERGENCY TREE WORK
116434	10649	SOORYA UNLIMITED ATTN: ANDY GUPTA	12/07/18	1,030.63	BUILDING PERMIT REFUND# ELEC2018-0058
116435	10793	JJ B EBRADO	12/07/18	450.00	REFUND DUE TO POOR AIR QUALITY
116436	10793	SARINA SUMINGUIT	12/07/18	225.00	REFUND DUE TO POOR AIR QUALITY
116437	10677	DAILY JOURNAL CORPORATION CALIFORNIA NEW	12/07/18	177.50	PH NOTICES
116438	41	DALE HARDWARE	12/07/18	188.81	FLEET SUPPLIES
116439	7631	DELTA DENTAL	12/07/18	14,442.25	DENTAL PREMIUM - NOV'18
116440	7641	DELTA DENTAL INSURANCE COMPANY ATTN: ACC	12/07/18	417.32	DENTAL PREMIUM - NOV'18
116441	10725	JOLIE MACIAS	12/07/18	987.49	EE COMPUTER LOAN PROGRAM
116442	7663	FIDELITY SECURITY LIFE INSURANCE/EYEMED	12/07/18	1,860.44	VISION PREMIUM
116443	10642	FASTENAL COMPANY	12/07/18	539.81	SIGN RIVETS AND SUPPLIES
116444	522	FEDEX	12/07/18	12.71	PACKAGE DELIVERY
116445	1733	FIRST BAPTIST CHURCH	12/07/18	80.00	PAYROLL DEDUCTION - DONATION NOV'18
116446	11112	FREMONT CHRYSLER DODGE JEEP RAM	12/07/18	124.83	FLEET PARTS
116447	60	FREMONT FORD/AUTOBODY OF FREMONT ATTN: P	12/07/18	405.67	FLEET PARTS
116448	11652	MITCHELL FRENTESCU	12/07/18	289.50	EXPENSE REIMBURSEMENT
116449	11465	FRONTIER PACIFIC	12/07/18	1,186.50	EMERGENCY REPAIR AND MAINTENANCE
116450	11636	JESSICA GURULE	12/07/18	6.60	EXPENSE REIMBURSEMENT
116451	11553	HELLER MANUS ARCHITECTS	12/07/18	66,081.56	CIVIC CENTER BRIDGING DOCUMENTS
116452	1457	HOME DEPOT CREDIT SERVICES DEPT. 32 - 25	12/07/18	1,317.27	FLEET SUPPLIES
116453	10663	HOSE & FITTING ETC	12/07/18	178.05	FLEET SUPPLIES
116454	11602	KIM TURNER, LLC	12/07/18	149.00	REC/COMM NON POST TRAINING
116455	11309	MANUEL FERNANDEZ CONSTRUCTION	12/07/18	550.00	CARPET CLEANING
116456	7618	METLIFE SBC	12/07/18	1,559.54	LONG TERM DISABILITY PREMIUM
116457	611	KKR AUTOMOTIVE DBA NAPA AUTO PARTS	12/07/18	340.13	FLEET PARTS
116458	349	PACIFIC GAS & ELECTRIC	12/07/18	18,926.13	STREETLIGHTS AND TRAFFIC SIGNALS
116459	11322	PAPA JOHNS PIZZA	12/07/18	1,046.50	BIRTHDAY PARTY FOOD
116460	78	PERFORMANCE PEST MANAGEMENT LPC SERVICES	12/07/18	412.00	PEST CONTROL
116461	11346	PHAN'S SMOG STATION	12/07/18	160.00	SMOG TESTS
116462	10683	PITNEY BOWES GLOBAL FINANCIAL SRVCS	12/07/18	1,690.33	MAILING MACHINE LEASE AGREEMENT
116463	4346	QUALITY SIGN & BANNER	12/07/18	2,058.91	SIGNS
116464	11476	MEGHA SALPEKAR	12/07/18	346.50	RECREATION CONTRACT
116465	654	SFPUC-WATER DEPARTMENT CUSTOMER SERVICE	12/07/18	3,259.60	RENT/WATER
116466	4876	PATRICK SMITH	12/07/18	422.36	EXPENSE REIMBURSEMENT

Final Disbursement List. Check Date 12/07/18, Due Date 12/17/18, Discount Date 12/17/18. Computer Checks.

Bank 1001 US BANK

MICR Check#	Vendor Number	Payee	Check Date	Check Amount	Description
116467	11142	SUN RIDGE SYSTEMS INC	12/07/18	59,010.00	CAD MAINT AGREEMENT 18/19
116468	11396	SWA SERVICES GROUP INC	12/07/18	27,806.60	JANITORIAL
116469	11660	JESSENNIA TAIMANI	12/07/18	39.40	EXPENSE REIMBURSEMENT
116470	679	TARGET SPECIALTY PRODUCTS	12/07/18	1,931.92	FLEET REPAIRS
116471	5463	MARY TEIXEIRA	12/07/18	8.73	EXPENSE REIMBURSEMENT
116472	10318	SHANNON TODD	12/07/18	335.00	EXPENSE REIMBURSEMENT
116473	363	UNITED STATES POSTMASTER	12/07/18	2,660.00	POSTAGE
116474	8751	PROVIDENT LIFE & ACCIDENT INSURANCE COMP	12/07/18	261.24	PAYROLL PREMIUM - E0246926
116475	5623	VERIZON WIRELESS	12/07/18	957.00	CELL SVC FOR MDT'S
116476	11629	VICKIE WESCOTT	12/07/18	154.00	RECREATION CONTRACT
116477	7308	THE GOODYEAR TIRE & RUBBER COMPANY	12/07/18	599.83	TIRES
Total				1,108,893.82	

1

Final Disbursement List. Check Date 12/13/18, Due Date 12/30/18, Discount Date 12/30/18. Computer Checks.
 Bank 1001 US BANK

MICR Check#	Vendor Number	Payee	Check Date	Check Amount	Description
16478	11534	ABBE & ASSOCIATES LLC	12/13/18	22,438.99	CONSULTANT SERVICES
16479	9262	ACC ENVIROMENTAL CONSULTANTS	12/13/18	8,589.00	LEAD AND ASBESTOS SURVEY
16480	1139	COUNTY OF ALAMEDA OFFICE OF ASSESSOR - A	12/13/18	200.00	REPLENISH FUNDS FOR MAPS
16481	344	ALAMEDA COUNTY WATER DISTRICT	12/13/18	1,637.22	WATER FOR SWEEPER TRUCK
16482	5821	ALL CITY MANAGEMENT SERVICES, INC.	12/13/18	3,321.68	CROSSING GUARD SVCS
16483	14	ALPINE AWARDS	12/13/18	2,138.48	POLOS
16484	11362	ANNETTE PAREDES	12/13/18	13.71	EXPENSE REIMBURSEMENT
16485	348	AT&T	12/13/18	177.33	ATT TELECOM & T1 TO FS
16486	7275	PETER BEIREIS	12/13/18	28.12	EXPENSE REIMBURSEMENT
16487	3843	CACEO CALIFORNIA ASSOCIATION OF CODE ENF	12/13/18	285.00	MEMBERSHIP DUES
16488	6304	CLASSIC GRAPHICS T & J LEWIS INC	12/13/18	214.01	FLEET SUPPLIES
16489	11076	CRIME SCENE CLEANERS INC	12/13/18	70.00	HAZ WASTE CLEAN UP
16490	11549	CSG CONSULTANTS, INC.	12/13/18	12,555.00	ENGINEERING PLAN CHECK AND INSPECTION SE
16491	10793	DRIVERS FOR SURVIVORS	12/13/18	300.00	RENTAL DEPOSIT REFUND
16492	10677	DAILY JOURNAL CORPORATION CALIFORNIA NEW	12/13/18	100.00	PUBLISH LEGAL ADS
16493	11342	EAGLE CANYON CAPITAL	12/13/18	215.00	PATROL VEHICLE CLEANING
16494	310	EQUIFAX INFORMATION SVCS LLC	12/13/18	50.00	CREDIT BUREAU REPORTS
16495	522	FEDEX	12/13/18	91.85	SHIPPING PARK SUPPLIES
16496	550	FREMONT RUBBER STAMP CO., INC.	12/13/18	218.52	STAMPERS/DESK SIGNS
16497	11157	JASON GERMANO	12/13/18	200.00	RESERVE UNIF ALLOW
16498	10707	GYM DOCTORS	12/13/18	150.00	MONTHLY GYM MTC.
16499	1591	PHILIP H HOLLAND	12/13/18	200.00	RESERVE UNIF ALLOW
16500	10663	HOSE & FITTING ETC	12/13/18	42.71	FLEET SUPPLIES
16501	7593	BRUCE HOWCROFT	12/13/18	200.00	RESERVE UNIF ALLOW
16502	11577	KBA DOCUSYS INC.	12/13/18	348.45	COPIER LEASE AGREEMENT (COPIES)
16503	7964	KNORR SYSTEMS INC	12/13/18	3,371.52	POOL CHEMICALS
16504	8276	LEHR AUTO	12/13/18	79.44	FLEET PARTS
16505	3644	RELX INC. DBA LEXISNEXIS	12/13/18	178.15	ONLINE LEGAL RESOURCE SUBSCRIPTION
16506	7189	LINCOLN AQUATICS	12/13/18	307.41	CHEMICALS AND POOL EQUIPMENT
16507	11246	LOOMIS ARMORED	12/13/18	290.79	ARMORED CAR SERVICE
16508	10907	MICHAEL YORKS	12/13/18	1,500.00	BACKGROUND INVESTIGATIONS
16509	6	KAREN MORALDA	12/13/18	23.06	EXPENSE REIMBURSEMENT
16510	10865	NEW IMAGE LANDSCAPE	12/13/18	18,016.30	CONTRACT EXTRA WORK
16511	324	NEWARK CHAMBER OF COMMERCE	12/13/18	495.00	CELEBRATION OF BUSINESS LUNCHEON
16512	349	PACIFIC GAS & ELECTRIC	12/13/18	48,880.19	CITY ELECTRICITY AND GAS
16513	349	PACIFIC GAS & ELECTRIC	12/13/18	14.56	CITY ELECTRICITY AND GAS
16514	11062	PCD	12/13/18	345.96	UPS BATTERY REPLACEMENT FOR COUNCIL CHAM
16515	78	PERFORMANCE PEST MANAGEMENT LPC SERVICES	12/13/18	307.00	PEST CONTROL
16516	10932	PETERSON HOLDING COMPANY	12/13/18	95.93	FLEET PARTS
16517	329	PHOENIX GROUP INFORMATION SYSTEMS	12/13/18	427.40	PARKING CITATION PROGRAM
16518	4058	POLICE EXECUTIVE RESEARCH FORUM	12/13/18	200.00	PERF MEMBERSHIP 2019
16519	11234	RAY MORGAN COMPANY	12/13/18	2,653.01	COPIER LEASE AGREEMENT
16520	5068	SAFEWAY SIGN COMPANY	12/13/18	2,116.86	REGULATORY AND STREET SIGNS
16521	11575	SIGNS BY RANDY	12/13/18	236.33	ALCO MAGNETS
16522	11533	ST. FRANCIS ELECTRIC. LLC.	12/13/18	45,498.57	STREETLIGHT MAINTENANCE
16523	40	STAPLES ADVANTAGE DEPT LA	12/13/18	1,755.17	OFFICE SUPPLIES
16524	11609	STOP STICK, LTD	12/13/18	833.30	TOW FUND PURCHASE
16525	11678	COREY SWADENER	12/13/18	6,367.00	EXPENSE REIMBURSEMENT
16526	7744	T-MOBILE	12/13/18	1,018.00	T-MOBILE CELL SERVICE
16527	1765	TEMPERATURE TECHNOLOGY INC.	12/13/18	2,505.08	HVAC MAINTENANCE
16528	4343	TOYOTA MATERIAL HANDLING	12/13/18	31,839.72	FORLIFT PROJECT #2018-14

CS.AP Accounts Payable Release 8.3.0 R*APZCKREG*FDL

By BRETT OEVERNDIEK (BRETTO)

Final Disbursement List. Check Date 12/13/18, Due Date 12/30/18, Discount Date 12/30/18. Computer Checks.

Bank 1001 US BANK

MICR Check#	Vendor Number	Payee	Check Date	Check Amount	Description
.16529	6797	US BANK CORPORATE PAYMENT	12/13/18	18,412.88	US BANC CC PAYMENT 11/23/18
.16530	10998	GARY M SHELDON VBS SERVICES	12/13/18	650.00	BLOOD W/DRAWAL SVC
.16531	5623	VERIZON WIRELESS	12/13/18	5,544.90	IPHONE SVC
Total				247,748.60	